

Welcome

Global Business Innovation Programme

Applicant Briefing Singapore – Health and Medical Technologies



The UK's innovation agency



Agenda

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2 Innovate UK and Global Missions Programme

David Campbell-Molloy
Innovate UK – Partnership Manager - Asia

3 Health and Medical Technologies – Sector Focus

Hannah Thomas
Innovate UK - Innovation Lead Health Technologies

4 Global Business Innovation Programme

Trevor Marshall
Innovate UK Business Growth

5 Questions & Answers

Please put your questions in the chat.

Overview of Singapore Activities

David Campbell-Molloy
Asia Partnership Manager



We are the UK's innovation agency

As part of UK Research and Innovation (UKRI), Innovate UK is publicly funded to drive innovation and productivity across the UK.

We work for you to create a better future by inspiring, involving and investing in businesses developing life-changing innovations.



New UK-Singapore agreement 2024-27

- Agreement between Innovate UK and Enterprise Singapore
- Builds upon previous bilateral agreement
- Sets out series of joint activities to deepen innovation relationship
- Health & medical technologies priority remains
- Both UK & Singapore rank highly in Global Innovation Index (WIPO) 4th and 5th



Previous collaboration 2021-24

- Provided 3 year framework for innovation cooperation
- Assisted over 150 UK SMEs to explore opportunities with Singapore through our global programmes
- £30m IUK investment in relationship with Singapore



Overview of Innovate UK Global Products + Services

Drive UK businesses to realise their global potential

Opportunity
definition

Exploring new markets

Facilitating R&D and innovation

New
geographies
and sectors

Support innovative businesses
to grow and scale

Access to innovation knowledge through
partnerships

Market Research

Global
Business
Innovation
Programme

Global
Incubator
Programme

Collaborative R&D Programmes

Global Scoping
Workshop

Discovery Visit

Global Expert
Mission

Global
Explorers

Enterprise
Europe
Network

Access to
Horizon
Europe

Bilateral
Collaborative
R&D

Eureka

Products and services

Collaborative R&D programmes

The background of the slide is a dark blue world map. Overlaid on the map are numerous glowing white and light blue dots, representing nodes or data points. These dots are connected by thin, white, curved lines that arc across the map, suggesting a global network or collaborative effort. The overall aesthetic is high-tech and futuristic.

Bilateral CRD – UK and Singapore

Innovate UK has regular bilateral collaborative R&D funding competitions in place with Singapore (Enterprise Singapore)

Four have taken place since 2022

The bilaterals to date have mostly been non-sector specific

Year	Projects	IUK grant funding
2022 (sector agnostic)	19	£5.4m
2023 (sector agnostic)	14	£4.2m
2023 (sector focused)	9	£4.7m
2024 (sector agnostic)	8	£3.9m

Health and Medical Technologies

– Sector Focus

Hannah Thomas

Innovation Lead – Health Technologies

Hannah.Thomas@iuk.ukri.org

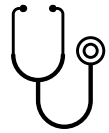
Health and Medical Technologies – Sector Focus

- With Asia-Pacific's MedTech market set to reach \$225B by 2030, Singapore offers a strategic gateway to regional growth. Its strong R&D ecosystem and innovation networks make it an ideal hub for collaboration.
- The GBIP to Singapore aligns with the UK Life Sciences Vision and Innovate UK's delivery priorities by supporting innovation in:
 - **Health Resilience & Supply Chains**
Strengthening medtech, diagnostics, and digital health to ensure flexible, reliable supply.
 - **Mission-led Innovation**
Tackling unmet needs like early diagnosis, ageing, and digital care through tech-led solutions.
 - **Data-Driven Health**
Leveraging health data and AI to accelerate smarter, evidence-based innovation.
 - **Global Growth & Collaboration**
Helping UK businesses scale and partner internationally through programmes like GBIP.



Health and Medical Technologies – Sector Focus

Applications will be considered from a wide range of innovative Medical and Health Technology companies. Eligible focus areas include:



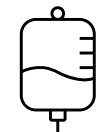
Medical Devices

E.g. diagnostic equipment, surgical instruments, orthopaedic, ophthalmic, dental & wound care devices
→ *Strong alignment with Singapore's growing investment in precision medicine, ageing population needs, and demand for next-gen surgical tools.*



In-vitro Diagnostics (IVDs)

E.g. blood testing kits, point-of-care testing, molecular diagnostics
→ *Singapore is scaling early detection and decentralised testing capabilities, with active support for diagnostics innovation via national health transformation plans.*



Therapeutic Devices

E.g. dialysis machines, infusion pumps, respiratory and cardiovascular devices
→ *High relevance due to Singapore's disease burden in chronic conditions like diabetes, kidney disease and respiratory illnesses.*

Health and Medical Technologies – Sector Focus

Other eligible focus areas include:



Implants & Biocompatible Devices

E.g. orthopaedic, cardiac, neurostimulation, cochlear, and dental implants

→ *Singapore's fast-ageing population and regional Medtech hub status create strong market potential and partnership opportunities.*



Regulated Health Monitoring & Digital Health Devices

E.g. regulated wearables, remote monitoring, telehealth devices, digital platforms, mobile apps/ software as a medical device. Solutions must have a clear medical purpose such as diagnosis, monitoring, treatment, or prevention of disease and be intended for use within a healthcare context.

→ *Aligned with Singapore's Smart Nation initiative and national push toward digital-first healthcare delivery and predictive analytics.*



Robotic & AI-assisted Technologies

E.g. surgical robots, AI diagnostic decision tools

→ *Supported by robust AI research ecosystem, high clinical trial capability, and strong government support for Medtech innovation.*

Health and Medical Technologies – Sector Focus

Not in Scope for this GBIP:



✗ Pharmaceuticals, cell/gene therapies, antibiotics, vaccines.



✗ Personal Protective Equipment (PPE).



✗ Sterilisation, disinfectants, infection control products.



✗ General wellness, lifestyle, or fitness apps/platforms.

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Global Business Innovation Programme

Health and Medical Technologies - Singapore 2025

Programme | Eligibility | How to apply

Why should I apply?

What's on offer?

The GBIP Experience





GBIP

- Exploring **OPPORTUNITIES**
- Building **COLLABORATIONS**
- Developing **PARTNERSHIPS**

GBIP Opportunity

- Explore opportunities for Innovation Partnerships in Singapore and gateway opportunities to the wider region
- Gain insights into Singapore ecosystem and opportunities across the region
- Visiting key sector demonstrators and potential technology partners
- Develop functional networks



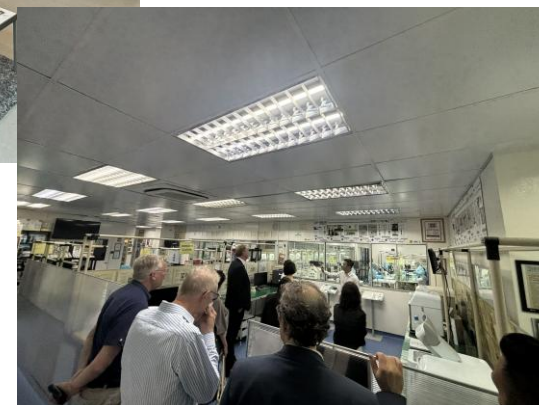
GBIP Opportunity

Lots
of this



GBIP Opportunity

and
this...



Feedback

“We highly recommend the GBIP program to any SME looking to **expand their business globally.**”

“My GBIP visit enabled me to engage with **significant and relevant** organisations that I could never have secured otherwise.”

“We would never have been able to **meet the correct contacts** without the support of the program”

“Being part of this initiative gave us a subsidised, **fast tracked** opportunity to exploit.”

“There is nothing quite like being **on the ground to validate** and build a strategy to enter a new Market.”

Outline of programme dates

Date	Activity
5 – 15 September	Onboarding process
16 & 17 September	Get Ready workshop – UK location / accommodation provided
15 November	Depart UK – flight to Singapore
17 - 21 November	Activities during the week may include pitching sessions, meetings with government, sector agencies, key industry players, academia, industry site visits. Evening networking reception, B2B matching and introduction to sector ecosystem
22 November	Depart Singapore
23 November	Arrive UK

Exploitation workshop will be on 11th February 2026

Final market visit activity subject to change and in-line with the objectives of the programme.

Example market visit itinerary



Global Business Innovation Programme – MedTech & Diagnostics - Singapore

Day & Time	Detail	Location	Information
Monday 1 st July	Day 1		
08:45	Group travel – Meet in Hotel Lobby from 08:30 Ready to leave 08:45	Andaz Hotel Lobby L2	Don't be late! Bring ID (passport)
09:15	Arrive	Smith+Nephew Academy	
09:30 – 13:30	<p>Welcome Briefing 09.30 – 10.00 Arrival 10.00 – 10.05 Welcome address, Sarah Ruchi Medical Education Manager 10.05 – 10.15 Opening remarks, Elinor Buxton, Regional Director, Science, Innovation, Technology – Southeast Asia 10.15 – 10.30 Presentation by Smith+Nephew, Saurabh Sharma, Senior Director, Medical Education & Societies, Sports Medicine & ENT – International & Greater China 10.30 – 10.45 One-min Rapid Pitch – 15 UK GBIP companies 10.45 – 11.00 Speaker 1: Dr Mary Kan, Programme Director, MedTech Catapult 11.00 – 11.15 Speaker 2: Mr Gabriel Sim, Director, Strategic Partnerships, APACMed 11.15 – 11.30 Speaker 3: Dr Pauline Tay, Director, National Health Innovation Centre 11.30 – 11.45 Speaker 4: Prof Dean Ho, Provost's Chair Professor, Director of The Institute for Digital Medicine (WisDM), NUS 11.45 – 12.00 Speaker 5: Zona Tan, Enterprise SG 12.00 – 12.15 Facility Tour of Smith+Nephew Academy 12.15 – 13.30 Lunch and Networking</p>	Smith+Nephew Academy ALICE @Medapolis, 29 Media Circle, Level 10 (South Block) 138565	
13:30 – 14:00	Bus travel – Depart Smith+Nephew No later than 13:30	Group Travel to NUHS CIH	
14:00 – 15:15	<p>NUHS and Centre for Innovation in Healthcare Presentations 14:00 NUHS Centre for Innovation in Healthcare (CIH) 14:15 NUHS Technology Transfer Innovation 14:30 NUHS Innovation Transfer Office 14:45 – 15:00 Q&A</p>	NUHS Tower Block, 1E Kent Ridge Road 119228	Level 8 Meeting Room T08-05
15:15	Depart NUHS CIH	Group travel	Return to Andaz Hotel
15:45	Own time / meetings		



Global Business Innovation Programme – MedTech & Diagnostics - Singapore

Day & Time	Detail	Location	Information
Tuesday 2 nd July	Day 2		
		BRING YOUR PASSPORT ID – IT IS REQUIRED TO ACCESS EDEN HALL	We will not return to the hotel before the evening reception
08:45	Group travel – Meet in Hotel Lobby from 08:30 Ready to leave 08:45	Andaz Hotel Lobby L2	Bring any items with you to freshen up or change before the evening reception
09:15	Arrive	Co11ab	
09:30 – 14:00	<p>Visit to Co11ab and Business Matching Session 09:30 – 10:00 Arrival 10:00 – 10:10 Welcome address, Co11ab – Doreen Chai 10:10 – 10:30 Introduction to Co11ab Frank Choo 10:30 – 11:00 Facility tour 11:00 – 13:00 Business Matching 13:00 – 14:30 Lunch & Networking</p>	Co11ab Lee Kong Chian School of Medicine, Clinical Sciences Building, 11 Mandalay Road #16-01 308232	
14:30 – 15:00	Bus travel – Depart Co11ab No later than 14:30	Group Travel to Racer Technologies	
14:30 – 17:30	<p>Introduction to Singapore MedTech Consortium, Racer Technologies 3:30pm – Opening by Innovate UK/BHC 3:35pm – Introduction of Racer 3:55pm – Overview of regulatory landscape in Singapore/Asia + Racer's manufacturing certifications (Presenter: Mr Goh) 4:05pm – Overview of Asia Distributorship 4:15pm – Group 1 network connect 4:35pm – Group 2 network connect 4:55pm – Group 3 network connect</p>	Racer Technologies 28 Changi South Street 1, Singapore 486772	<p>Group 1: Aseptuva, Aston Vision, Cardiology Devices, Corryn Biotechnologies, Kerato Group 2: Frequasense, Glyconics, Digostics, Sierra Medical, Prometheus Group 3: AI Sight Limited, Apra-Tech Limited, GenoME Diagnostics, iLoF, ZIO Health Ltd</p>
17:30 – 18:00	Bus travel – Depart Racer Technologies No later than 17:30	Group travel to Eden Hall	
18:00	YOUR PASSPORT ID AND THE BHC EMAIL INVITATION IS REQUIRED TO ACCESS THE RECEPTION		
18:30 – 20:30	British High Commission Evening Reception – Eden Hall	Eden Hall 28 Nassim Road Singapore 258403	
20:30	Depart Eden Hall	Group travel	Return to Andaz Hotel



Global Business Innovation Programme – MedTech & Diagnostics - Singapore

Day & Time	Detail	Location	Information
Wednesday 3 rd July	Day 3		
08:45	Group travel – Meet in Hotel Lobby from 08:30 Ready to leave 08:45	Andaz Hotel Lobby L2	Don't be late! Bring ID (passport)
09:15	Arrive	SGInnovate	
09:30 – 13:30	<p>Regulatory workshop (Collaboration with APACMed, IPI, SGInnovate) Programme 09.30 – 10.00 Arrival 10.00 – 10.15 Welcome address introduction by SGInnovate 10.15 – 10.30 One min pitch by 15 UK companies 10.30 – 10.45 Trainer 1: Prof Ignatius Rasiyah (NUS) – MedTech landscape in Singapore and APAC region 10.45 – 11.00 Trainer 2: A/Prof Jack Wong (ARPA) – MedTech regulatory landscape snapshot in ASEAN 11.00 – 11.15 Trainer 3: May Ng (ARQon) – Regulatory consultancy: Singapore regulatory framework, expertise for regulatory submission approval (product registration, certification) in Singapore and ASEAN 11.15 – 11.30 Trainer 4: Ren Jun Lim (Baker & McKenzie) – IP and regulations 11.30 – 11.45 Trainer 5: Alessandro Falcone, JLABS – Corporate Innovation and Partnership 11.45 – 13.30 Lunch and Networking</p>	SGInnovate 32 Carpenter St Singapore 059911	
13:30 – 14:00	Bus travel – Depart SGInnovate No later than 13:30	Group Travel to DxH Hub	
14:00 – 16:15	<p>Visit to DxH Hub and Digital Health Accelerator 14.00 – 14.05 Arrival and Greetings 14.05 – 14.20 Presentation by A*STAR 14.20 – 14.50 Presentation by DxH Hub and DHA 14.50 – 15.00 Q&A and Discussion 15.00 – 15.45 Facility Tour Helios 3b and Networking over tea</p>		
16:15	Depart DxH Hub	Group travel	Return to Andaz Hotel
16:45	Own time / meetings		

Eligibility

You must be:

- a UK registered innovation-led company with ambitions to grow and scale globally.
- a company with fewer than 250 employees.
- the CEO, founder or senior decision maker in the business.
- able to attend and complete all the programme activities.

Cost

Innovate UK will fund and organise flights, and accommodation for successful applicants. Only one representative from the business will participate on the programme and be funded.

On acceptance to the GBIP a commitment fee of £1000 will be collected and is refundable on completion of all the activities and an agreed action plan. Non-completion after acceptance may result in forfeiting some or all the commitment fee.



How to apply

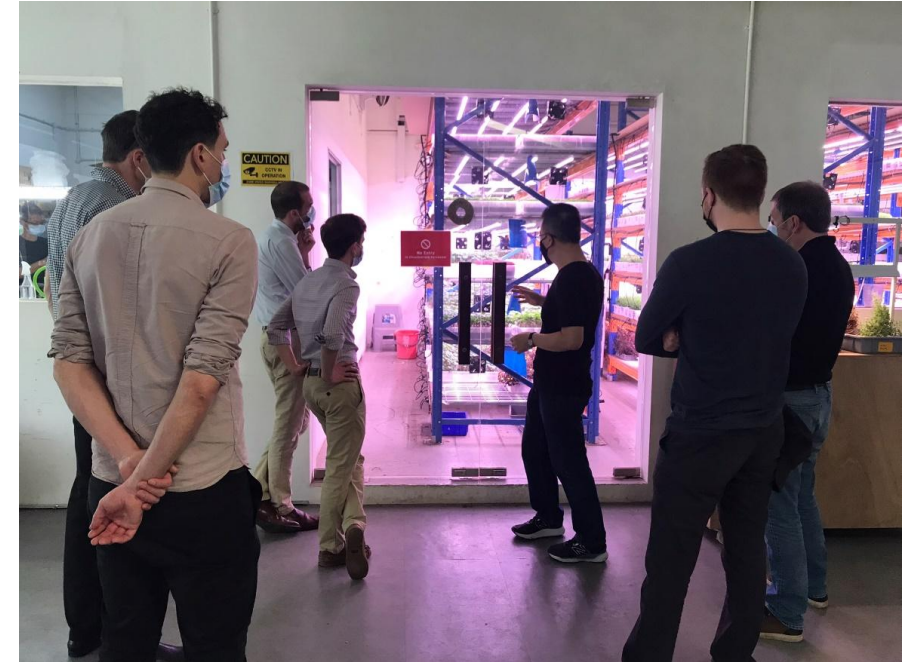
The Global Business Innovation Programme is a competitive application process, where only the best applications will be selected following an evaluation process.

All applications must be made online and received no later than **24 August 2025**. *Please note the requirement to submit a presentation. This must be sent by email before the deadline date.*

All applicants will be notified by 5 September 2025

Innovate UK is committed to improving the diversity of who we support. As such, we welcome applications from under-represented groups.

APPLY ONLINE [HERE](#)



Application Form Process

All sections and questions must be completed

Applicant information, Business information, Technology/Innovation and suitability with focus areas and scope, company objectives will all be assessed.

To help you work on your application offline, a Word document version of this form can be downloaded [HERE](#). Please note the offline form is only for your own use, and the information you wish to submit **MUST BE ENTERED ONLINE** for the application to be accepted.

It is important you provide concise and relevant answers to the questions, and where there is a word or character count it is recommended you keep within the stated number.

Key dates, links and contact

Online application and slide deck submission	Closing date 24 August 2025
Applicants notified	5 September 2025
Get Ready Workshop	16 th & 17 th September 2025
Innovation visit to Singapore	15 th – 22 November 2025
Exploitation Workshop	11 th February 2026
Innovate UK GBIP Programme website LINK	
Online Application Form for Health & Medical Technologies Singapore 2025 LINK	
Contact: trevor.marshall@iukbg.ukri.org	

Questions?

Global Business Innovation Programme

Applicant Briefing
Singapore – Health and Medical Technologies



The UK's innovation agency