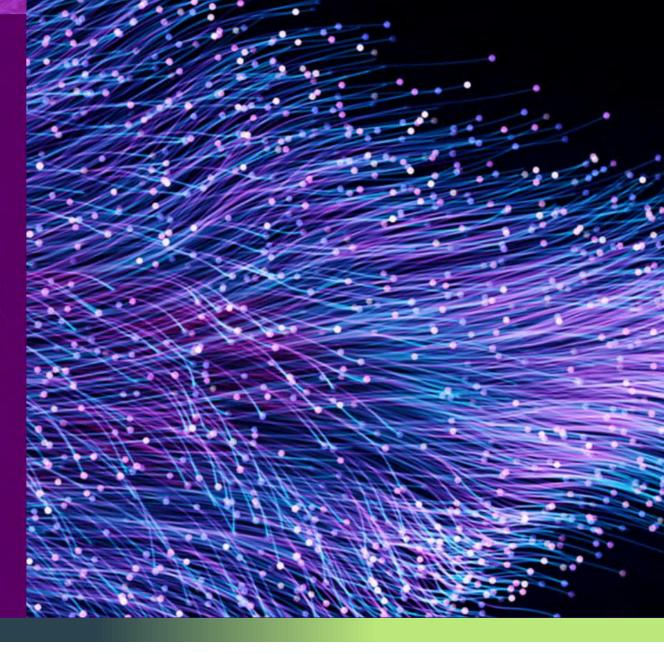
Biomedical Catalyst Accelerators London Roadshow - hosted by Health Innovation **Network South** London

9 September 2025 11:00-13:30

London Institute for Healthcare Engineering











Welcome and Introduction

Sara Nelson, Programme Director, Health Innovation Network South London

Nicolas Huber, Director of Commercial Operations and Partnerships, LIHE













11:30	Welcome
11:40	Welcome to Innovate UK Biomedical Catalyst
11:50	Innovate UK Business Connect
11:55	Innovate UK Business Growth
12:00	Introducing the BMC Accelerators
12:50	Networking activity
13:25	Next steps and close









Innovate UK

Presented by: Hannah Thomas



Innovation Lead – Health Technologies
Innovate UK



Health and Life Sciences: Transforming Lives, Driving Growth









We are the UK's innovation agency

As part of UK Research and Innovation (UKRI), **Innovate UK** is publicly funded to drive innovation and productivity across the UK.

It works to create a better future by inspiring, involving and investing in businesses that are developing life-changing innovations.





At Innovate UK we:



Accelerate innovation, investment and productivity through a world class suite of services that supports UK businesses to grow and develops the innovation talent and skills pipeline.



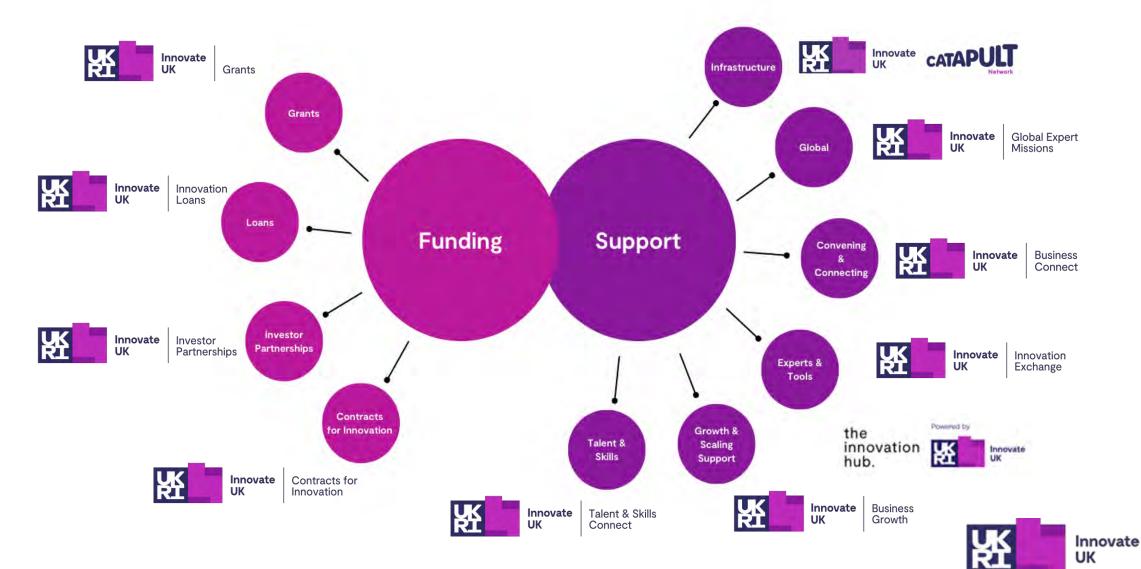
Inspire and invest in emerging technologies and cutting-edge science, research and development to directly benefit the UK's industrial future.



Create powerful connections that catalyse and create benefit from the **ethical and safe development of innovative technologies** across the whole of the UK.



Products & Services

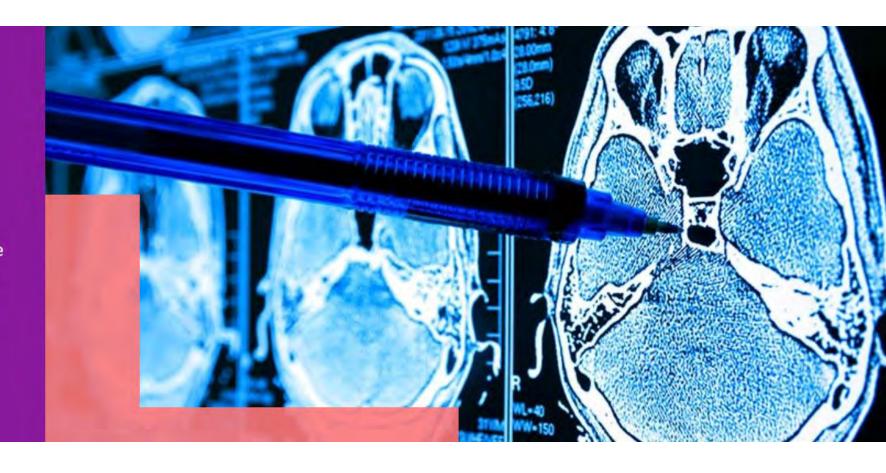


Biomedical Catalyst

Our vision is to build a network of innovative, commercially viable life science businesses that transform healthcare and patients' lives and drive business growth.



Innovate UK





Biomedical Catalyst



Innovate UK



Accelerator – Feasibility

- workshops, advise and training through accelerator programmes
- at the end of the accelerator, you should be in a position to seek investment, or feasibility grant funding of up to £100k at 100% via a closed competition

Industry-led R&D

- industry-led pre-market R&D projects
- Project costs £150k-£4m & grant up to £2m, up to 70% grant support for SMEs
- Project duration 6-36 months

Investor Partnerships

- Grant support up to 70% of project costs
- One of our approved investors 70% match
- Focus on project and company growth



Biomedical Catalyst





Our focus:

- Providing targeted support at each stage of your business journey.
- Promoting diversity in founders and leadership teams.
- Providing solutions that support everyone.

£388m grant funding

£196m matched funding

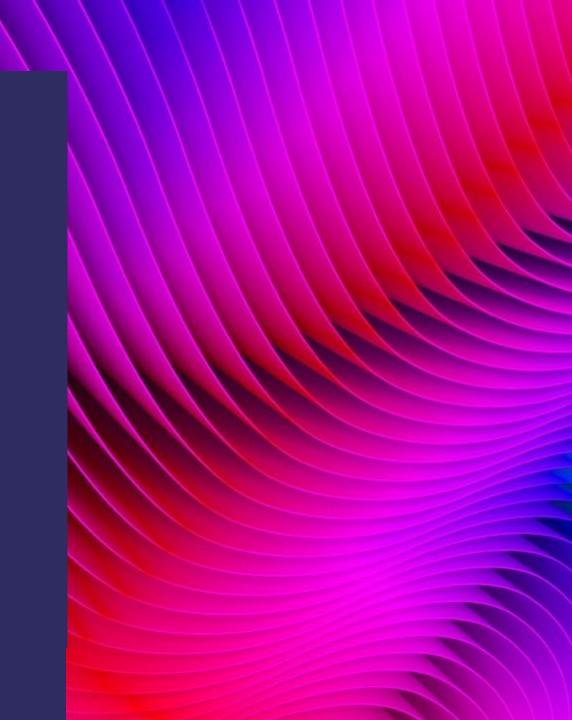
£1,040,664,462 further funds raised since 2018



Thank you

Biomedical Catalyst Accelerator 2025 Road Show





BMC Accelerator Programme Innovate UK Business Connect



James Culy
MedTech
James.Culy@iukbc.org.uk







Innovate UK Business Connect

Innovate UK Business Connect exists to connect innovators with new partners and new opportunities beyond their existing thinking – accelerating ambitious ideas into real-world solutions.











Connecting & Convening

Innovate UK Business Connect

With more than 200 innovation, technology and sector experts based across the UK we:

- understand innovation needs
- signpost to investment finance
- support in navigating the UK innovation landscape
- have links to more than 500,000
 innovative businesses and individual innovators throughout the UK



Our Network



46,229
Unique
Organisations



72% Small

15% Medium

13% Large



335,478 innovators



Every university in the UK

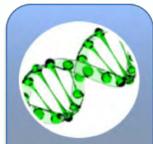


Innovate UK Business Connect

We create diverse connections to drive positive change



Materials
Chemistry
Manufacturing



Agri-Food
Biosciences
Medical
Biotechnology
Health



ICT
Electronics,
Sensors &
Phototonics
Defence &
Security
Space



Built Environment Transport Energy



Industries
Digital Economy
Design



Sustainability, International, Access to Finance







Matt Chapman Head of Health



Roya Esat-Dabestani Precision Medicine



Karen Wilkinson Healthy Lives



Mehdi Tavakoli MedTech and Clinical Engagement



Health

David CalderHealthy Lives and Digital
Health



Gabriela Juarez Martinez
Pharma & MedTech
(AMR, Microbiome, One Health)



Owen Burbidge Medicines



James Culy MedTech



Support for Innovators

Connecting

Networking events and workshops

Informing

- Briefing events
- News and other outputs social media, podcasts, reports

Convening

Innovator networks, workshops, SIGs.

Supporting individual innovators

- Signposting through innovation landscape
- Building the best consortium and supporting applications
- Advise on access to grants and funding sources





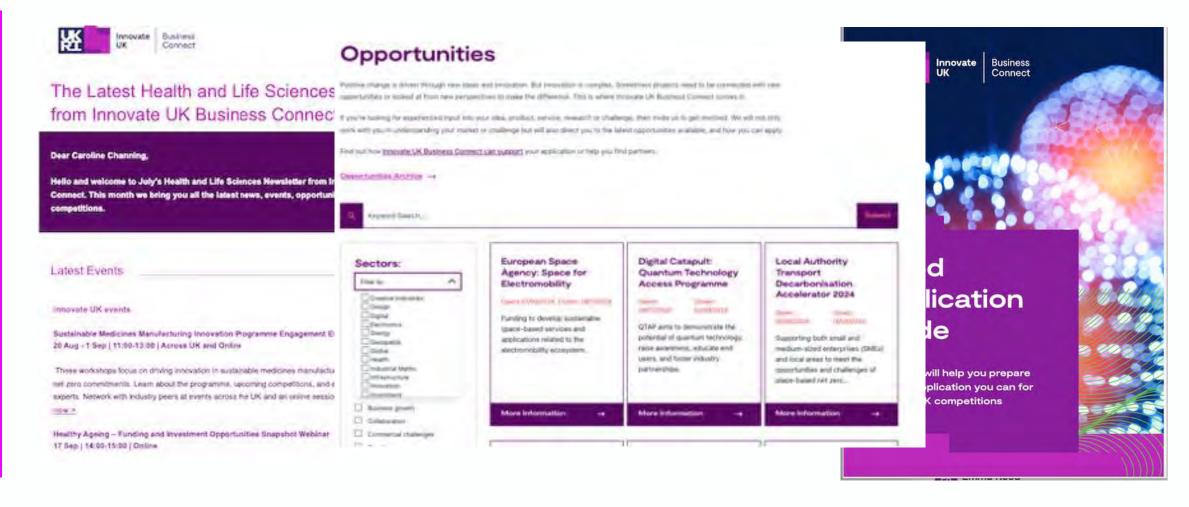
Support for BMC Accelerator

Need advice?

03333 403250 enquiries@iukbc.org.uk



Resources: News, Opportunities, Guidance







Introduction to

Innovate UK Business Growth



Business Growth



97% of clients would recommend us

94% report that our service has had a positive impact on their growth

Innovate UK Business Growth

The indispensable partner for ambitious innovators

We equip innovation-focused businesses to make the best strategic choices and harness the right resources to accelerate their growth.

Over 6,000 innovators benefit from our **intensive and tailored advisory support** to achieve their ambitious goals every year.

We are in their corner – do you want us in yours? Visit iukbg.ukri.org to learn more.

"Innovate UK Business Growth gave us the tools to grow with confidence" Natali Georgieva, Co-founder at ALIANAz

Who do we support?

- Ambitious, innovation-focused businesses that are growing strongly, or that have high growth potential
- Registered at Companies House with up to 250 employees
- Management teams motivated to engage fully with us to help achieve growth milestones
- Businesses with or without Innovate UK grants

A service designed around your needs









Innovate UK

Business Growth



Innovate UK Business Growth

Innovate UK provides high-quality strategic advisory support as a partner to its clients. The Innovate UK Business Growth service uniquely combines:



A comprehensive spectrum of innovation and commercial expertise



A single access point to the most significant regional, national and international innovation resources



1:1 support that is flexible and tailored in focus and timescale to the individual needs of innovative businesses



Specialists with comprehensive expertise to help you hone your strategy



Over 450 innovation and growth specialists nationwide, including 43 scaleup directors, who are also plugged into technical experts across Innovate UK and beyond.

With the commercial acumen and innovation experience to help clients hone their growth strategies and accelerate their progress in three broad areas.

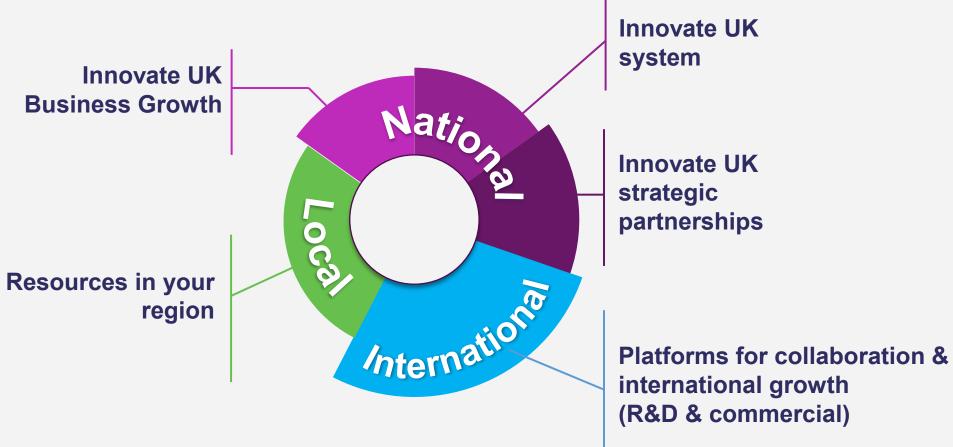
"Our specialist's knowledge and experience...has been incredibly helpful and comforting. The...ups and downs can be tough but having that consistent sounding board has made a huge difference."

Jason Mashinchi, Managing Director at Cambridge Kinetics





Providing access to local, national & international resources



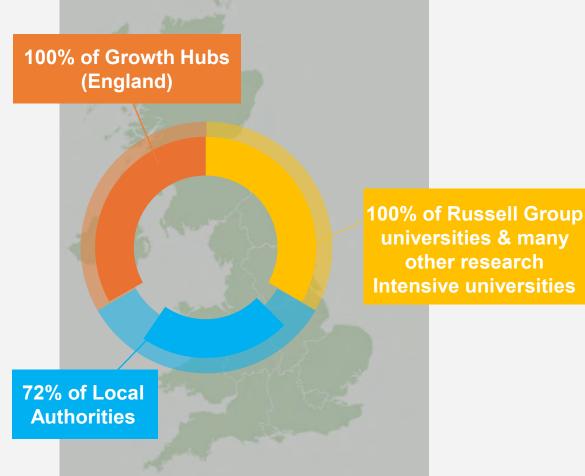


Embedded in regions & UK nations



Our locally-based specialists interact with key support partners at the level of UK nations and regions, to provide clients with opportunities that help them innovate and grow.

From communicating and exchanging information, to working together and planning together, we actively collaborate with, for example:





Innovate UK Business Growth support initiatives



Our advisory support is complemented by a range of impactful initiatives available to specialist-supported Innovate UK Business Growth clients nationally, depending on business need.

Intellectual Property Audit (IPO)

Design for Growth

Standards & Compliance (BSI)

RTO/Catapult grant

Peer Networks (SUI)

Secure Innovation Security Review (NPSA)



Enterprise Europe Network

Global Partnerships & Brokerage

Global Business Innovation Programme (GBIP)

Global Incubator Programme (GIP)

Global Explorers

Horizon Europe Pump Priming

Invest-Ability investment readiness support

Support initiatives for Scaleup Programme clients

NED scheme Scaleup Peer Networks Scaleup Alumni Scaleup Growth Fund



Contact Us

Client enquiries: call our National Enquiry Gateway on: 0300 123 3066

or visit our website: www.iukbg.ukri.org





Innovate UK Biomedical Catalyst Accelerator - Late Stage Accelerating FemTech & MedTech Venture Kickstarter

Ruth Bradbury

Senior Programme Manager

Health Innovation Network South London



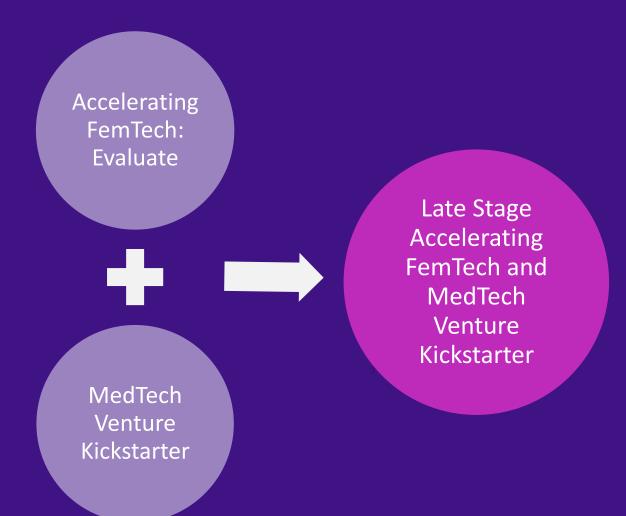






What is the Late Stage Accelerating FemTech and MedTech Venture Kickstarter?

- Funded by Innovate UK Biomedical Catalyst
- Pilot later-stage accelerator
- Delivered between August 2025 to February 2026
- Dual accelerator with two themes Accelerating FemTech: Evaluate and MedTech Venture Kickstarter
- The accelerator was awarded to the Health Innovation Network South London, with delivery of the MedTech Venture Kickstarter subcontracted to London Institute for Healthcare Engineering (LIHE)

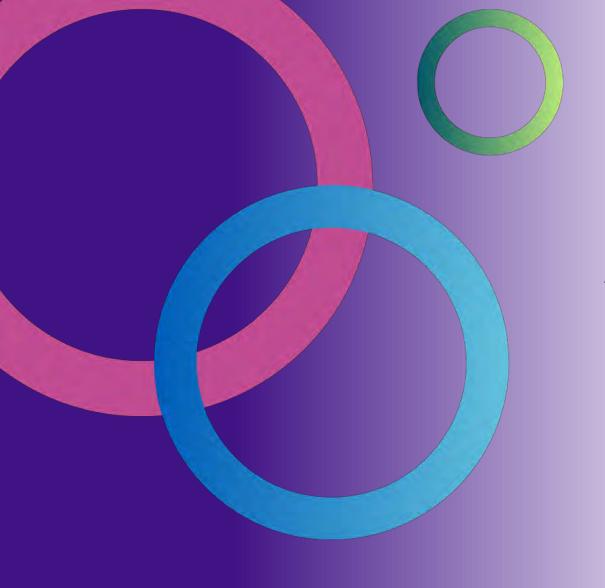












Accelerating FemTech: Evaluate







Accelerating Femtech: Evaluate



Funded by Innovate UK Biomedical Catalyst and run by the Health Innovation Network South London with national partners



10-week programme that will support up to 10 UK companies with technologies for women's health that are already developed but are looking to prove their value



The goal is to help companies grow, connect with the right people and plan testing of solutions in real healthcare settings, including cost-effectiveness









Aims



A clear partnership roadmap to support evaluation and growth



A refined pathway for real-world evaluation, such as health economic analyses



Stronger industry or healthcare connections



Enhanced growth for both innovators and their innovations

Benefits

Expert-led Workshops and Webinars: gain insights from subject matter experts to sharpen approaches to key topics for innovation and commercial growth, such as real-world evaluation.

Tailored Business Coaching: bespoke support from experienced business coaches who act as critical friends. Regular, one-to-one sessions refine strategy, facilitate connections and accelerate growth.

Bespoke Mentoring: leveraging experienced professionals from across the healthcare system, fostering individual growth, such as enhancing entrepreneurship skills, and accelerating the development of innovative solutions that advance women's health.

Strategic Networking: opportunities for peer-learning and stakeholder engagement across the healthcare system to foster collaboration, market access and growth.









Who is the Accelerating FemTech: Evaluate programme for?



Companies (SMEs) that are registered in the UK



Innovations for business to business (B2B) or business to consumer (B2C) women's health markets



Innovation for women's health with a technology readiness level (TRL) of 4 or above



Companies that are interested in and eligible to apply for Innovate UK Biomedical Catalyst grant funding









What is the timeline for Accelerating FemTech: Evaluate?

Cohort recruitment and selection

- Monday 1 September: Applications open
- Wednesday 17 September: 101 webinar
- Sunday 28 September 11:59pm: Applications close
- 29 September 21 November: Cohort selection

Accelerating Femtech: Evaluate Programme

- 26 and 27 November: Cohort onboarding event in London
- Weekly webinars: w/c 1 December w/c
 9 February
- 21 and 22 January: Midway residential event in London
- w/c 23 February: Showcase event
- 27 February: End of programme









What did companies from our previous cohorts

say?

£1m Biomedical Catalysis funding awarded to 10 innovators (cohort 1)

97.4%-Öof participants felt
expert guidance will
help business
development

78.5% of participants more aware of important considerations for business development



"I've never felt more supported. My Business Coach was incredibly helpful, well-connected, always reachable, and always had an answer to my questions... This has been the most transformative accelerator I've experienced in terms of progress..."

"For me, the programme was incredibly impactful not only from a business learning perspective but also in how it shifted the narrative... It gave me a profound sense of belonging and strengthened my confidence to stand tall as a female founder. I genuinely believe this programme should go global."









Telling the FemTech story

IBEX Innovations: Revolutionising Bone Health: Timely Osteoporosis Detection in Post-Menopausal Women



Programme benefits:

- Invaluable opportunities for peer learning and knowledge exchange among healthcare professionals and fellow companies enhancing their understanding of IBEX's potential benefits to the NHS
- The guidance of experienced practitioners supported IBEX to navigate the complex and intricate landscape of the NHS and UK healthcare infrastructure
- The connections forged by IBEX Innovations through the programme are a valuable source of support for the team

Impact:

- IBEX BH has been adopted by Agfa Radiology with NHS pilots now in place to enable NHS Trusts to evaluate the potential impact of opportunistic screening on existing care pathways.
- A <u>clinical trial</u> has shown an excellent correlation between IBEX BH and DXA measurements, demonstrating the clinical utility of IBEX BH as an opportunistic screening tool.
- At the European Congress of Radiology (ECR) 2024, Metaltronica SpA, introduced a new multimodality system incorporating a bone mineral densitometry feature based on IBEX BH (Cybele).









Telling the FemTech story

Taahirah: Empowering Muslim women to manage their reproductive health



Programme benefits:

- Valuable mentorship
- Expert-led workshops
- Access to a network of like-minded founders dedicated to advancing women's health
- The residentials and networking events opened doors to key partnerships with healthcare practitioners, researchers and institutions like the NHS

Impact:

- Taahirah is continuing to grow expanding it's focus beyond menstrual health to reproductive health
- The platform surveyed almost 700 women and published a first-of-its-kind report, sharing their lived stories
- Taahira has been recognised globally showcasing at Muslim Tech Fest 2024, reaching over 1,000 attendees, and securing 400 early adopters for their beta app









Accelerating FemTech: Evaluate

Supporting innovators to make a real impact in women's health



Applications now open

Deadline Sunday 28 September 2025



Scan the QR code to apply







Accelerating FemTech: Evaluate



101 Webinar

Wednesday 17 September 12:00 PM - 1:00 PM (BST)



Scan the QR code to register







Connect with us



Website



LinkedIn



Newsletter









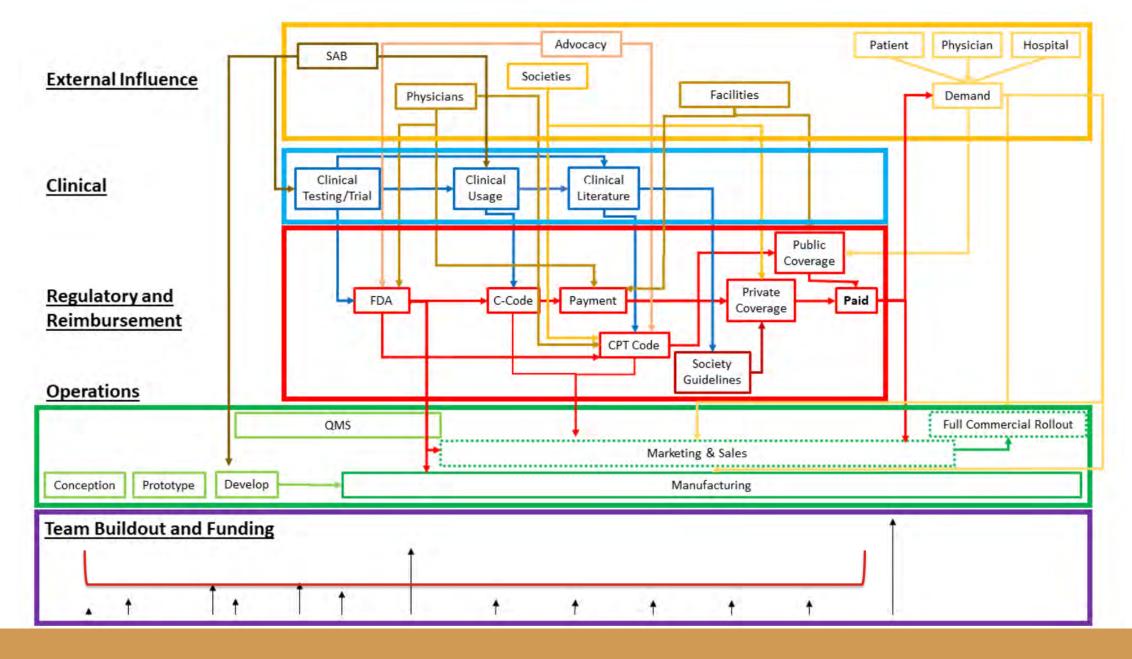
London Institute for Healthcare Engineering

MedTech Venture Kickstarter

Innovate UK Biomedical Catalyst Accelerators







10 years from concept to market

London Institute for Healthcare Engineering



Our mission

The London Institute for Healthcare Engineering (LIHE) embodies King's College London's mission to make the world a better place.

In a building dedicated to bringing MedTech innovations to patients and the market, we provide **hands-on executive support** for medical innovations from across the UK, and give MedTech entrepreneurs the confidence to proceed at pace from bench to bedside to boardroom.

Our only metric is how many patients the innovations we support positively impact.

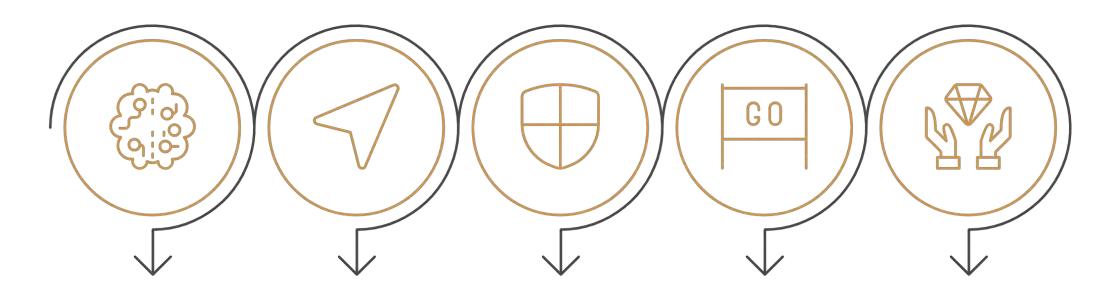
Future patients deserve it.

MVK: Your pathway to MedTech market readiness

A 4-month structured programme focused on accelerating UK MedTech ventures with expert-driven support to de-risk, validate, and fast-track medical devices to market.



Key Outcomes



Core knowledge

Developed core knowledge and skills in MedTech translation

NHS Navigation

A meaningful understanding of how to navigate NHS adoption and procurement

Value proposition

Strengthened your technology's value proposition and commercial resilience

Commercialisation roadmap

A robust, stress tested and validated commercialisation roadmap

Investment derisking

De-risked your proposition for investment.

Translation Support

In-house expertise, training and strategic guidance.

Quality, Regulation and IP

Training on quality management systems, regulatory pathways, and intellectual property

Adoption

NHS procurement and Digital Health adoption

Fundraising

Deal making and pitching

Technologyspecific Support

Specialized support for SaMD and hardware device companies



Experts in Residence

Mentoring on business strategy

Evidence Generation

Health technology assessment and adoption strategies

Clinical Trials

Clinical trial strategy and design

Team

Team building, leadership and growth.

Space & Promotion

Access to LIHE community and events

Programme areas of support

Unique Value

ALL TRANSLATIONAL EXPERTISE IN ONE PLACE, FROM ONE TEAM

COMPLETE FOCUS ON MEDTECH / SaMD

IN A CLINICAL ENVIRONMENT - PART OF THE ST THOMAS' MEDTECH HUB

INDUSTRY AND INVESTOR PRESENCE IN LIHE - HUB OF MEDTECH ACTIVITY



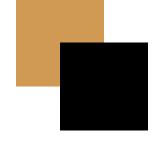
What you give

Time Commitment

- Attendance between 3rd of November 2025 and 27th of February 2026
- LIHE Company Presence: In-person 1 day per week
 from at least one founding member
- Workshops: In-person 1 full day per Week
- Attendance to the MVK bootcamp from at least two founding members

Positive mindset to work well with the teams and experts

Expectations



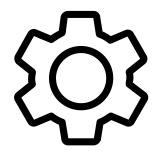
Eligibility



Registered UK company



Commercialising a medical device (inlcuding SaMD)



Minimum proof of concept (beyond TRL 4)



Tangible market validation (LOIs)



Cross-functional team

In-Vitro Diagnostics are NOT eligible

Thematic focus areas

Cancer Supported by CANCER SUPPORT

Regulated Women's Health

Surgery





Application Ke Dates

Key Dates for 2025 Programme Launch



MVK Critical Expertise

Director



Professor Sebastien Ourselin
Director of LIHE



Dr Valentina VitielloHead of Clinical Translation
and Governance

MVK Programme Leads



Dr Nicolas HuberDirector, Commercial
Operations and Partnerships



Dr Antoinette
Cameron-Pimblett
Research Translation
& Innovation Manager



Dr Naunehal MatharuVenture Manager

Translation Experts



Dr Anna BarnesDirector of KiTEC



Dr Catriona Inverarity
Senior Health
Technology Assessor, KiTEC



Dr Clare HeaysmanQMS Director &

Lead Audior of MAiSI



Dr Jacqueline Beddoe-RosendoDesign Quality and Regulatory Lead

of the Medical Engineering QMS

Experts-in-Residence (EiR)







Dr Jaspreet Grewal



Dr Moira Bowdrey



Dr Henry Taysom



Dr David Tuch



Dr Ekaterina Shatalina



Hassan Chaudhury



Stuart Hendry



Dr Eddie Gibson



Miranda Weston-Smith



Bryn Davies



Karl Rego

Testimonials



Dr. Maria Roldan

CTO of Crainio, spinout from City St. George's, University of London

We feel very lucky to be part of the MedTech Venture Builder's first cohort. Professionally speaking, I've learned so much. Coming from a background in science and technology, I've been exposed to so many other areas I hadn't worked in before. The Venture Builder helped us look beyond just the technological evidence and clinical studies, into the QMS, market analysis, user needs, clinical pathway analysis, and health economics. We've started exploring different business models and learned what's needed to bring a product to market - not just a technology. From regulatory strategy to fundraising and setting key milestones, all of this has been essential for our company's development.

Testimonials



Dr. Christopher Wall

Founder of Cardiology Devices Ltd

I'd absolutely recommend the Medtech Venture Builder to other entrepreneurs or academics thinking about starting a company. The programme helped me move from having an exciting research project to building something that's actually investable. That change in mindset has been invaluable — and I wouldn't have got there without it. Through the programme, I got connected with the right mentors and investors who truly understand deep tech and are supportive of long-term plays. Without that, I would've been sending out hundreds of cold emails, often to the wrong people. This made a very real, tangible difference to the direction of my venture.

How to apply

Application form:

 https://docs.google.com/forms/d/e/1FAIpQLSe GqzxZSInCPOLyO6JZzIpA4QDA0qpE5xJluh 0Tfw n4vjA/viewform



Learn more

More information about the programme:

• https://lihe.org.uk/innovate-uk-biomedical-catalyst-medtech-venture-kickstarter

Application information session:

 https://www.eventbrite.com/e/medtechventure-kickstarter-2025-26-applicationinformation-session-tickets-1634410809729





Questions?

Please email: lihe.translation@kcl.ac.uk

LYVA Labs IUK FUTURE MEDICINES ACCELERATOR









About LYVA Labs

We believe innovation will drive growth and jobs in, if we collectively create the right environment to unlock it.

LYVA Labs was created to deliver economic growth through commercialisation of innovation; inspiring ideas, creating partnerships and attracting investment.



How are we doing?



40 Companies

supported with private investment/grant funds



+£41.3 Million

in grants and investment for LCR companies. 7xROI



£2.5m

invested directly in 28 startups HLS, deep tech and clean tech.



R&D Consultancy Service launched to support ambitious businesses



8 new companies

established in the region creating 73+ high valued jobs



24 innovative UK SMEs

supported through LYVA Labs' Innovate UK-funded microbials accelerator



800+ individuals

joined LYVA Labs' Advanced Manufacturing Innovation network



18 collaborative SME partnerships

set up to enable new product development



Deep tech incubator & investment fund

first of its kind launched in the region.

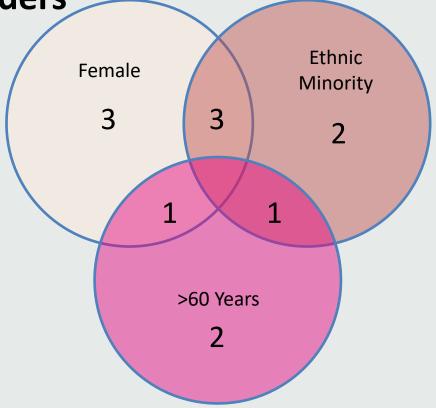


Supporting diverse founders

Nationally only **2%** of VC investment goes to women led businesses and <2% to people from ethnic minority groups

LYVA Labs has invested in **20** start-ups

- 12 have founders / CEOs from underrepresented groups
- 75% of our investment to date is into these 12 start-ups, with
 50% going to female led/founded companies





What we do



Innovation Consultancy

Business model design, partner matching, and R&D funding for established businesses to develop new products and services



Pre-Seed Investment

Investment of up to £250K in early-stage Health & Life Sciences, Clean Tech for Health and Deep Tech businesses



Incubators and Accelerators

Tailored coaching and expertise to develop early-stage businesses into commercial ventures, securing grant funding and follow-on investment



Innovation Consortia

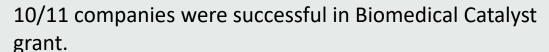
Large-scale industry and research consortia building to develop strategic assets for Liverpool City Region



IUK Microbiome Accelerator

24 companies supported on Pre-Accelerator.

11 companies received 1-2-1 bespoke support from partners.













"The microbials accelerator programme helped us refine our development plan for our pharmaceutical product, focussing our efforts and increasing our chances of receiving investment to progress our plans." Jenny Bailey, Founder, Ferryx.

"The program unlocked several partners to help with many facets of the business: regulatory support, grant writing, and access to healthcare networks. Highly recommend to start-ups in the microbial healthcare sector!" Lydia Mapstone, PhD, CEO – BoobyBiome.

"It has been an enriching journey of discovery, collaboration, and accelerated growth, guided by the expertise of professionals in the field." Boon Lim, PhD, CTO – Oxford Simcell.









Pre-Accelerator

(November 2025-December 2025)

One to many up to 30 companies.

Online modules ran by specialist experts covering:

- Market Research, Competitive Position & Commercial Analysis.
- Product design, development & prototyping.
- Exploitation plan.
- Building your business.
- Early-stage financing, grant & equity.

IP and regulatory support.

Introduction to industry experts.

Regular check-in with LYVA Labs to support with commercialisation.

Peer-to-peer support.

Please note we will expect all participants to attend an in-person event in Liverpool on 12th November.





Accelerator

(Janaury 2026-March 2026)

For up to 16 companies from initial cohort.

Funded 1-2-1 bespoke support with expert technical partners to develop tailored R&D and exploitation plan.

World-leading expertise in drug discovery, development, and regulation.

Access to cutting-edge research facilities and networking with sector experts.

Grant writing support.

Market research, competitive analysis, and commercial strategy support.

Investor readiness.

Pitch training and pitching to relevant investors.

Regular check-ins with LYVA Labs to support with commercialisation.



















Eligibility

Definition: The development, discovery or manufacturing of next-generation medical treatments, technologies, products, processes, or services to address increasingly complex diseases, usually leveraging advanced scientific approaches for more targeted, effective therapies tailored to individual patient needs.

UK-based SMEs (as defined by Innovate UK).

Academics in the early stages of forming an SME.

Start-ups developing innovations addressing clear and evidenced healthcare challenges.

At early-stage Technology Readiness Levels typically TRL2-4

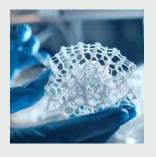
Companies with technologies, products, processes, or services that have a commercial route to market.

Organisations working in radiopharmaceuticals innovation particularly encouraged.

Example sectors (but not restricted to)



Gene therapies and CAR-T cell therapies



Regenerative and Personalised Medicines



Biopharmaceuticals



Microbiome and Phage-based therapies



Radiopharmaceuticals



Antimicrobial resistance



^{*}Long-acting therapeutics are out of scope.

Applications open until 12pm 26th September



Contact us

Rachel.lawless@lyvalabs.com
Futuremedicines.accelerator@lyvalabs.com





Our unique offering

Venture Building

We create the environments in which businesses are more likely to succeed.

- ➤ Venture Programmes
- ➤ Venture Capital
- ➤Introductions to large corporates
- ➤ Expert Network
- ➤ Events Programme
- **≻**Incubators

Infrastructure

We provide fit-for-purpose, **mission-critical** real estate and access to scientific equipment allowing companies to focus on their science.

- ➤£1bn real estate portfolio over 14+ sites totalling 4m sq ft
- >From single bench to bespoke fit out
- ➤ Early R&D to scale-up manufacture
- ➤ Dedicated support services
- ➤ Specialist scientific equipment



Providing an integrated innovation ecosystem



Pioneer Group is Europe's largest life science innovation ecosystem:

- 14+ campuses across the UK and Ireland
- 300+ member companies
- 4M+ sq ft of lab and office infrastructure



























With a wide roster of partners that bolster that ecosystem

















Boehringer Ingelheim Venture Fund





















Resulting in big impact for the companies we support.

10 +

200 +

£500M+

years delivering life sciences venture programmes

companies supported

raised by Pioneer Group programme alumni

65%

38%

survival rate over 5 yr period post-programme

female-founded companies (industry average 25%)

Previously delivered Neurotechnology (2023) and AI in Healthcare (2024) accelerators in collaboration with Innovate UK



BMC: Managing Chronic Conditions Accelerator

- This is an Accelerator for early-stage companies in the UK.
 - TRL 2-4
 - +/- prototype or MVP
- We are looking for ambitious founders that are targeting big unmet needs in disease prevention or proactive management of chronic conditions.
- This may be for a single condition or multiple long-term conditions (MLTC).
- The following is a non-exhaustive list of the types of technologies that would benefit from the programme:
 - Therapeutics and disease-modifying interventions
 - Digital health / virtual care delivery
 - Patient engagement and self-management tools



Programme Format - Overview





Programme Format - Pre-Accelerator

Four-day Pre-Accelerator:

- Introduction to Lean Start-up mentality and tools for evidence-based entrepreneurship
- In-depth guidance into customer discovery and building a customer archetype
- How-to interview, conduct experiments to test key assumptions about the value proposition, speed interview practise

Three-week Customer Discovery Period:

- Conduct customer interviews to test assumptions, discover customer jobs, pains and gains
- Access to Sluice AI to structure customer discovery, support interview prep and ideate needs statements
- Additional supplementary workshops run throughout this period
- Concluding with a pitch day for competitive select onto accelerator programme.





Programme Format - Accelerator

Eight-week Accelerator Programme:

- Build out a value proposition canvas and business model canvas with weekly pitch sessions and coaching feedback
- Learn to define and validate the value proposition, beachhead market and proposed minimal viable product (MVP).
- Guest speakers, including exited entrepreneurs, grant writing experts, etc. to de-risk your company from various perspectives.
- Concluding with a pitch day to showcase a commercially de-risked deck that communicates the value of your company effectively
 - Helps to prepare for closed-competition feasibility study funding application
 - Potential invitation to pitch for Pioneer Group Launch programme
 - Potential invitation to pitch for investment from Pioneer Group

Additional support:

- Weekly one-to-one coaching sessions
- Access to Global Expert Network (combined networks from Pioneer Group and EIT Health) for up to 10 one-to-one sessions on a topic of the company's choice
- Stipend for customer discovery, supported by The Helix Way
- Workshops delivered by our partners (The Helix Way, EG technology, Mills & Reeves)





Delivery Partners

- The Helix Way Support academics and established businesses to accelerate their research, technology and product ideas through a variety of pre-accelerator and innovation programmes.
- Mills & Reeve Mills & Reeve are a leading life sciences law firm. Their team comprises experienced life sciences lawyers, many with scientific backgrounds, who bring invaluable expertise in intellectual property.
- **EG Technology** EG Technology specialises in product design, engineering, and development across the MedTech and BioTech sectors.
- **EIT Health** EIT Health will provide expert matchmaking services, connecting accelerator participants with a curated network of clinical, regulatory, and commercial advisors across Europe. Their involvement brings specialised capabilities not currently available within the UK ecosystem.













Case Study







Investment

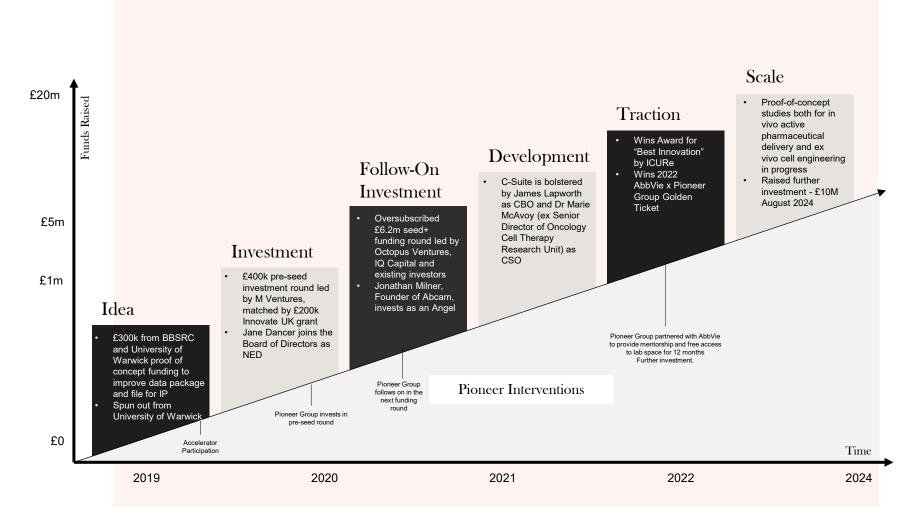
Tenant



Next-generation platform technology for targeted intracellular delivery of therapeutic biologics through protein 'nanosyringes'.

"This technology has the potential to overcome many of the issues by delivering biological medicines directly into cells in a targeted manner."

- Dr Joe Healey, Founder, CEO



Learn more and apply here:

Biomedical Catalyst Managing Chronic Conditions Accelerator
Programme - Pioneer Group

FOUNDERS FACTORY.

Hospital to community

POWER TO FOUNDERS

Founders Factory builds and funds startups together with exceptional entrepreneurs and the world's leading companies

450+

PORTFOLIO INVESTMENTS

85+

VENTURE STUDIO COMPANIES

500+

ENTERPRISE PILOTS

\$4.05bn

PORTFOLIO CAPITAL RAISED













RioTinto







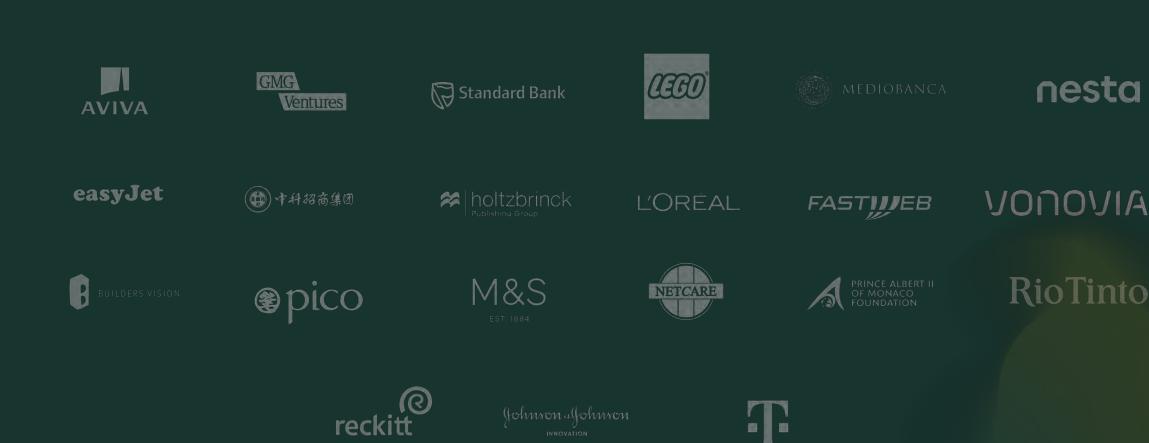


Financial Times **Top 5**European Startup Hubs
2024 & 2025 (**UK #1**)

PARTNERS

Founders Factory has raised of \$290m from international corporations to deploy into early stage breakthrough innovators

nesta



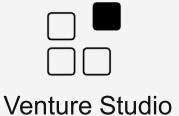
GEOGRAPHY

Operating and investing globally, across a number of key hubs



APPROACH

Products tailored to different innovation objectives and underpinned by a unique business model



Build new companies with exceptional founders and the unfair advantages of global corporations



Accelerator

Invest in, test and scale disruptive technology companies across the globe

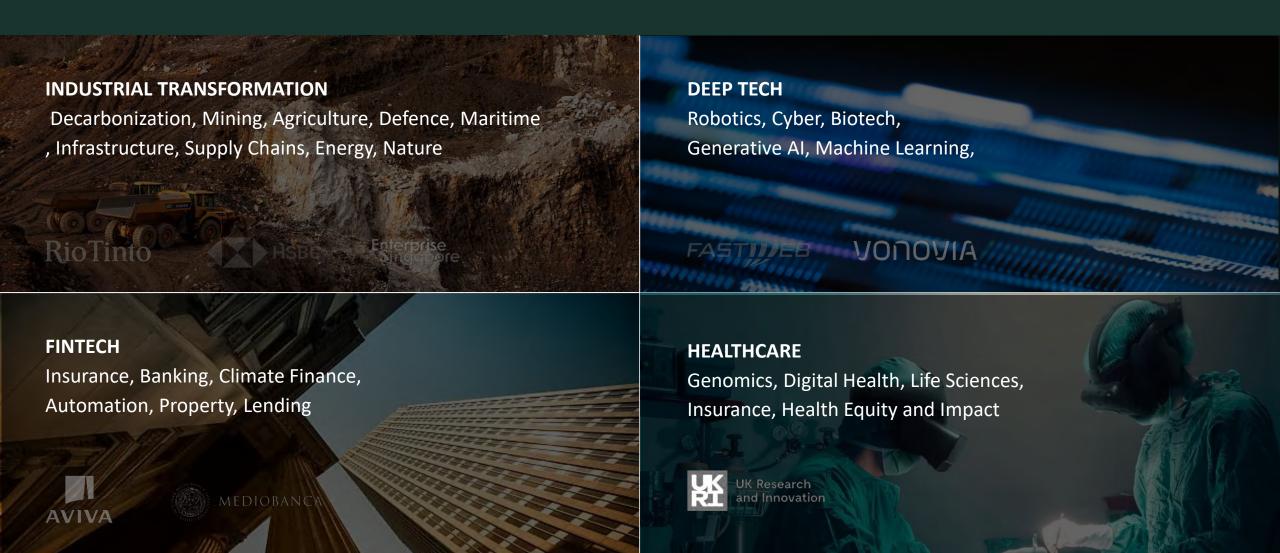


Venture Funds

Sector-focused and missiondriven funds in deep tech, climate and life sciences

PARTNERS & FOCUS AREAS

Deploying \$200m+ raised from corporations to fund & commercialise innovations in key technology sectors

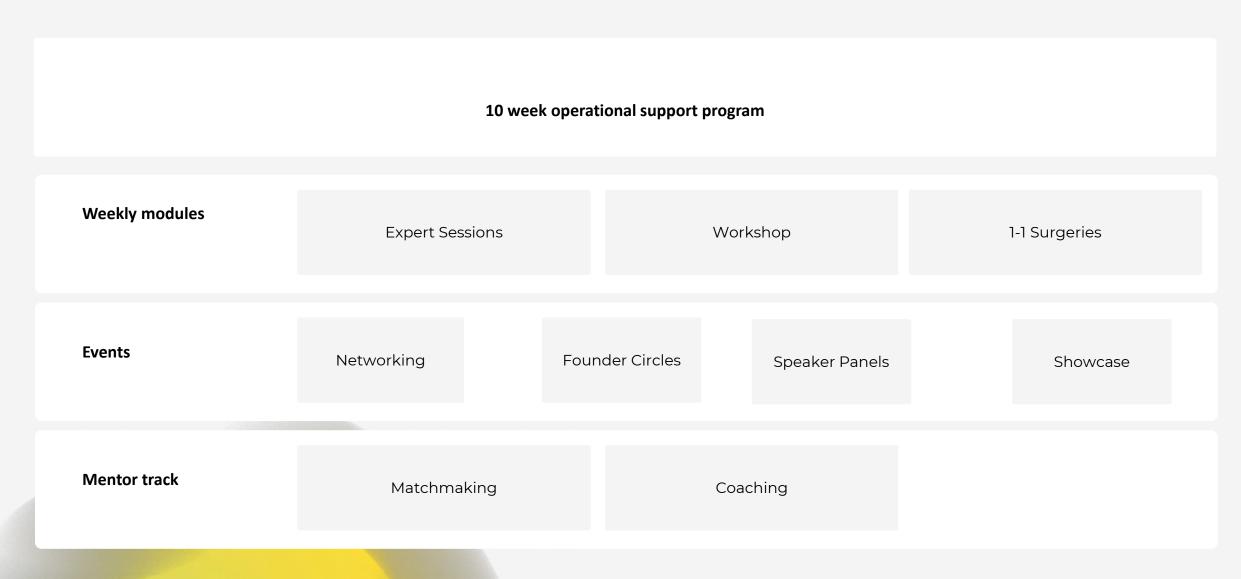


Hospital to Community Accelerator UKRI

- Backing early-stage innovations that move care into the community, beyond traditional hospital settings.
- Works with up to 10 validation-stage startups across remote monitoring, at-home diagnostics, community care models, and digital tools that ease hospital pressure.
- Provides investment-readiness support, expert workshops, access to healthcare leaders and VCs, and tailored one to one mentoring, plus entry into FF's healthtech ecosystem and alumni network.
- Designed and delivered by Founders Factory in partnership with UKRI, building earlier, local, preventative care with better outcomes for patients.

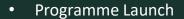
PROGRAM DESIGN

10 weeks of best in class programming



That includes expert operational support for the startups

FF delivers 10 weeks of support to the cohort of companies. Each week startups have workshops, focused content and Q&A Surgeries with FF team members.



- Venture Scale & Self-Assessment
- Customer & Market Discovery
- Product Iteration & Customer Tests
- Tech Development
- Business Models
- Al for founders
- Marketing

- Sales
- Enterprise Procurement
- Talent
- Management
- Working as One
- Finance
- Raising Capital
- Programme Finale





















Contact: partners@foundersfactory.co

Networking Activity

- 25 minutes to meet with representatives from the 5 Accelerator programmes and Innovate UK
- Find their table
- Ask your questions!

Unanswered questions?

Submit them here and we'll answer them after the event









Key Dates & Next Steps

Item	Dates
Biomedical Catalyst Road Show - Liverpool	11 September 2025
Biomedical Catalyst Road Show - Glasgow	15 September 2025
Managing Chronic Conditions – Applications close	10 October 2025
Managing Chronic Conditions – Programme	Pre-accelerator: 28 Oct - 31 Oct 2025 Programme:14 Jan - 04 Mar 2026
Future Medicines - Applications close	26 September 2025
Future Medicines - Programme	Pre-accelerator: 01 Nov – 19 Dec 2025 Programme: 05 Jan – 31 Mar 2026
Hospital to Community - Applications close	31 October 2025
Hospital to Community - Programme	01 Dec 2025 – 27th Feb 2026
FemTech - Applications close	28 September 2025
FemTech - Programme	26 Nov 2025 – 27 Feb 2026
MedTech Kickstarter - Applications close	29 Sep 2025
MedTech Kickstarter - Programme	03 Nov 2025 – 27 Feb 2026

Thank you

Biomedical Catalyst Accelerator 2025 Road Show



