

Horizon Europe Cluster 5: Climate, Energy & Mobility

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Innovate UK

> THE NEXT EU RESEARCH & INNOVATION PROGRAMME (2021 – 2027)

HORIZON EUROPE

Horizon Europe National Contact Points (NCPs)

Team of national advisors, appointed by the Government to support UK organisations to successfully participate in Horizon Europe by:

- Raising Awareness of the programme
- Helping you find the right Topic
- Identifying the best ways to find partners
- Navigating the EU funding & tender opportunities portal
- Developing the proposal
- Answering any other Horizon Europe related questions

https://www.gov.uk/business-finance-support/horizon-europe-funding



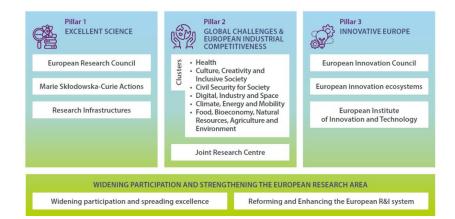
Find National Contact Points from all participating countries

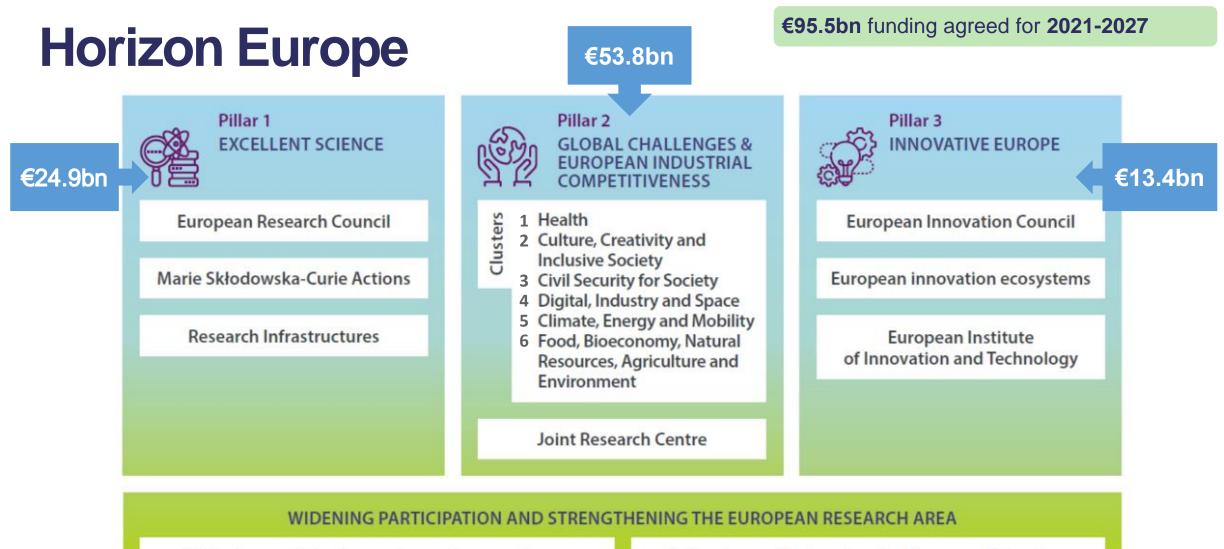


What is Horizon Europe?

- Horizon Europe is the current EU's Framework Research and Innovation funding programme.
- It is the largest R&I funding programme in the world, with a budget of over £81bn for 2021-27.
- The programme is divided into three main parts:
 - Pillar 1 supports excellence in science
 - Pillar 2 focuses on solving global challenges through collaborative research & innovation
 - Pillar 3 supports business growth and competitiveness
- Other parts of Horizon also include support for research infrastructure and widening participation.
- Key priority areas include food, bioeconomy, climate change, health, digital, transport and mobility, space, energy, industry, civil security and humanities. The programme is open to all types of organisations of all sizes.







Widening participation and spreading excellence

Reforming and Enhancing the European R&I system

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Innovate

UK

Budget figures exclude UK and other Associate Country contributions

Cluster 5: Climate, Energy and Mobility

Addresses issues relevant to the twin green and digital transitions and the post-COVID 19 recovery, focussing on the transformation of our economy, industry and society with a view to achieving climate neutrality in Europe by 2050. <u>2023-</u> <u>2024 Work Programme</u> and <u>EC video recordings for 2024</u>





Cluster 5: Climate, Energy and Mobility

Six Destinations

- 1. Climate sciences and responses
- 2. Cross-sectorial solutions for the climate transition
- 3. Sustainable, secure and competitive energy supply
- 4. Efficient, sustainable and inclusive energy use
- 5. Clean and competitive solutions for all transport modes
- 6. Safe, resilient transport and smart mobility services for passengers and goods





Horizon Europe Competition Structure

Horizon Europe

- L Pillar
 - L Cluster
 - L Destination
 - L Call for Proposals
 - L Topic
- 'Topic' is the level at which proposals are submitted against a specified scope for a share of a specified budget, i.e. the competition happens here
- Topic Identifier 'code' is [PROGRAMME]-[YEAR]-[CLUSTER]-[DESTINATION]-[CALL]-[TOPIC]
 - e.g. HORIZON-2024-CL5-D1-01-01 (reading backwards) is the first Topic in the first Call for Proposals in Destination 1 in Cluster 5 in 2024 in Horizon Europe



Call for proposals in Destination 1

HORIZON-CL5-2024-D1-01: Climate sciences and responses

- Earth system science
- Climate change mitigation, pathways to climate neutrality
- Climate eco-system interactions

- 7 different Topics sharing €103m
- Call opened 12th September 2023 and deadline for submissions is 5th March 2024
- Pages 62-83 in Work Programme



Calls for proposals in Destination 2

HORIZON-CL5-2024-D2-01: Cross-sectoral solutions for the climate transition

- A competitive and sustainable European battery value chain (Batt4EU)
- Emerging breakthrough technologies and climate solutions
- 5 different Topics sharing €72m
- Call opening 7th December 2023 and deadline for submissions is 18th April 2024
- Pages 120-134 in Work Programme

HORIZON-CL5-2024-D2-02: Cross-sectoral solutions for the climate transition

- A competitive and sustainable European battery value chain (Batt4EU)
- 3 different Topics sharing €39m
- Call opening 7th May 2024 and deadline for submissions is 5th September 2024
- Pages 135-144 in Work Programme



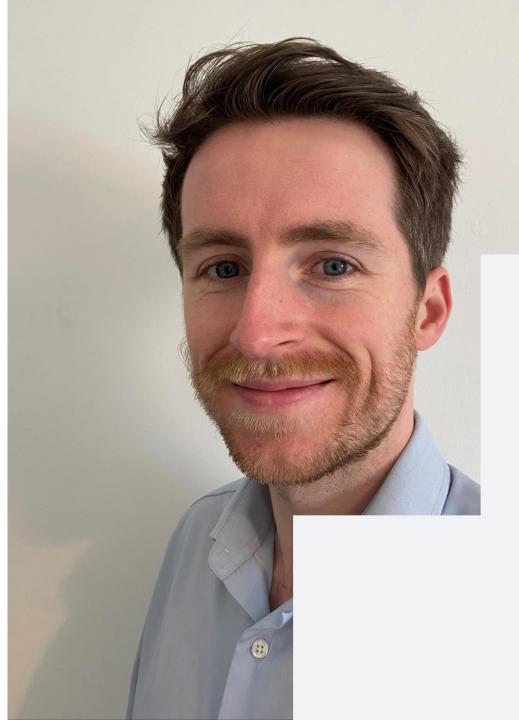
Conall McGinley

Conall is the Horizon Europe UK National Contact Point for Cluster 5: Energy calls/topics within the Horizon Europe Work Programme and the Global Innovation Lead for Energy at Innovate UK.

He can be reached on:

- <u>NCP-Energy@iuk.ukri.org</u>
- <u>Conall.McGinley@iuk.ukri.org</u>
- +44 (0)7517 829 835





Calls for proposals in Destination 3

HORIZON-CL5-2024-D3-01: Sustainable, secure and competitive energy supply

- Global leadership in renewable energy
- 17 different Topics sharing €246m
- Call opened 12th September 2023 and deadline for submissions is 16th January 2024
- Pages 233-264 in Work Programme

HORIZON-CL5-2024-D3-02: Sustainable, secure and competitive energy supply

- Global leadership in renewable energy
- Carbon Capture, Utilisation and Storage (CCUS)
- 12 different Topics sharing €138m
- Call opens 17th September 2024 and deadline for submissions is 21st January 2025
- Pages 265-288 in Work Programme



Calls for proposals in Destination 4

<u>HORIZON-CL5-2024-D4-01</u>: Efficient, sustainable and inclusive energy use
 Highly energy-efficient and climate neutral European building stock

- 3 different Topics sharing €36m
- Call opens 7th December 2023 and deadline for submissions is 18th April 2024
- Pages 322-327 in Work Programme

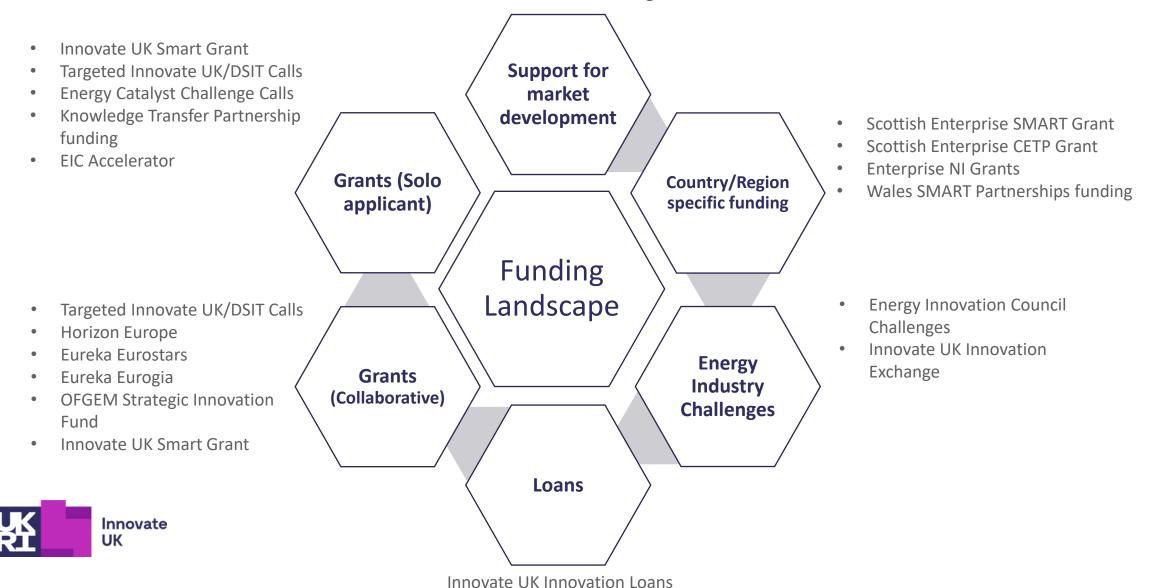
HORIZON-CL5-2024-D4-02: Efficient, sustainable and inclusive energy use

- Highly energy-efficient and climate neutral European building stock (Built4People)
- 5 different Topics sharing €50m
- Call opens 17th September 2024 and deadline for submissions is 21st January 2025
- Pages 329-342 in Work Programme



Energy Innovation Funding Landscape

Global Business Innovation Programme



Case Study – CarbOn Neutral cluSters through Electricity-based iNnovations in Capture, Utilisation and Storage

- Aims to provide an industrial plan for a net-zero carbon reality.
- To this aim it will utilise 3 electricity-based innovations:
 - carbon capture based on alkali absorption
 - methods for conversion of CO2 to formate and formic acids for market uses
 - a safe cyclic loading system of CO2 into salt formations and aquifers for storage purposes.
- UK Beneficiaries:
 - Net Zero Technology Centre
 - Robert Gordon University
 - Heriot-Watt University
 - UKRI
- 18 participants representing 7 countries





ConsenCUS

UK success in Horizon - Energy

- The equivalent sector in the Horizon 2020 programme was "Secure, Clean and Efficient Energy" with a budget of €4.99bn
- The UK attracted **€410m of this** equivalent to 8%
- 441 unique UK participants involved in 491 projects
- Of the 441 successful applicants
 - 285 were businesses
 - 58 Universities
 - 29 public agencies
 - 15 Research Centres
 - 54 were miscellaneous
- Horizon Europe has benefited both major corporations, small businesses and micro-businesses in all regions of the UK.
- Top two areas benefiting from this funding were London and Scotland

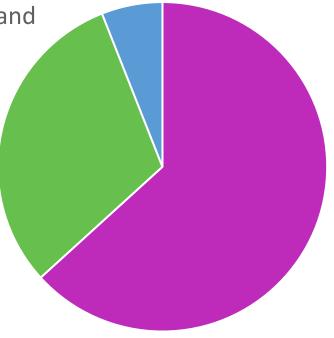


Net EU Contribution by Country/Region



UK success in Horizon Europe - Energy

- In Horizon 2020, most beneficiaries were Businesses. In Horizon Europe, most beneficiaries have been Universities
- Horizon Europe has benefited both major corporations, small businesses and micro-businesses in all regions of the UK with £71m of funding so far for Energy R&D
- Horizon Europe funding
 - 74 Universities/Research Agencies
 - 36 Businesses
 - 7 public sector
- Association means:
 - UK organisations can lead consortia from 2024
 - UK organisations can receive funding directly from the European Commission



- Universities/Research Agencies
- Businesses
- Public Sector



Energy Case Study





Horizon Europe Collaboration

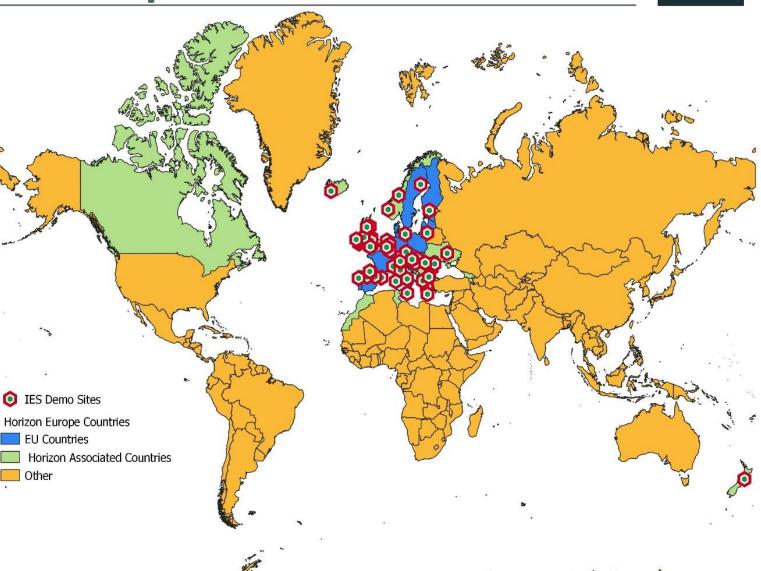
www.iesve.com europe | North America | Asia | Australia



Horizon Europe



- IES R&D has been involved in over 60+ cities across eligible Horizon countries
- Partnered with over 400+ private, public, and NGO institutions
- Developed state-of-the-art climate tech that has made millions in revenue and continues to grow in popularity



IES Digital Twins

19 Live Horizon Projects in 2024

- Energy masterplans
- Decarb Roadmaps
- Environmental assessments
- Positive energy blocks/buildings
- Single building to city scale

MINORITY REPORT – Resilience Project





Predict, Identify, and categorise the vulnerability of existing and future buildings and infrastructures towards reducing exposure to hazards using digital twin technologies

www.iesve.com europe | North America | Asia | Australia

MINORITY REPORT – Resilience Project

IES

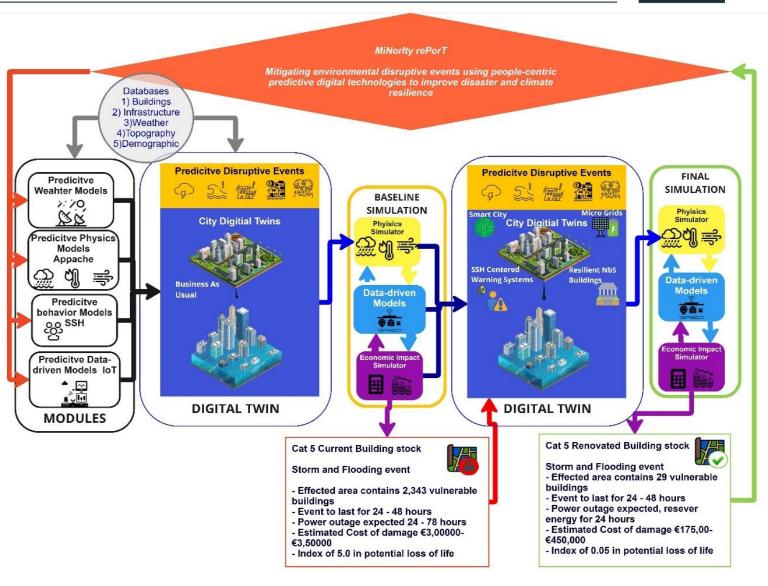
Overview

- 16 Partners
- 3 City Municipalities
- 5 universities
- 8 Private companies
- Social scientists, engineers, computer scientists, public reps, climatologists, and risk assessors

Demo Site

 Greece, Ireland, and New Zealand

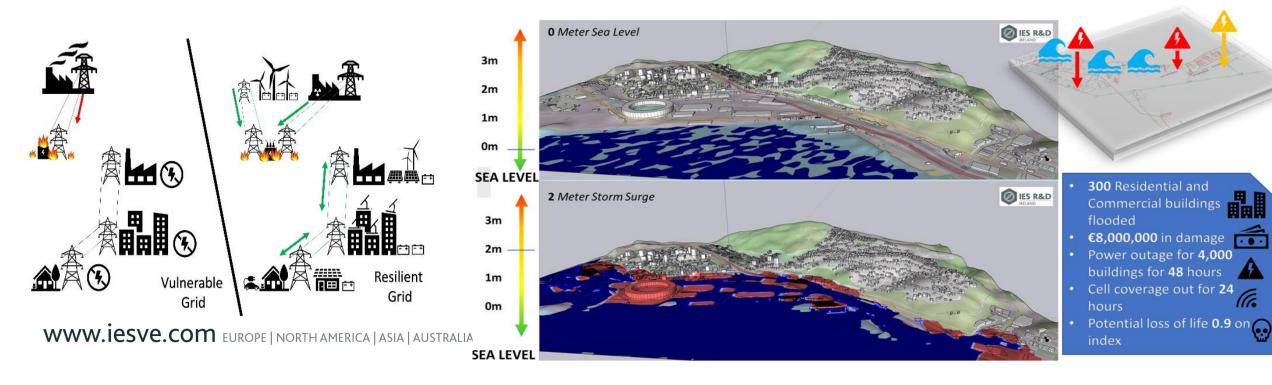
WWW.Iesve.com europe | North America | Asia | Australia



MINORITY REPORT – Resilience Project



Using a combination of predictive physics and data-driven models in tandem with live data, MR will help predict what buildings and infrastructures are most vulnerable during disruptive events



Louise Mothersole

Louise is the Horizon Europe UK National Contact Point for Cluster 5: Mobility calls/topics within the Horizon Europe Work Programme and the Global Innovation Lead for Energy at Innovate UK.

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- Louise.Mothersole@iuk.ukri.org
- 44 7584 154 679





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Call for proposals in Destination 5

HORIZON-CL5-2024-D5-01: Clean and competitive solutions for all transport modes

- Zero Emission Road Transport (2ZERO)
- Aviation
- Zero Emission Waterborne Transport (ZEWT)
- Transport related health and environment
- Cross-cutting actions
- 18 different Topics sharing €202m
- Call opening 7th Dec 2023 and deadline for submissions 18th Apr 2024
- Pages 397-439 in Work Programme



Note that all rail specific topics are within a separate initiative: Europe's Rail Joint Undertaking <u>https://rail-research.europa.eu/</u>

Call for proposals in Destination 6

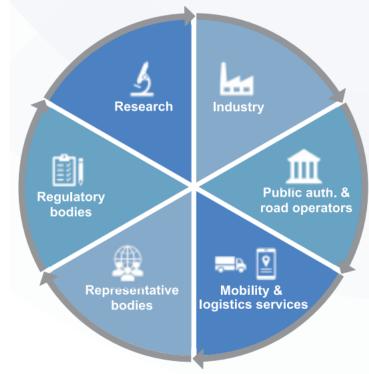
HORIZON-CL5-2024-D6-01: Safe, Resilient Transport and Smart Mobility services for passengers and goods

- Connected, Cooperative and Automated Mobility (CCAM)
- Multi-modal transport, infrastructure and logistics
- Safety and resilience
- Cross-cutting actions
- 13 different Topics sharing €122.5m
- Call opening 7th May 2024 and deadline for submissions is 5th Sept 2024
- Pages 479-511 in <u>Work Programme</u>



Cooperative, Connected Automated Mobility (CCAM)

 A Co-Programmed Partnership - Members of the partnership develop the Strategic Research and Innovation Agenda (<u>SRIA</u>) which is used to create the Work Programme (calls for proposals) <u>https://www.ccam.eu/</u>



Industry

- Automotive industry, including supply chain
- ITS solutions, telecom providers, connectivity
- Data handling and storage industry, ...

Public authorities & road operators

- Cities and regions
- Transport authorities, road authorities and operators
- Member States

Mobility & logistic services

- Public transport providers
- Mobility and logistics service providers
- Insurance, maintenance,

Representative bodies

- Road users
- Stakeholder associations
- Road safety, society, the environment, ...

Regulatory bodies

– National, European and international

Research

- Universities
- Public research institutes
- Private research institutes



CCAM Topics closing 5 Sept 2024

Topic Identifier	Competition (Topic)	Type of Action	Topic Budget	Number of projects to be funded
HORIZON-CL5- 2024-D6-01-01	Centralised, reliable, cyber-secure & upgradable in-vehicle electronic control architectures for CCAM connected to the cloud- edge continuum	RIA	€12.0m	2
HORIZON-CL5- 2024-D6-01-02	Scenario-based safety assurance of CCAM and related HMI in a dynamically evolving transport system	RIA	€14.0m	1
HORIZON-CL5- 2024-D6-01-03	Orchestration of heterogeneous actors in mixed traffic within the CCAM ecosystem	IA	€12.0m	2
HORIZON-CL5- 2024-D6-01-04	AI for advanced and collective perception and decision making for CCAM applications	RIA	€10.0m	2
HORIZON-CL5- 2024-D6-01-05	Robust Knowledge and Know-How transfer for Key-Deployment Pathways and implementation of the EU-CEM (common evaluation methodology)	CSA	€4.0m	1



Multi-modal transport, infrastructure and logistics Topics closing 5 Sept 2024

Topic Identifier	Competition (Topic)	Type of Action	Topic Budget	Number of projects to be funded
HORIZON-CL5- 2024-D6-01-06	Optimising multimodal network and traffic management, harnessing data from infrastructures, mobility of passengers and freight transport	RIA	€10.0m	2
HORIZON-CL5- 2024-D6-01-07	Scaling up logistics innovations supporting freight transport decarbonisation in an affordable way	IA	€20.0m	2
HORIZON-CL5- 2024-D6-01-08	Improved transport infrastructure performance – Innovative digital tools and solutions to monitor and improve the management and operation of transport infrastructure	IA	€15.0m	3
HORIZON-CL5- 2024-D6-01-09	Policies and governance shaping the future transport and mobility systems	RIA	€3.0m	1



Safety and resilience, and Cross-cutting Topics closing 5 Sept 2024

Topic Identifier	Competition (Topic)	Type of Action	Topic Budget	Number of projects to be funded
1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -	Ensuring the safety, resilience and security of waterborne digital systems	RIA	€ 8.50	2
	Effects of disruptive changes in transport: towards resilient, safe and energy efficient mobility	RIA	€ 7.00	2
(15-2024-1)6-	A new framework to improve traffic safety culture in the EU	RIA	€ 7.00	2



Total Number of Transport Projects and Proportion with UK Partners by Call Year



Innovate UK

Total Amount and Share of Available Funding to UK Transport Projects by Call Year



Marker for Mobility Case Study





EU funded research Lifecycle

Prof Gerasimos Theotokatos Director of the Maritime Transport Research Unit and the the Maritime Safety Research Centre Department of Naval Architecture, Ocean & Marine Engineering (NAOME)

gerasimos.theotokatos@strath.ac.uk

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Naval Architecture, Ocean and Marine Engineering

The department of *Naval Architecture, Ocean and Marine Engineering (NAOME)* was formed in 2001 through the merger of the department of *Ship and Marine Technology* at the *University of Strathclyde* and the department of Naval Architecture and Ocean Engineering at the *University of Glasgow*, which have been involved in teaching and research in naval architecture since 1881.

https://www.strath.ac.uk/engineering/navalarchitectureoceanmarineengineering/

MTRU Academic Members



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Dr Batuhan Aktas

Prof Mehmet Atlar



Prof Evangelos Boulougouris



Dr Sefer Gunbeyaz



Dr Byongug Jeong



Panagiotis

Kaklis



Dr Rafet Kurt



Prof Iraklis Lazakis



Dr Chaitanya Patil



Dr Momchil Terziev



Prof Gerasimos Theotokatos



Prof Osman os Turan

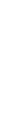


Wang

Dr Haibin



Prof Peilin Zhou





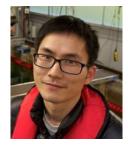












Prof Erkan Oterkus

Prof Feargal Brennan

Prof Atilla Incecik

Prof Julia Race

Prof Longbin Prof Tao Xiao



Dr David Dai















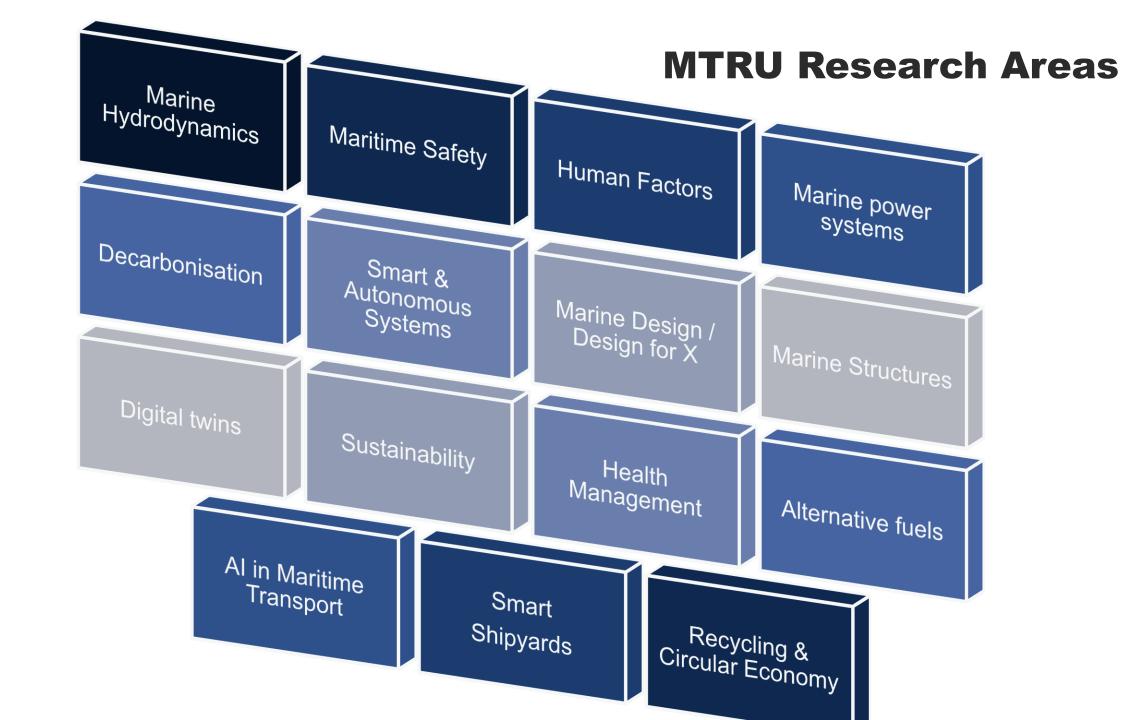
Prof SeldaProf MaurizioProf AliDr ZhimingDr LaibingDr SaeidOterkusColluMehmanparastYuanJiaLotfian

Dr Shen Li

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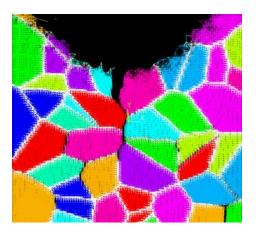


OERU Research Areas











NAOME Research

April 2024	December 2023	July 2023
75 R&KE funded projects are underway	72 R&KE funded projects are underway	75 R&KE funded projects are underway
Total sum of £14.5M (£13.4m Research; £1.1m KE)	Total sum of £13.2M (£12.2m Research; £1.0m KE)	Total sum of £14.5M (£12.7m Research; £1.8m KE)
9 are funded by the EU, 10 are funded by EPSRC, and 56 by Other sources	11 are funded by the EU, 7 are funded by EPSRC, and 54 by Other sources	11 are funded by the EU, 9 are funded by EPSRC, and 55 by Other sources

Examples of Recent EU funded Research Projects

ТгАМ



TrAM Transport: Advanced & Modular

• Main mission:

"...to develop and validate a concept for waterborne transport by implementing modular design and production methods, with a main focus on electrically powered vessels operating in protected waters."

14 Partners DURATION: 2018-2023 BUDGET: 14M EUR

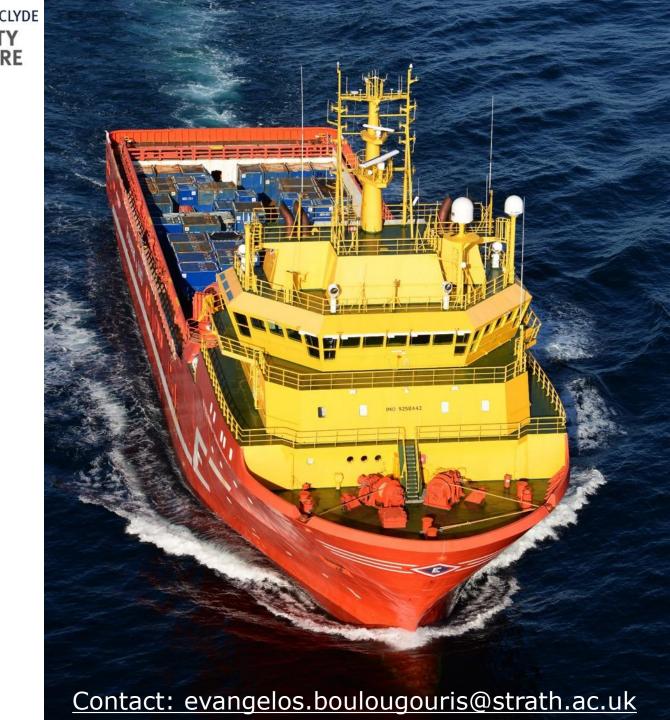






This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 769303.









Start: 1 June 2019

42 months

Budget: €27.7M

EU contribution: €20M



https://www.autoship-project.eu/

European Commission

The project has received funding from the European Union's Horizon 2020 research and innovation program under Grant Agreement N°815012.

Partners

Ciaotech S.r.I. – PNO Group Kongsberg Maritime CM AS Kongsberg Maritime AS Kongsberg Digital AS Kongsberg Norcontrol AS Sintef Ocean AS **University of Strathclyde** (MSRC) €900k Eidsvaag AS Zulu Associates **Bureau Veritas** De Vlaamse Waterweg NV



https://www.autoship-project.eu/



AUTOSHIP Project

hipping Initiative for European Wat

The project has received funding from the European Union's Horizon 2020 research and innovation program under Grant Agreement N°815012.

Scope

- 2 remote and autonomous vessels and their shore control and operation infrastructure (over TRL7)
- Testing during two pilot demonstration campaigns
- Optimise efforts and investments to advance common standards and enabling operations in a shorter timeframe
- Allow commercial applications of the technology behind the next generation of autonomous ships by the end of 2023

Contact: Prof. Gerasimos Theotokatos gerasimos.theotokatos@strath.ac.uk

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The EC - H2020 Project "GATERS": <u>GATE</u> Rudder System as a <u>R</u>etrofit for the Next Generation Propulsion and Steering of <u>S</u>hips. (Project ID: 860337)





OBJECTIVE: To develop and demonstrate to TRL 6 and higher innovative, cost-effective retrofit solution for marine shipping to provide substantial improvements regarding environmental impacts and life cycle cost

SINTEF

DURATION: 2021-2024 BUDGET: 5.9M EUR



HSVA

BUREAU

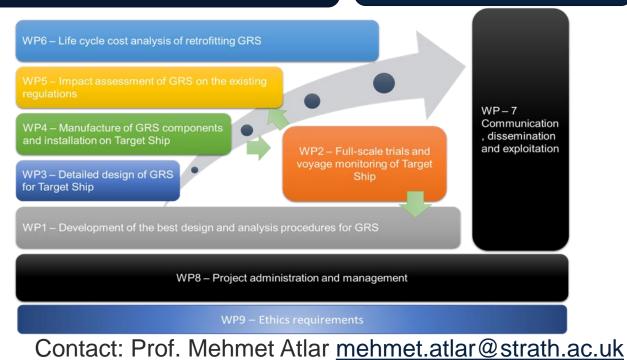
GLAFCOS



(*) The NAOME Dept, University of Strathclyde (UoS) is the Project Coordinator (Prof Mehmet Atlar)

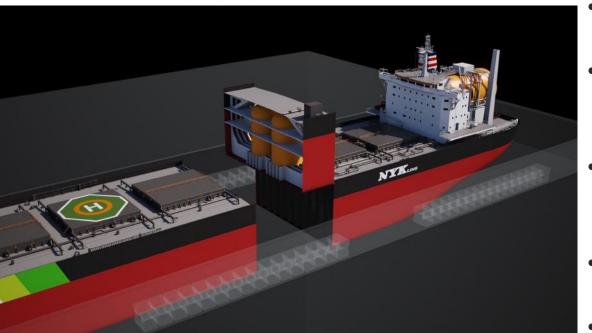
TWI











NH3CRAFT aims to:

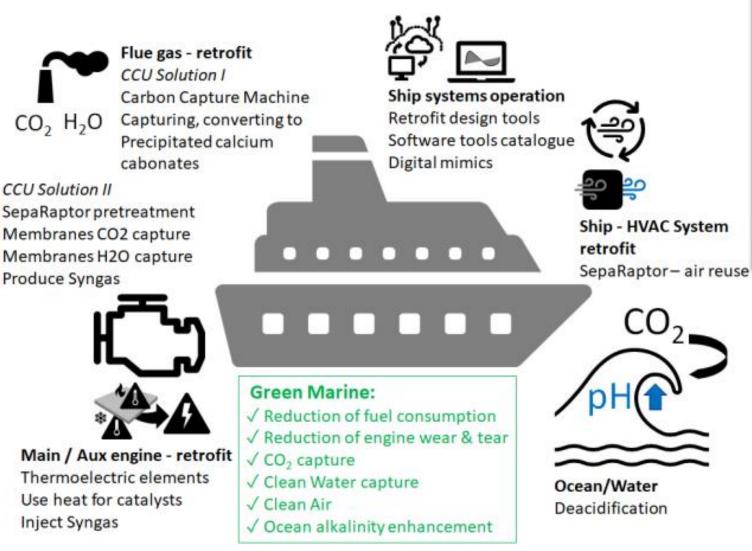
- Safe and efficient storage of large quantities of NH₃ on vessels
- Cost reduction on the retrofit of current fleet through modular-design based methodology
- Control of complexity by modular and scalable structural integration of fuel tanks (on-deck & hull-integrated)
- Shorter development times through interconnected digitalized tools
- Push implementation of NH₃-fuels with new pertinent technical rules
- Reduce fleet's environmental footprint

13 Partners DURATION: 2022-2025 Budget: 12.8M EUR

Contact: prof. Peilin Zhou email: peilin.zhou@strath.ac.uk



Green Marine solution



Demonstration of tools and implementation innovative of solutions aimed carbon at capture mineralization, which also aids in deacidifying our seas; energy savings for HVAC through air-reuse; systems carbon and water capture with membranes, and the use of excess engine heat to produce a syngas to save on fuel consumption

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CYPRUS MARINE & MARITIME INSTITUTE Smart Material Printing The pet step in 3P Printing





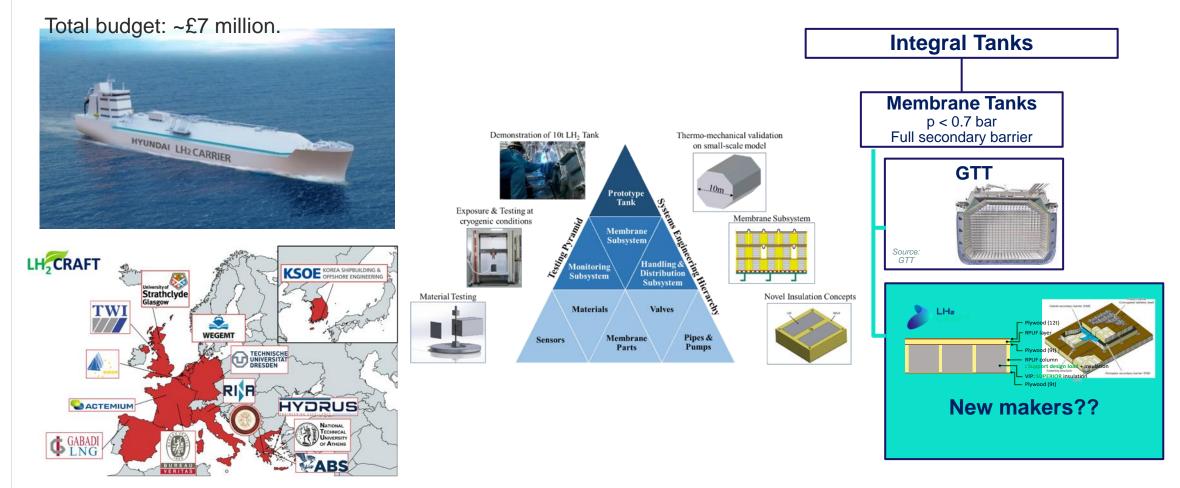
Contact: Prof Iraklis Lazakis e:<u>iraklis.lazakis@strath.ac.uk</u>

LH₂CRAFT Safe and Efficient Marine Transportation of Liquid Hydrogen

Aim: Design a large scale H₂ storage and transport

4-year Research and Innovation action funded by Horizon Europe (June 2023 – May 2027)

Strong consortium consisting of industry, academia, within the aviation and maritime sectors



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SAFeCRAFT: Safe and Efficient Use of Sustainable Fuels in Maritime Transport Applications

#@APP-FORM-HERIAIA@#

Anglo Belgian Corporation (ABC) and a PTI/PTO solution by ABB, 1.5MW or above

Aim: Demonstrate H₂ fuelled marine engines onboard ships.

Duration: 4-year Research and Innovation action funded by Horizon Europe (Dec 2023 – Nov 2027)

Consortium consisting of industry, academia, within the maritime sectors

Total budget: ~£12 million

Case Ship



Capesize bulk carrier

Overall Length: 291.97 m Breadth (moulded): 45.00 m Draught (moulded): 18.22 m

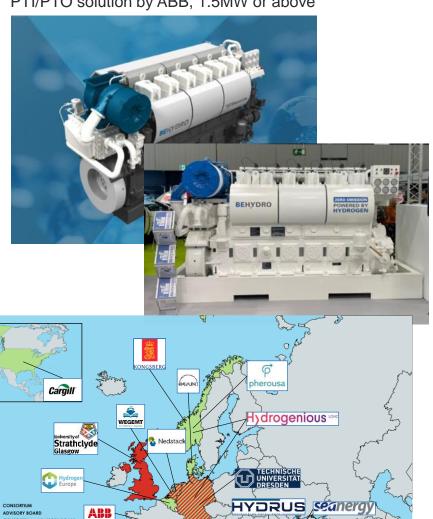


Deadweight (max draught): 178,978 tns Cargo holds capacity (grain): 200,166 m³

Main Engine Power: 18660 kW Service Speed: 14 knots



CONSORTIUM & ADVISORY BO

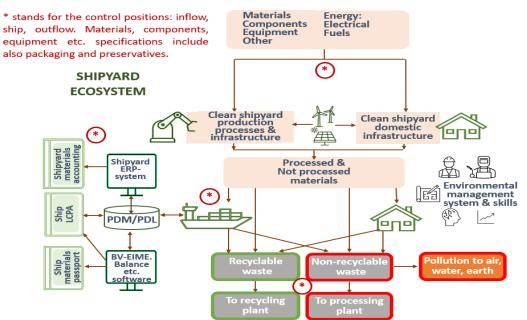


ABS

EcoShipYard (ESY)

Aim: to provide EU shipyards/shipowners with tools to assess the non-operational environmental impact of the ship and the overall environmental performance of the shipyard processes.

- Improve shipyard productivity
- Reduce shipbuilding emission footprint
- Shipyard Digital Twin Tool development







- TRL 8
- 16 consortium partners
- € 361,700 Strathclyde income
- Kick off January 2024
- 3 years duration (2024-2027)

SAFARI - SAFE, CLIMATE RESILIENT INFRASTRUCTURE



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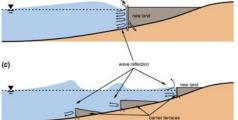
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Aim: to deploy new measures in different maritime and inland infrastructure of ports from North Sea, Atlantic Ocean and Mediterranean Sea, that can minimize the impacts of the disturbances issued from the extreme weather events

- Maintain the port operation at 80% of capacity during the disruption periods
- Optimize the allocation of multi-modal transport assets before and after the disrupting event to reach 20% of modal cargo shift with less environmental footprint and to minimize the downtime during extreme weather events
 - TRL 7
 - 25 consortium partners
 - € 500,670 Strathclyde income
 - Kick off May 2024
 - 4 years duration (2024-2028)

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KHL Model Test: breakwater wave impact under disruptive events of climate change

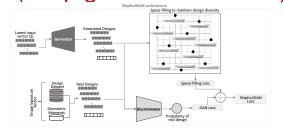
GRAPES: (learninG, pRocessing, And oPtimising shapES)

Aim: advancing the state of the art in Mathematics, Computer-Aided Design, and Deeping/Machine Learning to promote game changing approaches for generating, optimising, and learning 3D shapes, along with a multisectoral training for young researchers. Generative AI

Geometry

Physics

(deep generative models)



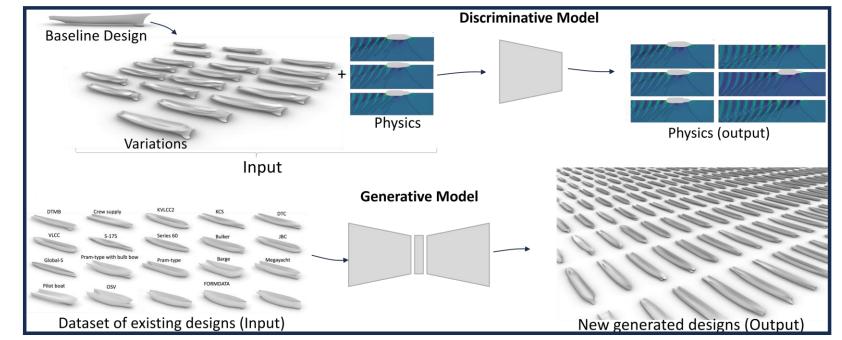
UoS lead research to develop a Sustainable Maritime Future with Generative AI.



http://grapes-network.eu

Contact: Panagiotis.kaklis@strath.ac.uk

Funding from the EU''s research and innovation programme under the Marie Skłodowska-Curie grant agreement No 860843



EU funded research lifecycle

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Proposal development

Identify the call

- **Compelling Concept**
- Engage with key partners/contributors
- Further develop the concept and finalise the consortium
- Coordinator (experienced partner, specialised consultant) Budget
- **Proposal writing**
- **Proposal submission**
- **Evaluation results**

Project lifetime

Contract

IPs

Resources (staff appointment)

Progress & reporting

Reviews

Amendments

Milestones

Manage Risks

Final review

Post project activities

Discussion





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https://www.strath.ac.uk/engineering/navalarchitectureoceanmarineengineering/

Support for Cluster 5 applicants



Horizon Europe Support – Travel Grant

- Innovate UK Business Connect is offering travel support for UK SMEs to attend consortia building events in Europe.
- If successful in your application for travel and accommodation costs, you will receive pro-active support from Innovate UK to help you maximise the benefit of attending.
- Travel Grants currently available for upcoming conferences across Europe (up to £700 per SME), include:
 - <u>Sustainable Places 2024</u>, 23-25 September, Luxembourg
 - Wind Energy Hamburg, 24-27 September 2024, Hamburg, Germany
 - InnoTrans 2024, 24-27 September, Berlin, Germany
 - 10th European Conference on Sustainable Cities and Towns, 1-3 October 2024, Aalborg, Denmark
 - POLIS Annual Conference 2024, 27-28 November, Karlsruhe, Germany





UK

Horizon Europe Support – Pump Priming

- UK SMEs that are considering submitting a proposal to Horizon Europe competitions can apply for a <u>'pump priming</u>' grant of up to £6,000 (inc. VAT) to help them prepare.
- Successful applicants are advised to work with a UK National Contact Point in support of their project.
- This could be used for
 - membership fees towards a European association
 - attending a networking event or consortium meeting



 paying staff time while they write the proposal (but not for paying longon europe a professional bid writer)



Building networks to form successful consortia

- Use your own professional networks LinkedIn, Trade Bodies, Universities, etc
- Use <u>Cordis</u> to identify recently funded projects and their consortium members
- Join the relevant partnerships and associations
 - Batteries for Europe (Batt4EU) ${\color{black}\bullet}$
 - Built4People Partnership (B4P)
 - Zero Emission Waterborne Transport (ZEWT)
 - Connected Cooperative Automated Mobility (CCAM)
 - Towards Zero Emission Road Transport (2ZERO)
 - Alliance for Logistic Innovation through Collaboration in Europe (ALICE)
- Attend networking events in Europe
- Register and then search **<u>GREENET</u>** partner search tool



The best ways to form winning teams

Being an *effective networker* is much more useful than submitting a profile into a portal and awaiting contacts. Don't wait to be invited to the party, push yourself forward

- Use your existing professional networks if you don't know who the sector leaders are in Europe then
 you should find out
- Use LinkedIn to connect to people from possible consortium partners
- Search <u>CORDIS</u> for previous, related projects and contact the participants. All projects must disseminate their results and often hold workshops, etc.
- Join the relevant networks, associations and partnerships, ask your NCP for suggestions or search the <u>GREENET Stakeholder Directory</u>
 - Be an *active* member say 'hi' when you join the virtual room. Ask questions, support others' opinions, act as if you are already well known to all in the virtual room
 - Volunteer to draft working papers, take notes, send in useful information be helpful
 - Speak up at workshops demonstrate Thought Leadership
 - Show that you would be a valuable partner for collaborative projects and that without you they
 won't win you have the secret sauce that is necessary for their success





Any Questions?

Newsletter Subscription: <u>https://eufunding.ukri.org/subscribe</u>



Workshop

