

North East Scotland ICURe Discover: January 2026

Key Dates & Expectations

Programme Outline*	
Applications Open	3 rd November 2025
Applications Close	4 th December 2025, 23.59
Panel Assessment Meeting	8 th December 2025
Welcome Call	19 th January 2026 (1.5 hrs) (Online)
Bootcamp Day 1	21 st January 2026 (5.5 hrs) (In-person)
Bootcamp Day 2	22 nd January 2026 (5.5 hrs) (In-person)
Coaching Calls	TBC (Online)
Pitch Training	13 th March 2026 (1.5 hrs) (Online)
Practice Pitch	18 th March 2026 (Online)
Options Roundabout	24 th March 2026 (In-person)
*Exact timings and dates for sessions will be confirmed on your Welcome Call	
*The Entrepreneurial Lead will be expected to attend all sessions scheduled above and should hold these dates in their diary when applying. *Technology Transfer Representatives are also welcome to attend all sessions, but it is not obligatory.	

What is North East Scotland ICURe Discover?

Innovate UK ICURe is partnering with University of Aberdeen, Robert Gordon University, ONE Life Sciences and Scottish Enterprise to deliver an ICURe Discover programme in January 2026, specifically for the North East of Scotland.

North East Scotland ICURe Discover is a part-time online market discovery programme designed to support researchers and technicians in exploring their potential market. Financial support of up to £2,500 is available for testing assumptions and market discovery.

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How does it work?

Our part-time online market discovery programme is developed using the lean startup methodology, which applies the scientific method (hypothesise, test, evaluate) to business ideas. Participants will learn how to use this approach to gauge their potential customers' opinions about their idea, product, or service. This programme is suitable for participants looking to explore the potential of their early-stage projects or those who require a part-time commitment for market exploration.

What does it include?

- Support to carry out market and customer discovery on a part-time basis over a 8-week period.
- Introduction to Strategyzer Business Model Canvas (BMC).
- Trainer and mentor feedback with next steps guidance following your ICURE Discover journey.
- Up to £2,500 support for market discovery activities.

Discover provides a route towards other ICURE Programmes. ICURE Discover is now a compulsory route into the ICURE Explore Programme.

Why Attend?

Past participants say that having dedicated time to spend understanding what commercialisation of research means has dramatically changed their perspective on their research, ideas, and innovations. The programme introduces ICURE and provides the space and opportunity to think differently about impact, commercialisation, and entrepreneurship.

How do I apply?

- The online application form will ask a series of questions about you and your research project.
- There is a limited number of spaces on each cohort, but we try to provide support to as many applications as possible.
- The application form may be accessed from the links on this website.

You will need to have engaged with your University Technology Transfer Office (TTO) and your Principal Investigator prior to applying.

Please contact us if your university does not have a TTO or IP Manager and we will endeavor to help.

If you have any further questions, please direct them to ciaran@thehelixway.com

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