# Biomedical Catalyst Accelerator Roadshow - Glasgow

Hosted by Pioneer Group

**BioCity Glasgow** 

15/09/2025



# Welcome



Adam Hardy

Accelerator Programme Manager Pioneer Group



John Mackenzie

Director (Scotland)
Pioneer Group



# Agenda

Time	Item
13:30	Arrival and Refreshments
13:40	Welcome: Adam Hardy & John Mackenzie, Pioneer Group
13:50	Welcome to Innovate UK Biomedical Catalyst: Hannah Thomas
14:00	Innovate UK Business Connect: David Calder
14:05	Innovate UK Business Growth: Tracey Ward
14:10	Accelerating FemTech Evaluate: Sara Nelson, HIN South London
14:20	MedTech Venture Kickstarter: Valentina Vitiello, LIHE
14:30	Future Medicines: Rachel Lawless, Lyva Labs
14:40	Managing Chronic Conditions: Adam Hardy, Pioneer Group
14:50	Hospital to Community: Jacob George, Founders Factory
15:00	Networking
15:30	Next steps and closing: Adam Hardy, Pioneer Group & Hannah Thomas, IUK



# Innovate UK

**Presented by: Hannah Thomas** 



Innovation Lead – Health Technologies
Innovate UK



# Health and Life Sciences: Transforming Lives, Driving Growth









# We are the UK's innovation agency

As part of UK Research and Innovation (UKRI), Innovate UK is publicly funded to drive innovation and productivity across the UK.

It works to create a better future by inspiring, involving and investing in businesses that are developing life-changing innovations.





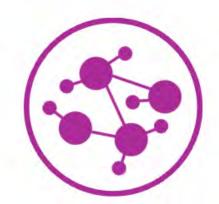
#### At Innovate UK we:



Accelerate innovation, investment and productivity through a world class suite of services that supports UK businesses to grow and develops the innovation talent and skills pipeline.



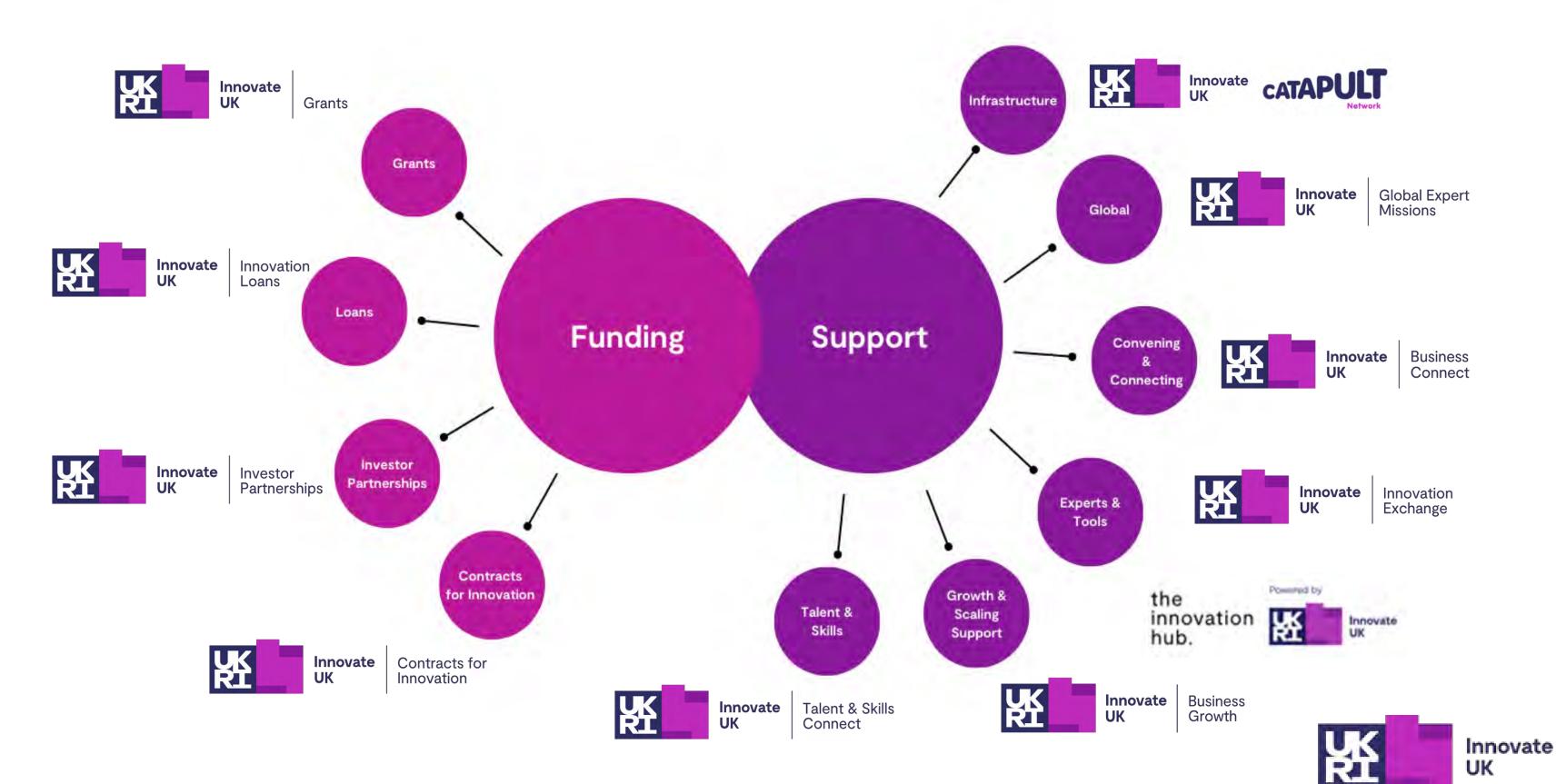
Inspire and invest in emerging technologies and cutting-edge science, research and development to directly benefit the UK's industrial future.



Create powerful connections that catalyse and create benefit from the **ethical and safe development of innovative technologies** across the whole of the UK.



#### **Products & Services**

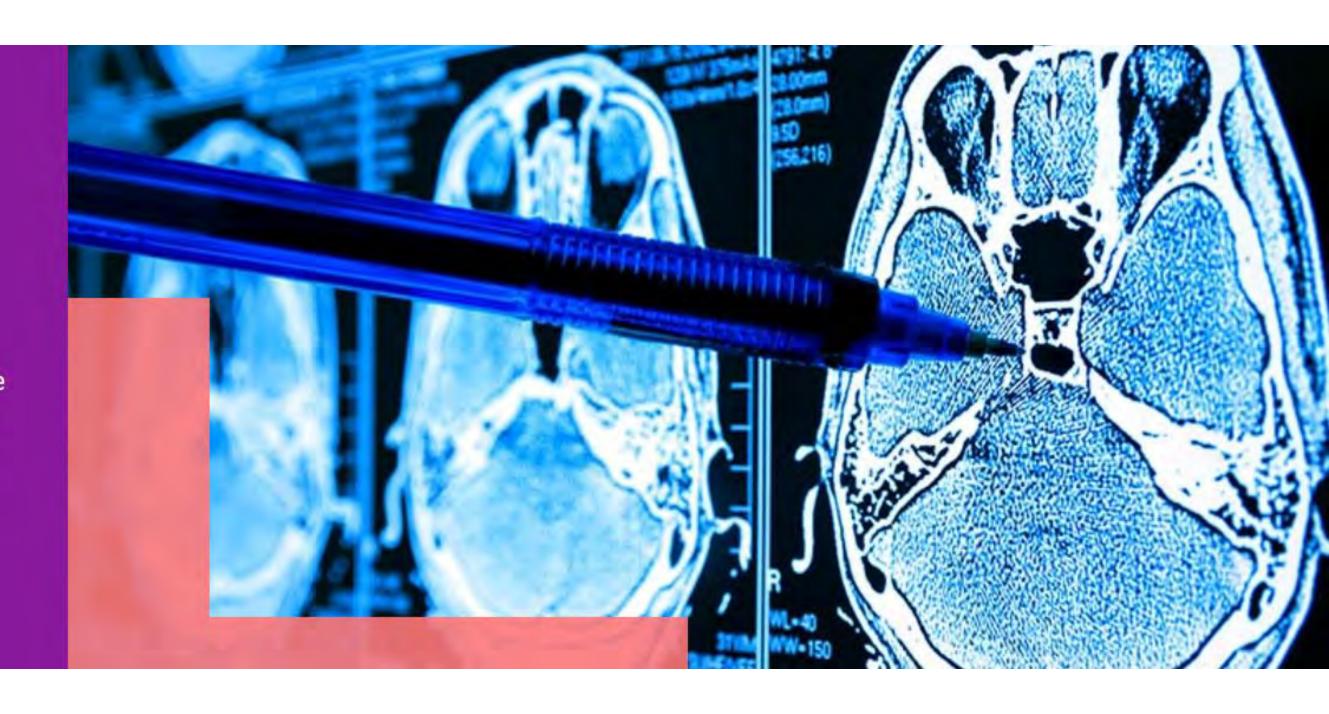


# Biomedical Catalyst

Our vision is to build a network of innovative, commercially viable life science businesses that transform healthcare and patients' lives and drive business growth.



Innovate UK





# Biomedical Catalyst



Innovate



#### Accelerator – Feasibility

- workshops, advise and training through accelerator programmes
- at the end of the accelerator, you should be in a position to seek investment, or feasibility grant funding of up to £100k at 100% via a closed competition

#### Industry-led R&D

- industry-led pre-market R&D projects
- Project costs £150k-£4m & grant up to £2m, up to 70% grant support for SMEs
- Project duration 6-36 months

#### Investor Partnerships

- Grant support up to 70% of project costs
- One of our approved investors 70% match
- Focus on project and company growth



# Biomedical Catalyst



Innovate UK



#### Our focus:

- Providing targeted support at each stage of your business journey.
- Promoting diversity in founders and leadership teams.
- Providing solutions that support everyone.

£388m grant funding

£196m matched funding

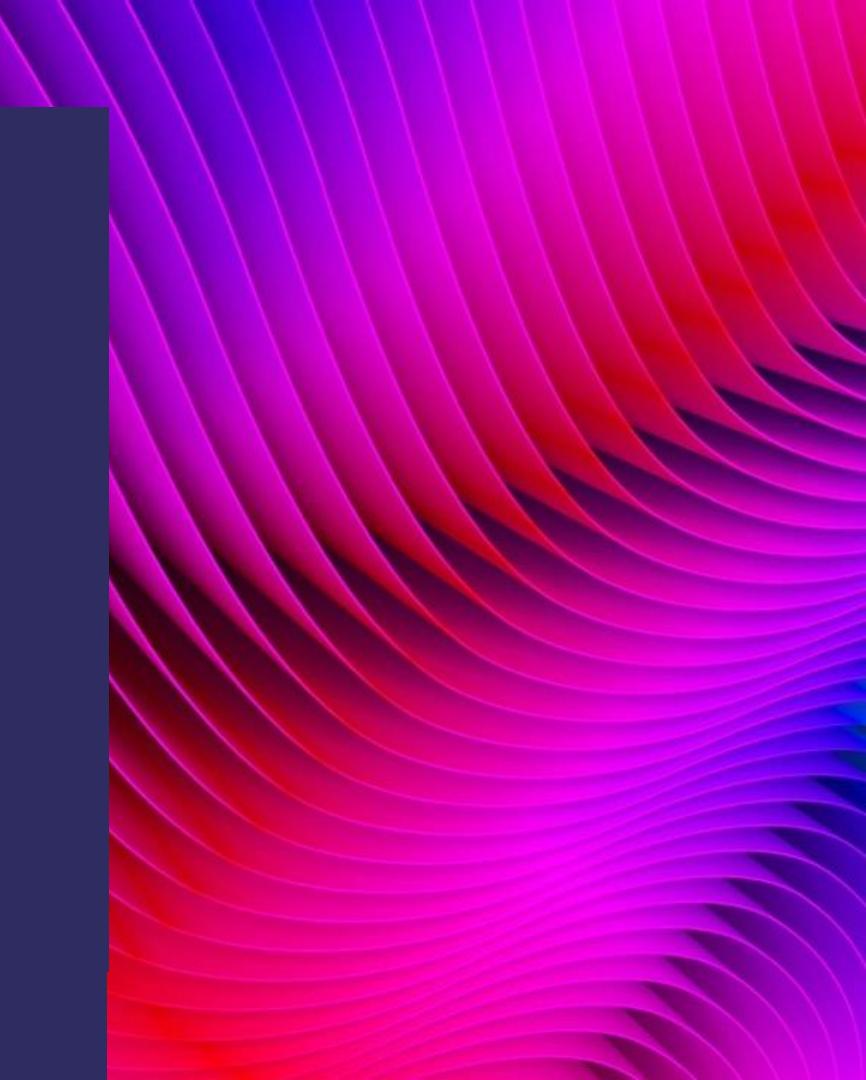
£1,040,664,462 further funds raised since 2018



# Thank you

**Biomedical Catalyst Accelerator 2025 Road Show** 





# BMC Accelerator Programme Innovate UK Business Connect

David Calder

Healthy Lives

david.calder@iukbc.org.uk



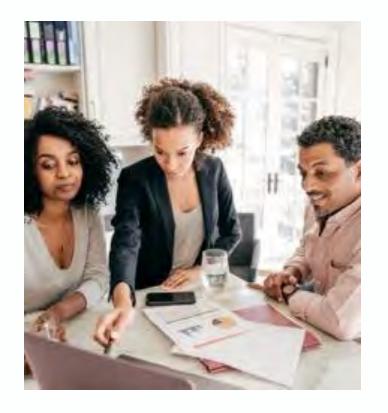




#### **Innovate UK Business Connect**

Innovate UK Business Connect exists to connect innovators with new partners and new opportunities beyond their existing thinking – accelerating ambitious ideas into real-world solutions.











### **Connecting & Convening**

**Innovate UK Business Connect** 

With more than 200 innovation, technology and sector experts based across the UK we:

- understand innovation needs
- signpost to investment finance
- support in navigating the UK innovation landscape
- have links to more than 500,000 innovative businesses and individual innovators throughout the UK



#### **Our Network**



46,229
Unique
Organisations



**72%** Small

15% Medium

**13%**Large



**335,478** innovators



**Every university** in the UK

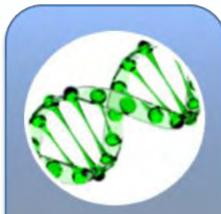


#### **Innovate UK Business Connect**

#### We create diverse connections to drive positive change



Materials Chemistry Manufacturing



Agri-Food
Biosciences
Medical
Biotechnology
Health



ICT
Electronics,
Sensors &
Phototonics
Defence &
Security
Space



Built Environment Transport Energy





**Sustainability, International, Access to Finance** 







Matt Chapman Head of Health



Roya Esat-Dabestani
Precision Medicine



Health

**Team** 

Karen Wilkinson Healthy Lives



Mehdi Tavakoli
MedTech and Clinical
Engagement



David Calder
Healthy Lives and Digital
Health



Gabriela Juarez Martinez
Pharma & MedTech
(AMR, Microbiome, One Health)



Owen Burbidge Medicines



James Culy
MedTech



#### **Support for Innovators**

#### Connecting

Networking events and workshops

#### **Informing**

- Briefing events
- News and other outputs social media, podcasts, reports

#### Convening

Innovator networks, workshops, SIGs.

#### **Supporting individual innovators**

- Signposting through innovation landscape
- Building the best consortium and supporting applications
- Advise on access to grants and funding sources



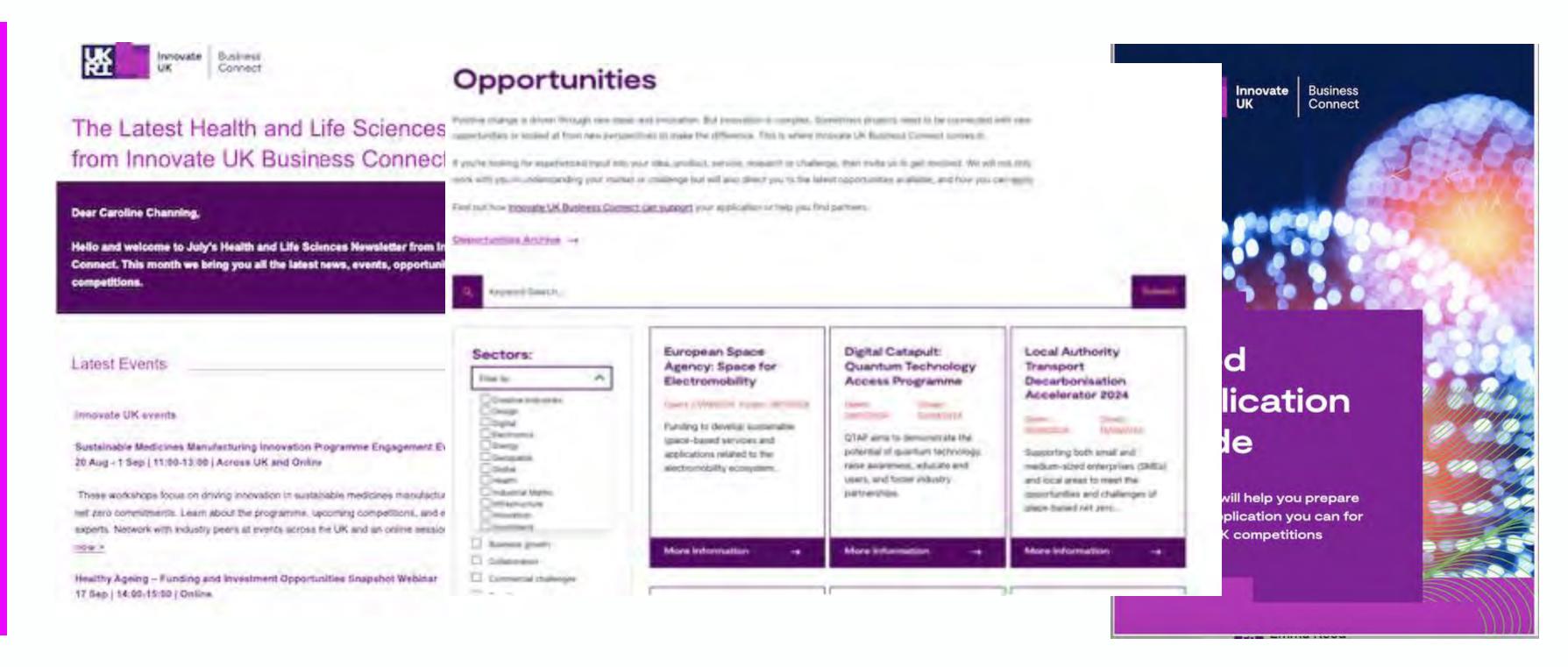


#### **Support for BMC Accelerator**





## Resources: News, Opportunities, Guidance

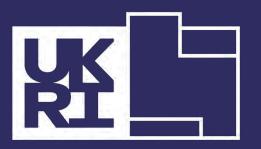






Introduction to

# Innovate UK Business Growth



Innovate UK Business Growth



# Who do we support?

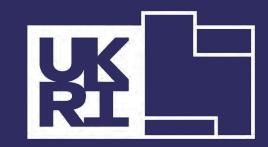
- Ambitious, innovation-focused businesses that are growing strongly, or that have high growth potential
- Registered at Companies House with up to 250 employees
- Management teams motivated to engage fully with us to help achieve growth milestones
- Businesses with or without Innovate UK grants











Innovate UK

Business Growth



## **Innovate UK Business Growth**

Innovate UK provides high-quality strategic advisory support as a partner to its clients. The Innovate UK Business Growth service uniquely combines:



A comprehensive spectrum of innovation and commercial expertise



A single access point to the most significant regional, national and international innovation resources



1:1 support that is flexible and tailored in focus and timescale to the individual needs of innovative businesses

## Innovate UK Business Growth support initiatives



Our advisory support is complemented by a range of impactful initiatives available to specialist-supported Innovate UK Business Growth clients nationally, depending on business need.

Intellectual Property Audit (IPO)

Design for Growth

Standards & Compliance (BSI)

RTO/Catapult grant

Peer Networks (SUI)

Secure Innovation Security Review (NPSA)



Enterprise Europe Network

Global Partnerships & Brokerage

Global Business Innovation Programme (GBIP)

Global Incubator Programme (GIP)

Global Explorers

Horizon Europe Pump Priming

Invest-Ability investment readiness support

Innovate Business
Growth

**Support initiatives for Scaleup Programme clients** 

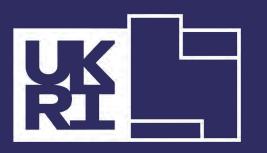
NED scheme

Scaleup Peer Networks

Scaleup Alumni

Scaleup Growth Fund

# Success stories: From start to scale



Innovate UK Business Growth



## Success Story:

StemBond nurtures biotech growth with Innovate UK

Cambridge-based StemBond Technologies is advancing regenerative medicine with its hydrogel platform that mimics human tissue, making it easier to grow healthy cells for developing new treatments.

We helped StemBond refine its investment strategy, build R&D partnerships, develop its IP and explore international opportunities. To complement its advisory support, it benefitted from tailored guidance on investment readiness via Invest-Ability Intensive Training, access to the Cell and Gene Therapy Catapult via a Research & Technology Organisation (RTO) and Catapult grant, and participated in the Global Business Innovation Programme (GBIP).

#### **Growth milestones:**



Raised over £1M in investment & grant funding with Innovate UK Investor Partnerships



Tripled headcount, growing from 2 to 6



Built international partnerships with global biotech stakeholders



"Innovate UK Business Growth has been hugely influential in our journey, from investment readiness support to funding access opportunities. The guidance we received helped us refine our strategy and accelerate our commercialisation."

Andrew Hodgson, Founder and CEO of StemBond Technologies

## **Contact Us**

Client enquiries: call our National Enquiry Gateway on: 0300 123 3066

or visit our website: www.iukbg.ukri.org





# Innovate UK Biomedical Catalyst Accelerator - Late Stage Accelerating FemTech & MedTech Venture Kickstarter

Sara Nelson
Programme Director
Health Innovation Network South London



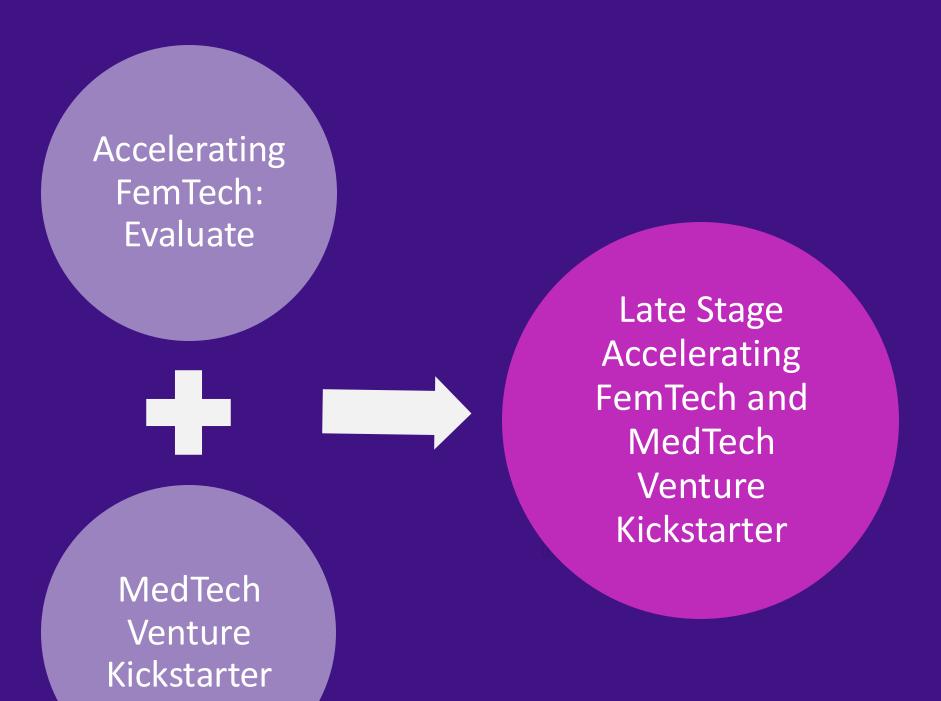






# What is the Late Stage Accelerating FemTech and MedTech Venture Kickstarter?

- Funded by Innovate UK Biomedical Catalyst
- Pilot later-stage accelerator
- Delivered between August 2025 to February 2026
- Dual accelerator with two themes Accelerating FemTech: Evaluate and MedTech Venture Kickstarter
- The accelerator was awarded to the Health Innovation Network South London, with delivery of the MedTech Venture Kickstarter sub-contracted to London Institute for Healthcare Engineering (LIHE)













# Accelerating FemTech: Evaluate







# Accelerating FemTech: Evaluate



Funded by Innovate UK Biomedical Catalyst and run by the Health Innovation Network South London with national partners



10-week programme that will support up to 10 UK companies with technologies for women's health that are already developed but are looking to prove their value



The goal is to help companies grow, connect with the right people and plan testing of solutions in real healthcare settings, including cost-effectiveness









#### **Benefits**

#### Aims



A clear partnership roadmap to support evaluation and growth

**Expert-led Workshops and Webinars:** gain insights from subject matter experts to sharpen approaches to key topics for innovation and commercial growth, such as real-world evaluation.



A refined pathway for real-world evaluation, such as health economic analyses

**Tailored Business Coaching:** bespoke support from experienced business coaches who act as critical friends. Regular, one-to-one sessions refine strategy, facilitate connections and accelerate growth.



Stronger industry or healthcare connections

**Bespoke Mentoring:** leveraging experienced professionals from across the healthcare system, fostering individual growth, such as enhancing entrepreneurship skills, and accelerating the development of innovative solutions that advance women's health.



Enhanced growth for both innovators and their innovations

**Strategic Networking:** opportunities for peer-learning and stakeholder engagement across the healthcare system to foster collaboration, market access and growth.









# Who is the Accelerating FemTech: Evaluate programme for?



Companies (SMEs) that are registered in the UK



Innovations for business to business (B2B) or business to consumer (B2C) women's health markets



Innovation for women's health with a technology readiness level (TRL) of 4 or above



Companies that are interested in and eligible to apply for Innovate UK Biomedical Catalyst grant funding









## What is the timeline for Accelerating FemTech: Evaluate?

#### **Cohort recruitment and selection**

- Monday 1 September: Applications open
- Wednesday 17 September: 101 webinar
- Sunday 28 September 11:59pm: Applications close
- 29 September 21 November: Cohort selection

### Accelerating Femtech: Evaluate Programme

- 26 and 27 November: Cohort onboarding event in London
- Weekly webinars: w/c 1 December w/c
   9 February
- 21 and 22 January: Midway residential event in London
- w/c 23 February: Showcase event
- 27 February: End of programme









## What did companies from our previous cohorts say?

£1m San Biomedical Catalysis funding awarded to 10 innovators (cohort 1)

78.5% of participants more aware of important considerations for bus nosed reliable.



"I've never felt more supported. My Business Coach was incredibly helpful, well-connected, always reachable, and always had an answer to my questions... This has been the most transformative accelerator I've experienced in terms of progress..."

"For me, the programme was incredibly impactful—not only from a business learning perspective but also in how it shifted the narrative... It gave me a profound sense of belonging and strengthened my confidence to stand tall as a female founder. I genuinely believe this programme should go global."









### Telling the FemTech story

IBEX Innovations: Revolutionising Bone Health: Timely Osteoporosis Detection in Post-Menopausal Women



#### **Programme benefits:**

- Invaluable opportunities for peer learning and knowledge exchange among healthcare professionals and fellow companies enhancing their understanding of IBEX's potential benefits to the NHS
- The guidance of experienced practitioners supported IBEX to navigate the complex and intricate landscape of the NHS and UK healthcare infrastructure
- The connections forged by IBEX Innovations through the programme are a valuable source of support for the team

#### Impact:

- IBEX BH has been adopted by Agfa Radiology with NHS pilots now in place to enable NHS Trusts to evaluate the potential impact of opportunistic screening on existing care pathways.
- A <u>clinical trial</u> has shown an excellent correlation between IBEX BH and DXA measurements, demonstrating the clinical utility of IBEX BH as an opportunistic screening tool.
- At the European Congress of Radiology (ECR) 2024, Metaltronica SpA, introduced a new multimodality system incorporating a bone mineral densitometry feature based on IBEX BH (Cybele).









### Telling the FemTech story

**Taahirah:** Empowering Muslim women to manage their reproductive health



#### **Programme benefits:**

- Valuable mentorship
- Expert-led workshops
- Access to a network of like-minded founders dedicated to advancing women's health
- The residentials and networking events opened doors to key partnerships with healthcare practitioners, researchers and institutions like the NHS

#### Impact:

- Taahirah is continuing to grow expanding it's focus beyond menstrual health to reproductive health
- The platform surveyed almost 700 women and published a first-of-its-kind report, sharing their lived stories
- Taahira has been recognised globally showcasing at Muslim Tech Fest 2024, reaching over 1,000 attendees, and securing 400 early adopters for their beta app









# Accelerating FemTech: Evaluate

Supporting innovators to make a real impact in women's health



**Applications now open** 

Deadline Sunday 28 September 2025



Scan the QR code to apply







# Accelerating FemTech: Evaluate



### 101 Webinar

Wednesday 17 September 12:00 PM - 1:00 PM (BST)



Scan the QR code to register







### Connect with us



Website



LinkedIn



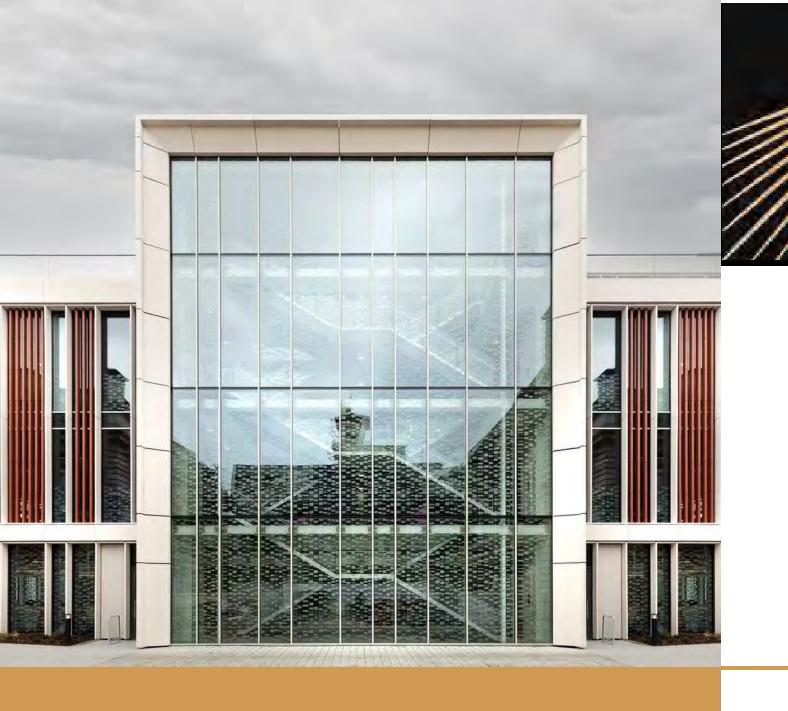
Newsletter











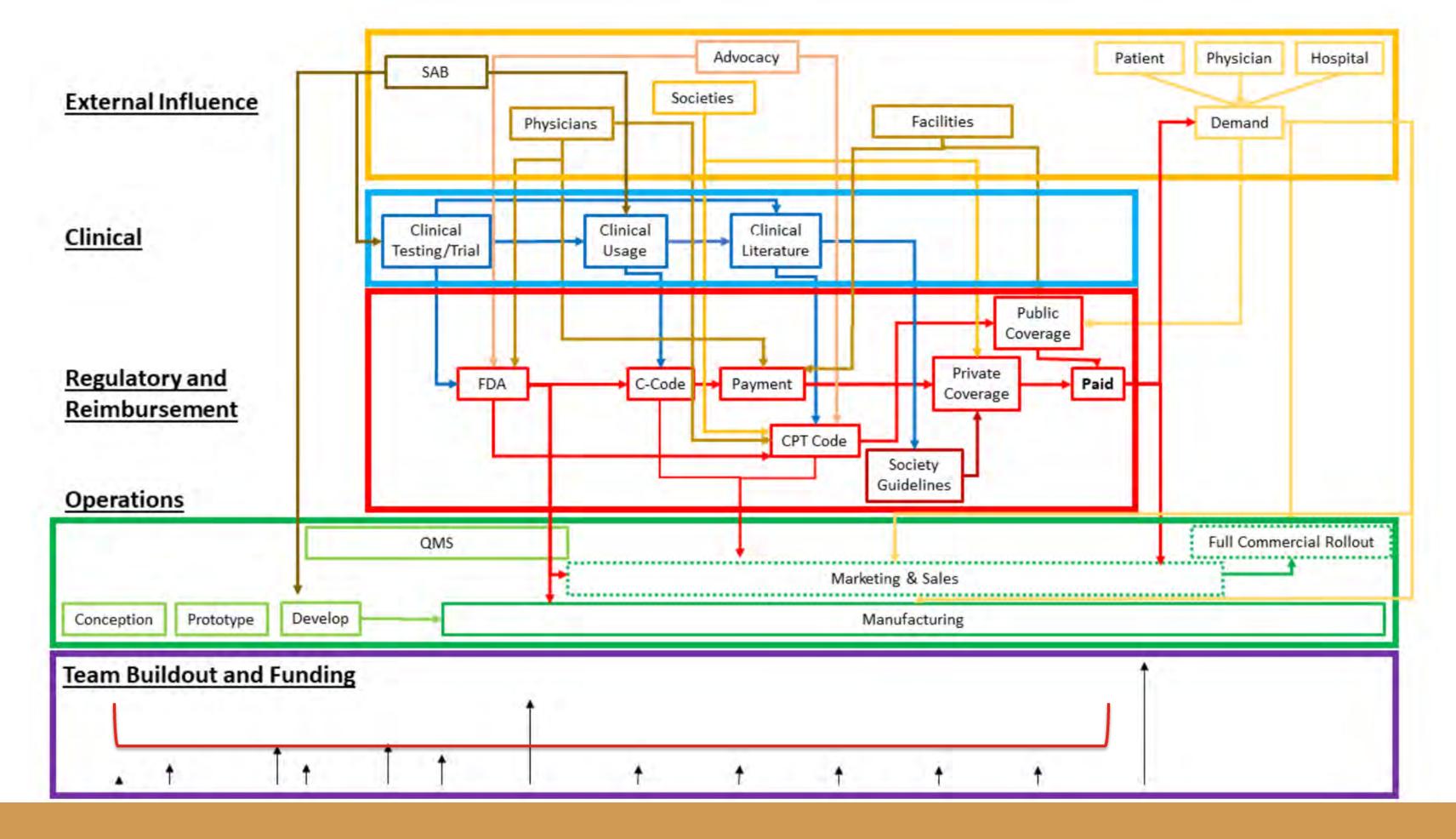
### London Institute for Healthcare Engineering

### MedTech Venture Kickstarter

Innovate UK Biomedical Catalyst Accelerators







### 10 years from concept to market

## London Institute for Healthcare Engineering



#### **Our mission**

The London Institute for Healthcare Engineering (LIHE) embodies King's College London's **mission to make the world** a better place.

In a building dedicated to bringing MedTech innovations to patients and the market, we provide **hands-on executive support** for medical innovations from across the UK, and give MedTech entrepreneurs the confidence to proceed at pace from bench to bedside to boardroom.

Our only metric is how many patients the innovations we support positively impact.

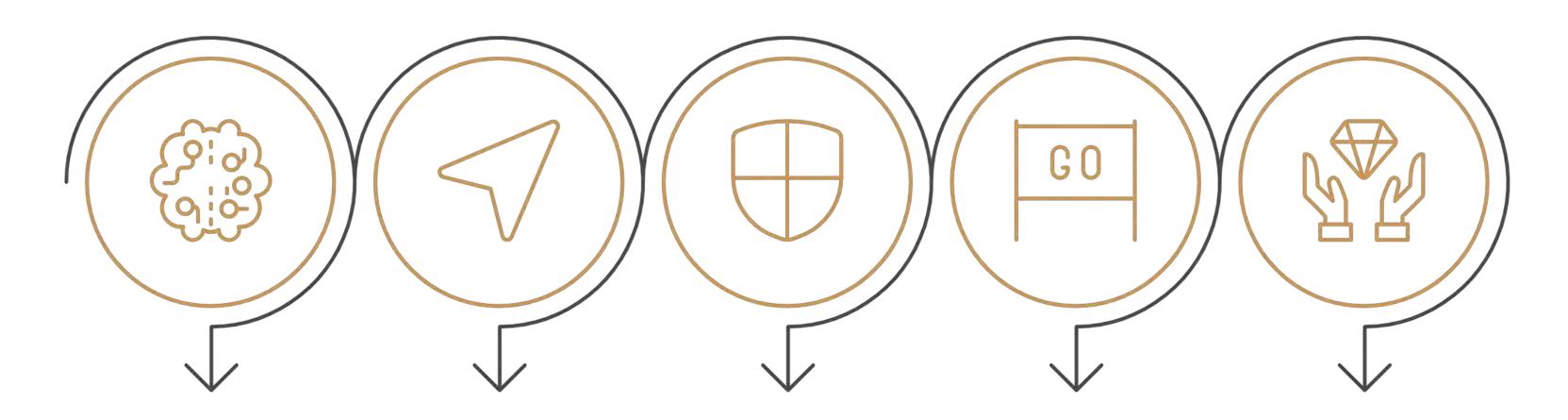
Future patients deserve it.

### MVK: Your pathway to MedTech market readiness

A 4-month structured programme focused on accelerating UK MedTech ventures with expert-driven support to de-risk, validate, and fast-track medical devices to market.



### **Key Outcomes**



### Core knowledge

Developed core knowledge and skills in MedTech translation

### NHS Navigation

A meaningful understanding of how to navigate NHS adoption and procurement

### Value proposition

Strengthened your technology's value proposition and commercial resilience

### Commercialisation roadmap

A robust, stress tested and validated commercialisation roadmap

#### Investment derisking

De-risked your proposition for investment.

### Translation Support

In-house expertise, training and strategic guidance.

#### Quality, Regulation and IP

Training on quality management systems, regulatory pathways, and intellectual property

#### **Adoption**

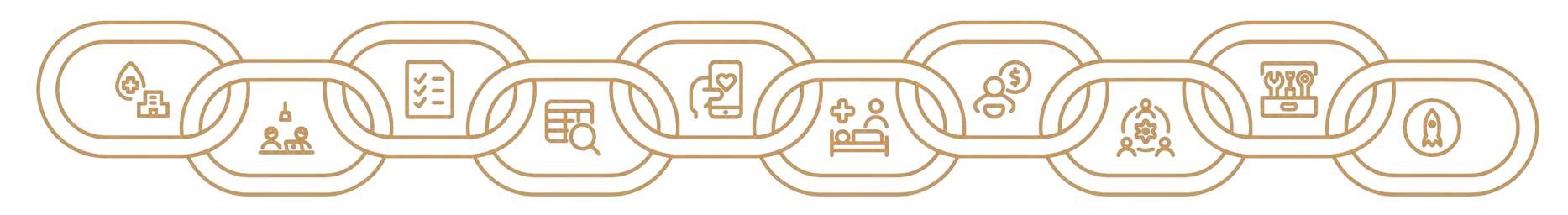
NHS procurement and Digital Health adoption

#### **Fundraising**

Deal making and pitching

### **Technology- specific Support**

Specialized support for SaMD and hardware device companies



### **Experts in Residence**

Mentoring on business strategy

### **Evidence Generation**

Health technology assessment and adoption strategies

#### **Clinical Trials**

Clinical trial strategy and design

#### **Team**

Team building, leadership and growth.

### Space & Promotion

Access to LIHE community and events

### Programme areas of support

### Unique Value



**COMPLETE FOCUS ON MEDTECH / SaMD** 

IN A CLINICAL ENVIRONMENT - PART OF THE ST THOMAS' MEDTECH HUB

INDUSTRY AND INVESTOR PRESENCE IN LIHE - HUB OF MEDTECH ACTIVITY



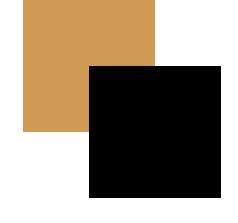
### What you give

#### **Time Commitment**

- Attendance between 3rd of November 2025 and 27th of February 2026
- LIHE Company Presence: In-person 1 day per week from at least one founding member
- Workshops: In-person 1 full day per Week
- Attendance to the MVK bootcamp from at least two founding members

Positive mindset to work well with the teams and experts

### Expectations



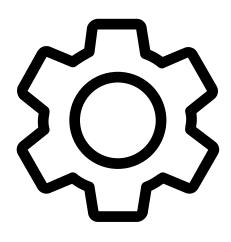
### Eligibility



Registered UK company



Commercialising a medical device (inlcuding SaMD)



Minimum proof of concept (beyond TRL 4)



Tangible market validation (LOIs)



Cross-functional team

### In-Vitro Diagnostics are NOT eligible

## Thematic focus areas

### Cancer

Supported by



## Regulated Women's Health

Surgery

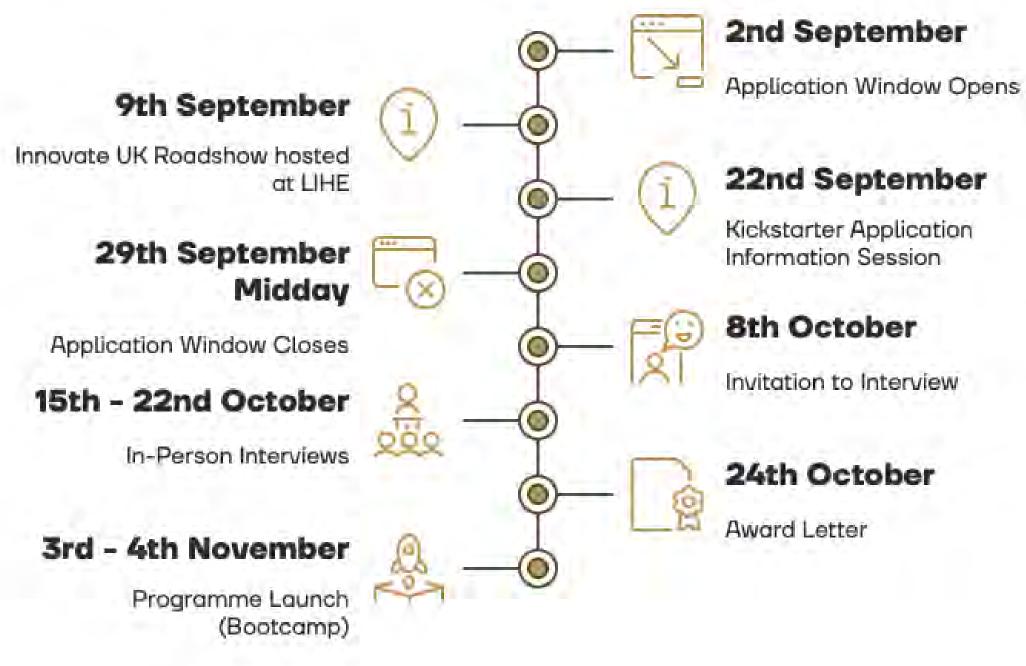
SaMD

Supported by





#### Key Dates for 2025 Programme Launch



### MVK Critical Expertise

**Director** 



Professor Sebastien Ourselin
Director of LIHE



Dr Valentina Vitiello
Head of Clinical Translation
and Governance

#### **MVK Programme Leads**



**Dr Nicolas Huber**Director, Commercial
Operations and Partnerships



Dr Antoinette
Cameron-Pimblett
Research Translation
& Innovation Manager



**Dr Naunehal Matharu**Venture Manager

#### **Translation Experts**



**Dr Anna Barnes**Director of KiTEC



**Dr Catriona Inverarity**Senior Health
Technology Assessor, KiTEC



**Dr Clare Heaysman**QMS Director &

Lead Audior of MAiSI



**Dr Jacqueline Beddoe-Rosendo**Design Quality and Regulatory Lead

of the Medical Engineering QMS

### Experts-in-Residence (EiR)







**Dr Jaspreet Grewal** 



**Dr Moira Bowdrey** 



**Dr Henry Taysom** 



**Dr David Tuch** 



**Dr Ekaterina Shatalina** 



**Hassan Chaudhury** 



**Stuart Hendry** 



Dr Eddie Gibson



**Miranda Weston-Smith** 



**Bryn Davies** 



Karl Rego

### Testimonials



Dr. Maria Roldan

CTO of Crainio, spinout from City St. George's, University of London

We feel very lucky to be part of the MedTech Venture Builder's first cohort. Professionally speaking, I've learned so much. Coming from a background in science and technology, I've been exposed to so many other areas I hadn't worked in before. The Venture Builder helped us look beyond just the technological evidence and clinical studies, into the QMS, market analysis, user needs, clinical pathway analysis, and health economics. We've started exploring different business models and learned what's needed to bring a product to market - not just a technology. From regulatory strategy to fundraising and setting key milestones, all of this has been essential for our company's development.

### Testimonials



**Dr. Christopher Wall** 

Founder of Cardiology Devices Ltd

I'd absolutely recommend the Medtech Venture Builder to other entrepreneurs or academics thinking about starting a company. The programme helped me move from having an exciting research project to building something that's actually investable. That change in mindset has been invaluable — and I wouldn't have got there without it. Through the programme, I got connected with the right mentors and investors who truly understand deep tech and are supportive of long-term plays. Without that, I would've been sending out hundreds of cold emails, often to the wrong people. This made a very real, tangible difference to the direction of my venture.

### How to apply

#### **Application form:**

https://docs.google.com/forms/d/e/1FAIpQLSe
 GqzxZSInCPOLyO6JZzI pA4QDA0qpE5xJluh 0Tfw n4vjA/viewform



### Learn more

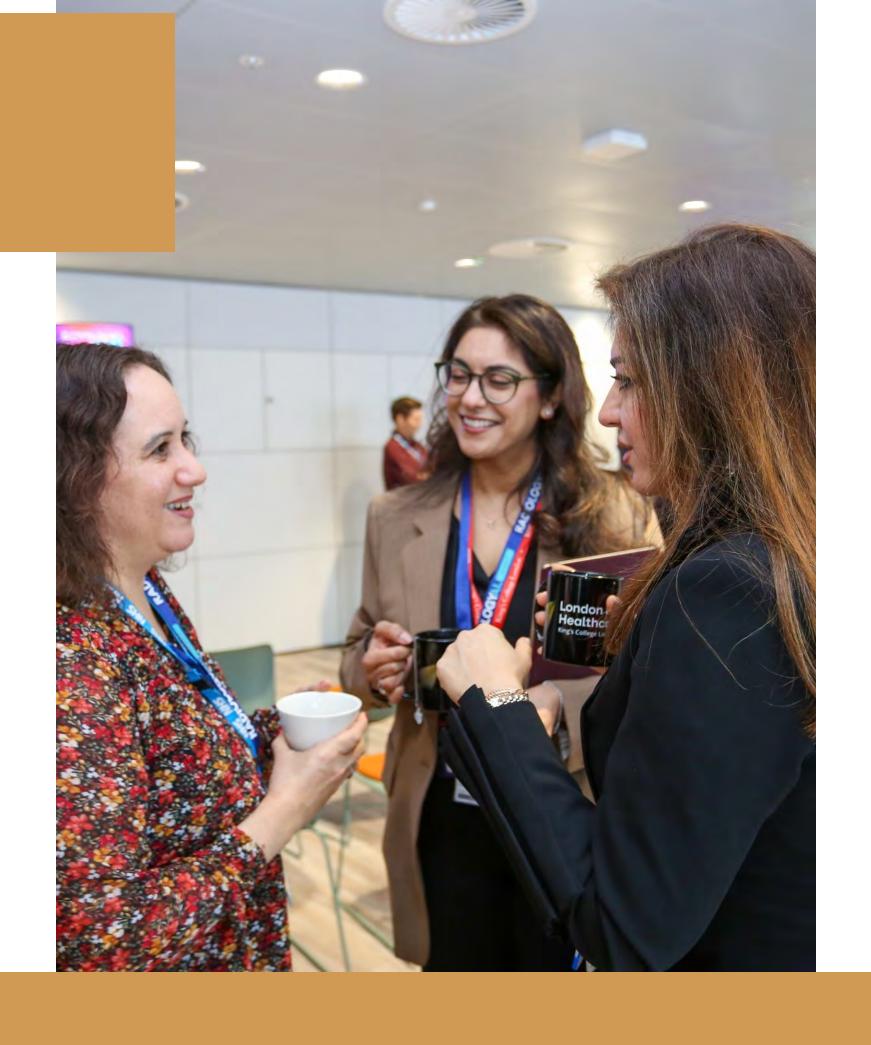
#### More information about the programme:

 https://lihe.org.uk/innovate-uk-biomedicalcatalyst-medtech-venture-kickstarter

#### **Application information session:**

 https://www.eventbrite.com/e/medtechventure-kickstarter-2025-26-applicationinformation-session-tickets-1634410809729





lihe.translation@kcl.ac.uk

## LYVA Labs IUK FUTURE MEDICINES ACCELERATOR









### About LYVA Labs

We believe innovation will drive growth and jobs in, if we collectively create the right environment to unlock it.

LYVA Labs was created to deliver economic growth through commercialisation of innovation; inspiring ideas, creating partnerships and attracting investment.



#### What we do



#### **Innovation Consultancy**

Business model design, partner matching, and R&D funding for established businesses to develop new products and services



#### **Pre-Seed Investment**

Investment of up to £250K in early-stage Health & Life Sciences, Clean Tech for Health and Deep Tech businesses



#### **Incubators and Accelerators**

Tailored coaching and expertise to develop early-stage businesses into commercial ventures, securing grant funding and follow-on investment



#### **Innovation Consortia**

Large-scale industry and research consortia building to develop strategic assets for Liverpool City Region



### How are we doing?



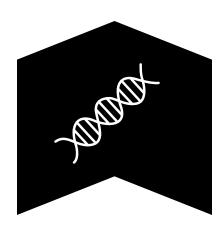
**40 Companies** 

supported with private investment/grant funds



+£41.3 Million

in grants and investment for LCR companies. 7xROI



£2.5m

invested directly in 28 startups HLS, deep tech and clean tech.



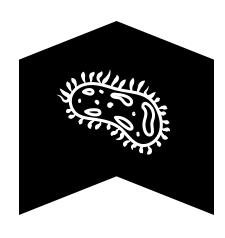
**R&D Consultancy Service launched** 

to support ambitious businesses



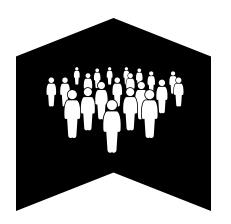
8 new companies

established in the region creating 73+ high valued jobs



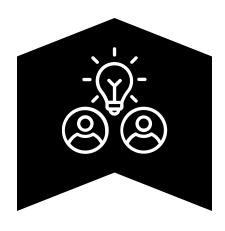
24 innovative UK SMEs

supported through LYVA Labs' Innovate UK-funded microbials accelerator



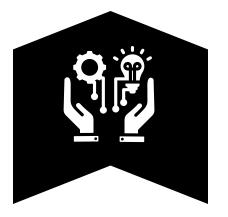
800+ individuals

joined LYVA Labs' Advanced Manufacturing Innovation network



18 collaborative SME partnerships

set up to enable new product development



Deep tech incubator & investment fund

first of its kind launched in the region.

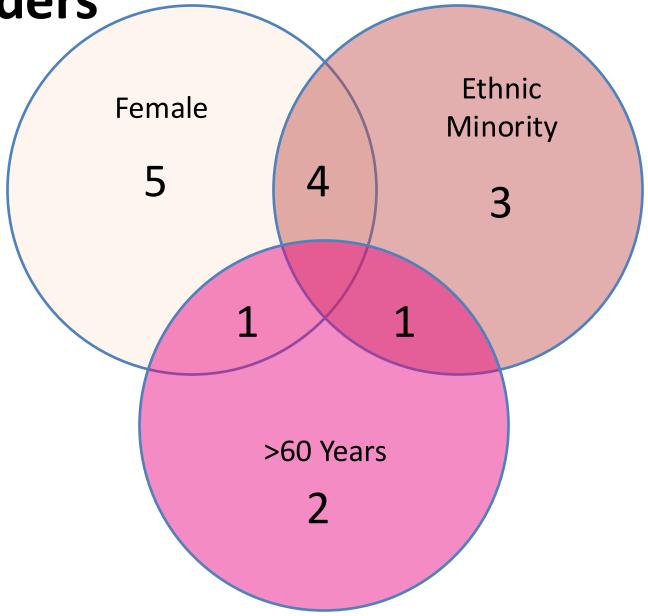


Supporting diverse founders

Nationally only 2% of VC investment goes to women led businesses and <2% to people from ethnic minority groups

LYVA Labs has invested in 28 start-ups

- 12 have founders / CEOs from underrepresented groups
- 75% of our investment to date is into these 12 start-ups, with
   50% going to female led/founded companies



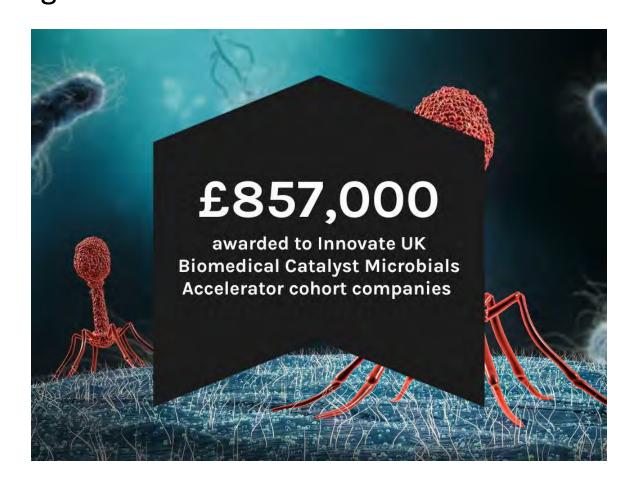


#### **IUK Microbiome Accelerator**

24 companies supported on Pre-Accelerator.

11 companies received 1-2-1 bespoke support from partners.

10/11 companies were successful in Biomedical Catalyst grant.











"The microbials accelerator programme helped us refine our development plan for our pharmaceutical product, focussing our efforts and increasing our chances of receiving investment to progress our plans." Jenny Bailey, Founder, Ferryx.

"The program unlocked several partners to help with many facets of the business: regulatory support, grant writing, and access to healthcare networks. Highly recommend to start-ups in the microbial healthcare sector!" Lydia Mapstone, PhD, CEO – BoobyBiome.

"It has been an enriching journey of discovery, collaboration, and accelerated growth, guided by the expertise of professionals in the field." Boon Lim, PhD, CTO – Oxford Simcell.









#### **Pre-Accelerator**

(November 2025-December 2025)

One to many up to 30 companies.

Online modules ran by specialist experts covering:

- Market Research, Competitive Position & Commercial Analysis.
- Product design, development & prototyping.
- Exploitation plan.
- Building your business.
- Early-stage financing, grant & equity.

IP and regulatory support.

Introduction to industry experts.

Regular check-in with LYVA Labs to support with commercialisation.

Peer-to-peer support.

Please note we will expect all participants to attend an in-person event in Liverpool on 12<sup>th</sup> November.





#### **Accelerator**

(Janaury 2026-March 2026)

For up to 16 companies from initial cohort.

Funded 1-2-1 bespoke support with expert technical partners to develop tailored R&D and exploitation plan.

World-leading expertise in drug discovery, development, and regulation.

Access to cutting-edge research facilities and networking with sector experts.

Grant writing support.

Market research, competitive analysis, and commercial strategy support.

Investor readiness.

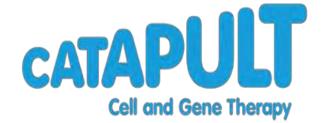
Pitch training and pitching to relevant investors.

Regular check-ins with LYVA Labs to support with commercialisation.



















#### **Eligibility**

Definition: The development, discovery or manufacturing of next-generation medical treatments, technologies, products, processes, or services to address increasingly complex diseases, usually leveraging advanced scientific approaches for more targeted, effective therapies tailored to individual patient needs.

UK-based SMEs (as defined by Innovate UK).

Academics in the early stages of forming an SME.

Start-ups developing innovations addressing clear and evidenced healthcare challenges.

At early-stage Technology Readiness Levels typically <a href="https://example.com/TRL2-4">TRL2-4</a>

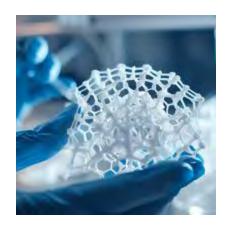
Companies with technologies, products, processes, or services that have a commercial route to market.

Organisations working in radiopharmaceuticals innovation particularly encouraged.

#### **Example sectors (but not restricted to)**



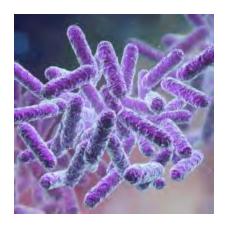
Gene therapies and CAR-T cell therapies



Regenerative and Personalised Medicines



Biopharmaceuticals



Microbiome and Phage-based therapies



Radiopharmaceuticals



Antimicrobial resistance



<sup>\*</sup>Long-acting therapeutics are out of scope.

### Applications open until 12pm 26<sup>th</sup> September



#### **Contact us**

Rachel.lawless@lyvalabs.com Futuremedicines.accelerator@lyvalabs.com



https://lyvalabs.com/future-medicines



### Our unique offering

### **Venture Building**

We create the environments in which businesses are more likely to succeed.

- ➤ Venture Programmes
- ➤ Venture Capital
- ➤Introductions to large corporates
- ➤ Expert Network
- ➤ Events Programme
- **≻**Incubators

#### Infrastructure

We provide fit-for-purpose, **mission-critical** real estate and access to scientific equipment allowing companies to focus on their science.

- ➤£1bn real estate portfolio over 14+ sites totalling 4m sq ft
- >From single bench to bespoke fit out
- ➤ Early R&D to scale-up manufacture
- ➤ Dedicated support services
- ➤ Specialist scientific equipment



### Providing an integrated innovation ecosystem



Pioneer Group is Europe's largest life science innovation ecosystem:

- 14+ campuses across the UK and Ireland
- 300+ member companies
- 4M+ sq ft of lab and office infrastructure



























## With a wide roster of partners that bolster that ecosystem









































## Resulting in big impact for the companies we support.

10+

2()()+

£500M+

years delivering life sciences venture programmes

companies supported

raised by Pioneer Group programme alumni

65%

38%

survival rate over 5 yr period post-programme

female-founded companies (industry average 25%)

• Previously delivered Neurotechnology (2023) and AI in Healthcare (2024) accelerators in collaboration with Innovate UK



## BMC: Managing Chronic Conditions Accelerator

- This is an Accelerator for early-stage companies in the UK.
  - TRL 2-4
  - +/- prototype or MVP
- We are looking for ambitious founders that are targeting big unmet needs in disease prevention or proactive management of chronic conditions.
- This may be for a single condition or multiple long-term conditions (MLTC).
- The following is a non-exhaustive list of the types of technologies that would benefit from the programme:
  - Therapeutics and disease-modifying interventions
  - Digital health / virtual care delivery
  - Patient engagement and self-management tools



## Programme Format - Overview





## Programme Format - Pre-Accelerator

#### Four-day Pre-Accelerator:

- Introduction to Lean Start-up mentality and tools for evidencebased entrepreneurship
- In-depth guidance into customer discovery and building a customer archetype
- How-to interview, conduct experiments to test key assumptions about the value proposition, speed interview practise

#### Three-week Customer Discovery Period:

- Conduct customer interviews to test assumptions, discover customer jobs, pains and gains
- Access to Sluice AI to structure customer discovery, support interview prep and ideate needs statements
- Additional supplementary workshops run throughout this period
- Concluding with a pitch day for competitive select onto accelerator programme.





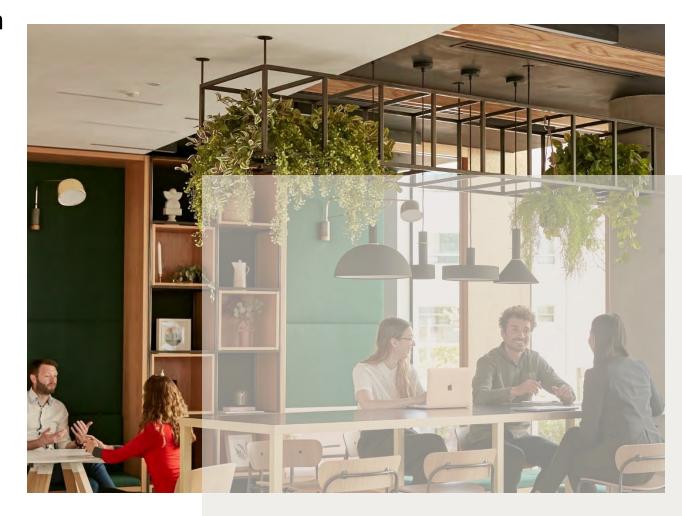
## Programme Format - Accelerator

#### **Eight-week Accelerator Programme:**

- Build out a value proposition canvas and business model canvas with weekly pitch sessions and coaching feedback
- Learn to define and validate the value proposition, beachhead market and proposed minimal viable product (MVP).
- Guest speakers, including exited entrepreneurs, grant writing experts, etc. to derisk your company from various perspectives.
- Concluding with a pitch day to showcase a commercially de-risked deck that communicates the value of your company effectively
  - Helps to prepare for closed-competition feasibility study funding application
  - Potential invitation to pitch for Pioneer Group Launch programme
  - Potential invitation to pitch for investment from Pioneer Group

#### Additional support:

- Weekly one-to-one coaching sessions
- Access to Global Expert Network (combined networks from Pioneer Group and EIT Health) for up to 10 one-to-one sessions on a topic of the company's choice
- Stipend for customer discovery, supported by The Helix Way
- Workshops delivered by our partners (The Helix Way, EG technology, Mills & Reeves)





## Delivery Partners

- The Helix Way Support academics and established businesses to accelerate their research, technology and product ideas through a variety of pre-accelerator and innovation programmes.
- Mills & Reeve Mills & Reeve are a leading life sciences law firm. Their team comprises experienced life sciences lawyers, many with scientific backgrounds, who bring invaluable expertise in intellectual property.
- **EG Technology** EG Technology specialises in product design, engineering, and development across the MedTech and BioTech sectors.
- EIT Health EIT Health will provide expert matchmaking services, connecting accelerator participants with a curated network of clinical, regulatory, and commercial advisors across Europe. Their involvement brings specialised capabilities not currently available within the UK ecosystem.













#### Case Study





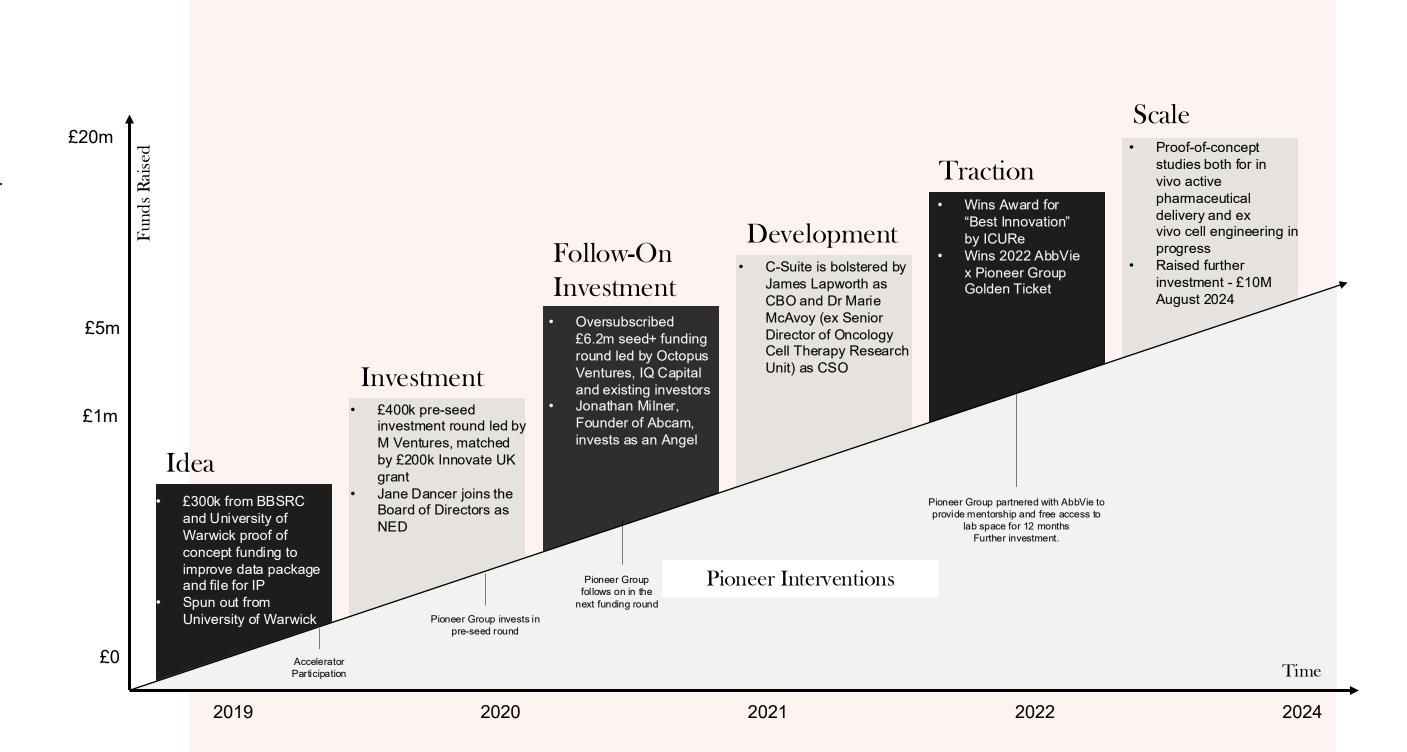


Tenant

Next-generation platform technology for targeted intracellular delivery of therapeutic biologics through protein 'nanosyringes'.

"This technology has the potential to overcome many of the issues by delivering biological medicines directly into cells in a targeted manner."

- Dr Joe Healey, Founder, CEO



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Learn more and apply here:

Biomedical Catalyst Managing Chronic Conditions Accelerator
Programme - Pioneer Group

## FOUNDERS FACTORY.

Hospital to community

#### **POWER TO FOUNDERS**

Founders Factory builds and funds startups together with exceptional entrepreneurs and the world's leading companies

PORTFOLIO INVESTMENTS

VENTURE STUDIO COMPANIES

500+

**ENTERPRISE PILOTS** 

\$4.05bn

PORTFOLIO CAPITAL RAISED

























Financial Times Top 5 European Startup Hubs 2024 & 2025 (**UK #1**)

#### **PARTNERS**

Founders Factory has raised of \$290m from international corporations to deploy into early stage breakthrough innovators











































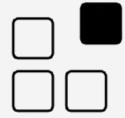
#### **GEOGRAPHY**

### Operating and investing globally, across a number of key hubs



#### **APPROACH**

Products tailored to different innovation objectives and underpinned by a unique business model



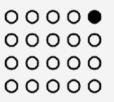
Venture

Studio
Build new companies with
exceptional founders and the
unfair advantages of global
corporations



Accelerator

Invest in, test and scale
disruptive technology companies
across the globe

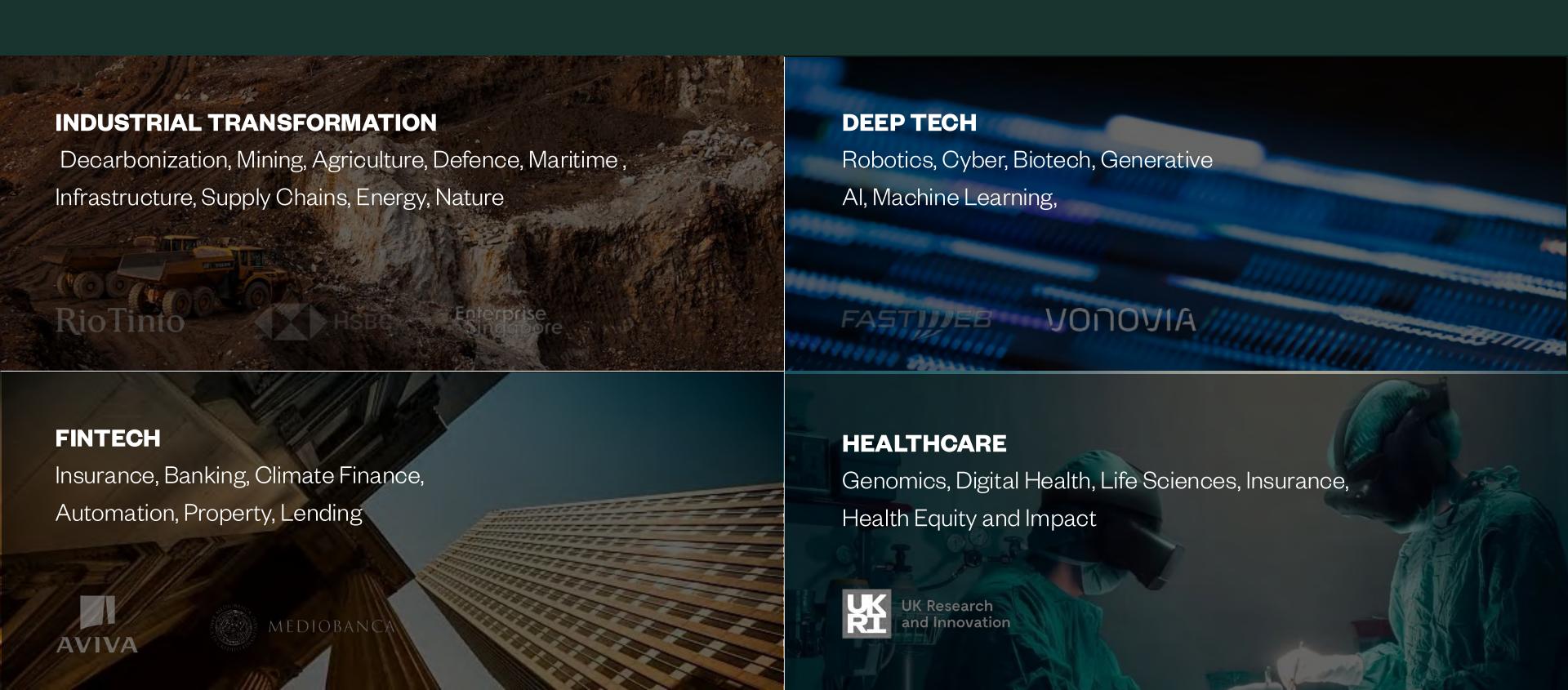


Venture Funds

Sector-focused and missiondriven funds in deep tech, climate and life sciences

#### **PARTNERS & FOCUS AREAS**

Deploying \$200m+ raised from corporations to fund & commercialise innovations in key technology sectors

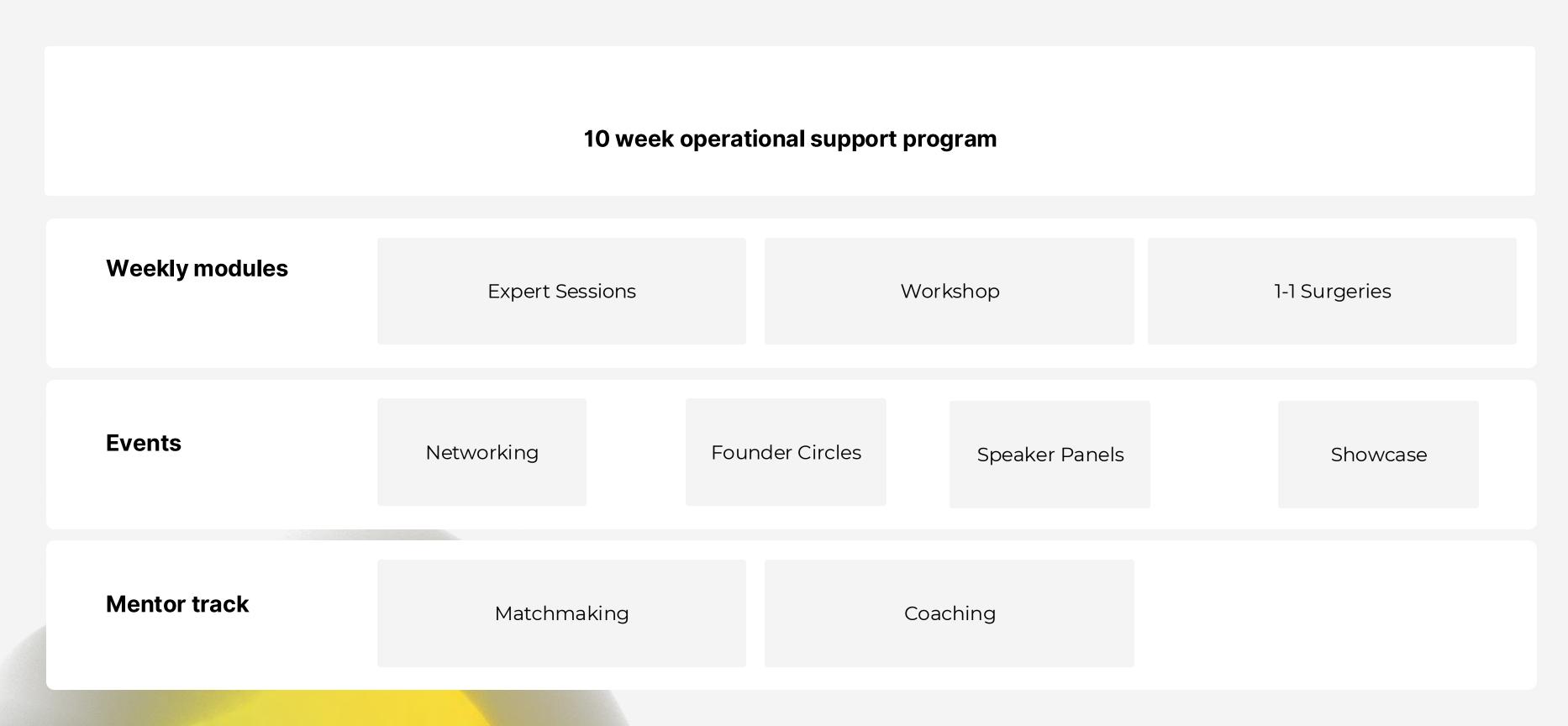


# Hospital to Community Accelerator UKRI

- Backing early-stage innovations that move care into the community, beyond traditional hospital settings.
- Works with up to 10 validation-stage startups across remote monitoring, at-home diagnostics, community care models, and digital tools that ease hospital pressure.
- Provides investment-readiness support, expert
  workshops, access to healthcare leaders and VCs, and
  tailored one to one mentoring, plus entry into FF's
  healthtech ecosystem and alumni network.
- Designed and delivered by Founders Factory in partnership with UKRI, building earlier, local, preventative care with better outcomes for patients.

#### **PROGRAM DESIGN**

#### 10 weeks of best in class programming



## That includes expert operational support for the startups

FF delivers 10 weeks of support to the cohort of companies. Each week startups have workshops, focused content and Q&A Surgeries with FF team members.

- Programme Launch
- Venture Scale & Self-Assessment
- Customer & Market Discovery
- Product Iteration & Customer Tests
- Tech Development
- Business Models
- Al for founders
- Marketing

- Sales
- Enterprise Procurement
- Talent
- Management
- Working as One
- Finance
- Raising Capital
- Programme Finale









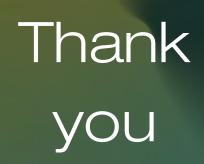












## Networking

- IUK Biomedicial Catalyst Hannah Thomas
- IUK Business Connect David Calder
- IUK Business Growth Tracey Ward
- Accelerating FemTech Evaluate HIN South London Sara Nelson
- MedTech Venture Kickstarter LIHE Valentina Vitiello
- Future Medicines Lyva Labs Rachel Lawless
- Managing Chronic Conditions Pioneer Group Adam Hardy
- Hospital to Community Founders Factory Jacob George
- BioCity Glasgow John Mackenzie



## Key Dates & Next Steps

Item	Dates
Managing Chronic Conditions – Applications close	10 October 2025
Managing Chronic Conditions – Programme	Pre-accelerator: 28 Oct - 31 Oct 2025 Programme: 14 Jan – 04 Mar 2026
Future Medicines - Applications close	26 September 2025
Future Medicines - Programme	Pre-accelerator: 01 Nov – 19 Dec 2025 Programme: 05 Jan – 31 Mar 2026
Hospital to Community - Applications close	31 October 2025
Hospital to Community - Programme	01 Dec 2025 – 27th Feb 2026
FemTech - Applications close	28 September 2025
FemTech - Programme	26 Nov 2025 – 28 Feb 2026
MedTech Kickstarter - Applications close	29 Sep 2025
MedTech Kickstarter - Programme	03 Nov 2025 – 27 Feb 2026



## Thank you

**Biomedical Catalyst Accelerator 2025 Road Show** 



