

Global Incubator Programme Clean Energy India (Hyderabad)

Applicant Briefing
21st July 2026



Innovate
UK

Business
Growth

Agenda

10:00 Welcome & Introductions

Dilruk Yahathugoda, GIP Lead, Innovate UK Business Growth

10:05 Innovate UK Global Programmes

Jon Hazell, Partnership Manager – North America, Innovate UK

10:15 Innovate UK Clean Energy

James Taplin, Innovation Lead – Clean Energy, Innovate UK

10:25 Introduction to T-Hub and Incubator Programme Overview

Priyanka Ravala, Senior Director - International Programs, T-Hub India

10:35 GIP Dates, Application Process & Eligibility

Dilruk Yahathugoda, GIP Lead, Innovate UK Business Growth

10:45 Participant Experience

Ajith Muthayil, CEO & Founder, Thinkclock Battery Labs

10:50 Q & A

11:00 Close

- **INNOVATE UK**
- Global Incubator Programme
- Jon Hazell
-

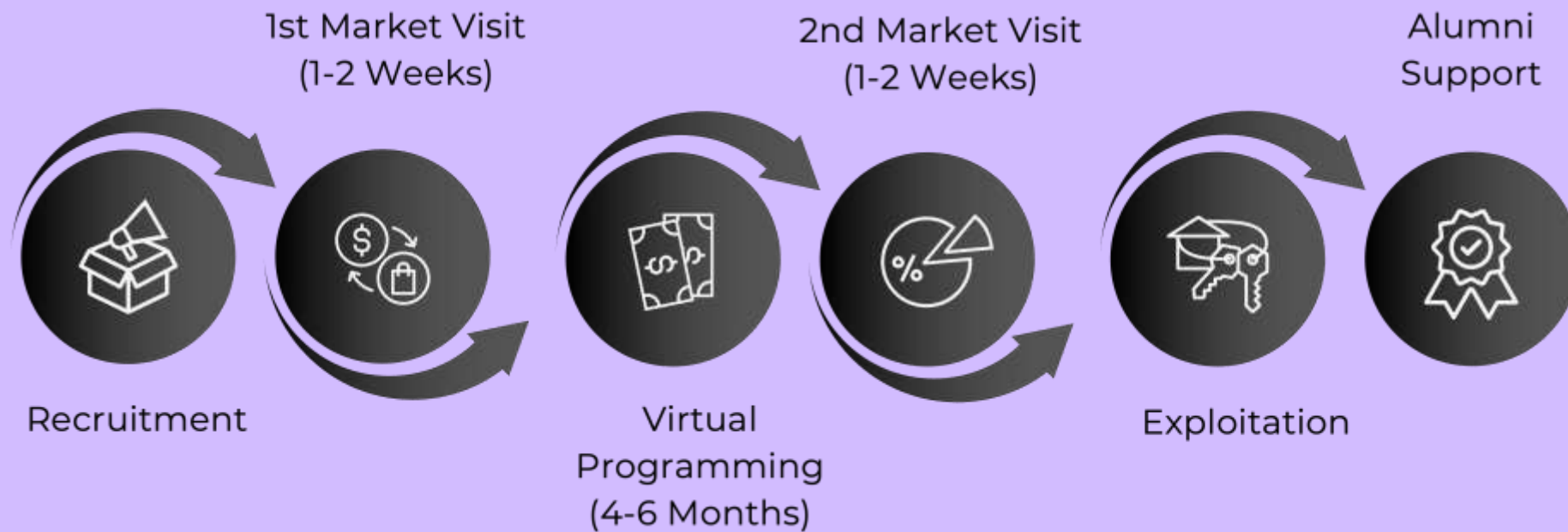
- **INNOVATE UK**
- **Turning Breakthrough**
- **Ideas into Industry Giants**

Global Incubator Programme

An acceleration programme for up to 8 innovative SMEs to grow and scale in specific sectors building long-term relationships and foundations to accelerate future market growth through the exploration Of Global Markets.



| GIP Process : 12-18 Month Programme



GIP Programme Overview



Raising Awareness

Expanding global visibility and understanding of new markets



Market Validation

Ensuring product-market fit through customer discovery research and feedback.



Workshops

Facilitating skill development through expert-led sessions and Mentorship.



Innovation

Discovering new ideas to meet customer needs and development of new collaborations



Market Strategy

Defining pathways to reach target customers and attract investment



Regulatory Landscape

Navigating legal frameworks for market entry.

UK in a Global World

The Opportunity:

99% of population live elsewhere

97% of WW GDP is elsewhere



■ **THANK YOU**
■ **Any questions?**

Innovate UK Clean Energy

James Taplin
Innovation Lead
Clean Energy



The UK's innovation agency



OUR VISION AND MISSION

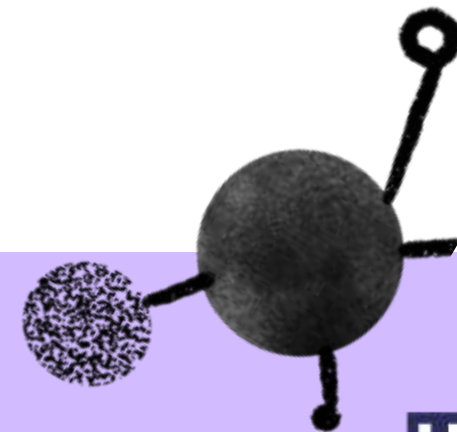
OUR VISION

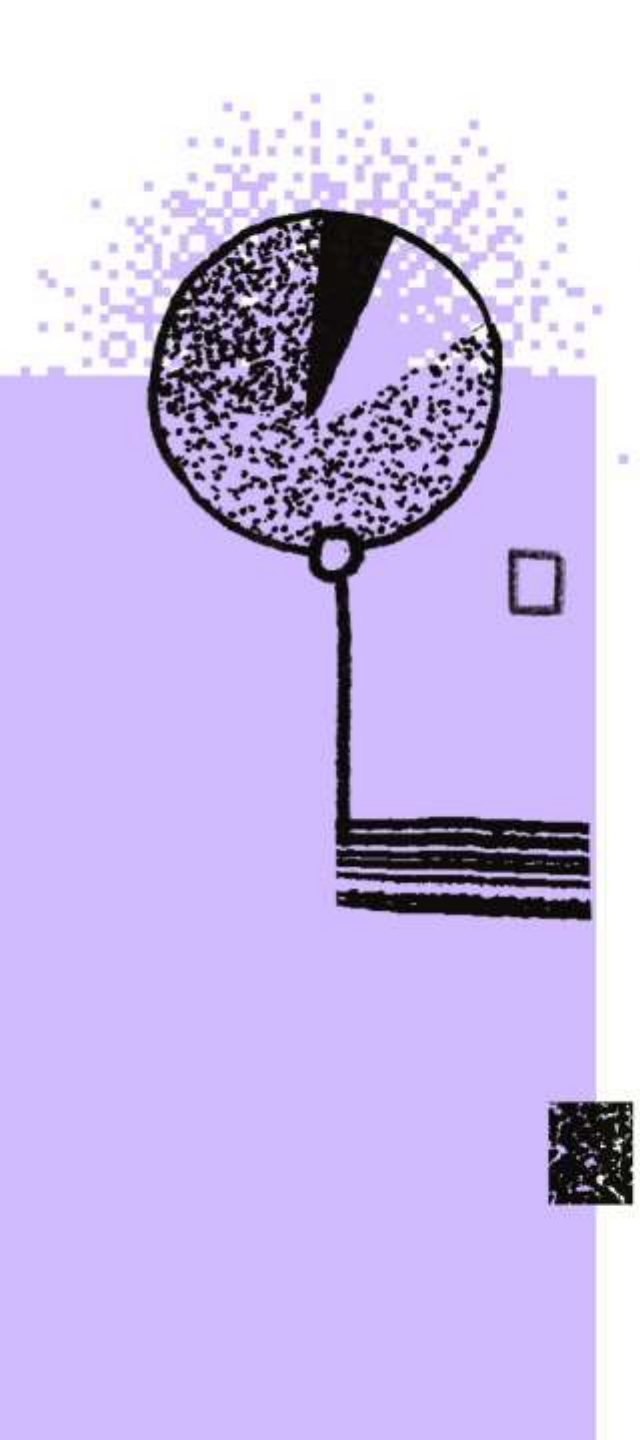
Our vision is for a UK where breakthrough ideas become industry giants.

OUR MISSION

Our mission is to accelerate business innovation for the nation.

We will help breakthrough technologies become scalable businesses – turning innovation into commercial and economic growth.





WHO WE BACK

- UK deep and hard tech innovators: businesses based on scientific or engineering breakthroughs that deliver step changes in capability and value
- High growth potential businesses
- A strong team to deliver
- Break-through technology
- Market-readiness of ideas, business and opportunity
- **Has a need that we can meet**



VELOCITY

- An end-to-end offer, built around the needs of each business: not a one-size-fits-all approach. We support the journey from innovation to growth.
- A concierge approach where businesses receive the right support, at the right time, from a cohort of like-minded businesses

HOW WE WORK:

THE INNOVATE UK MODEL

1

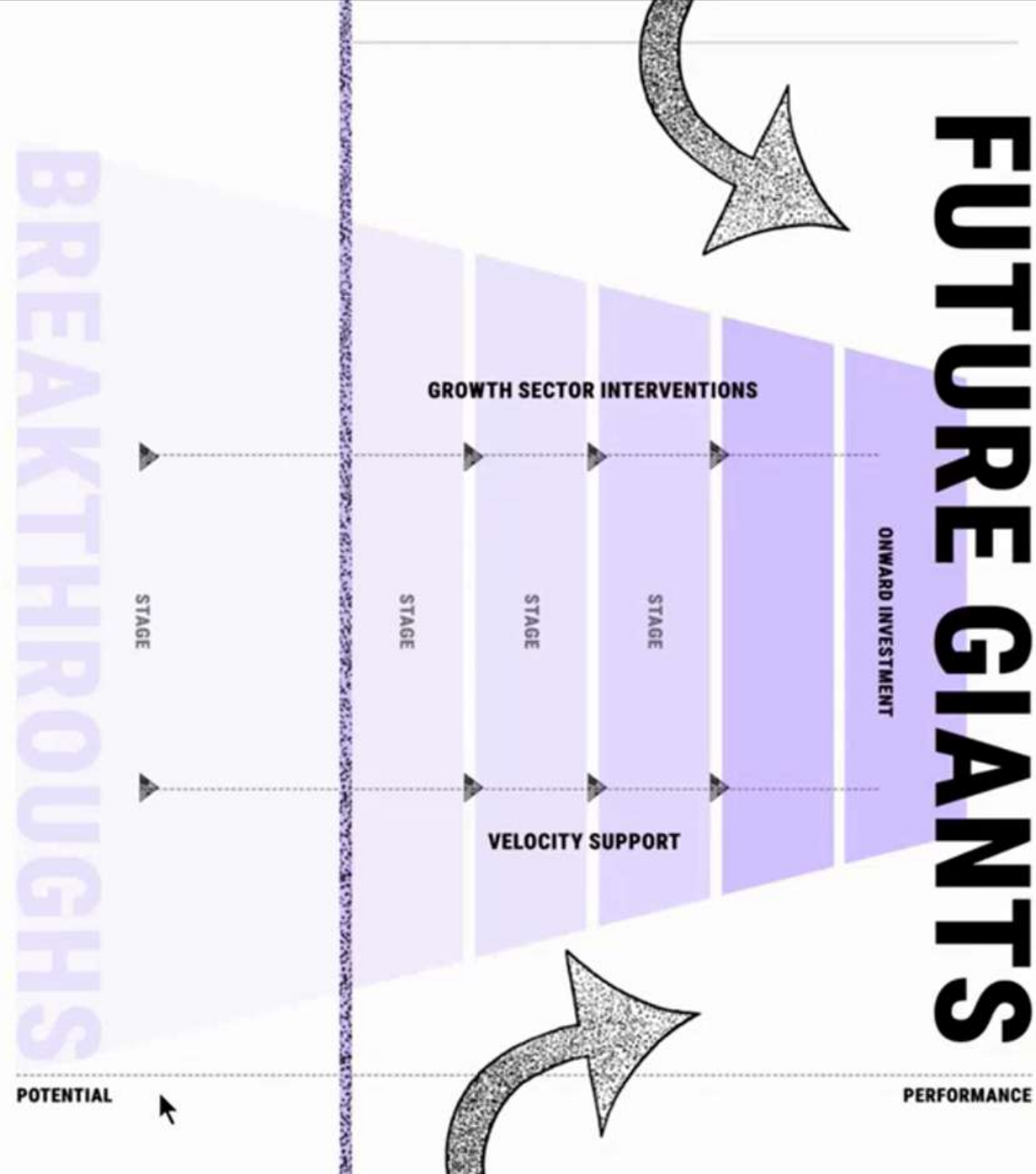
IDENTIFYING INNOVATE UK'S HIGH POTENTIAL BUSINESSES:
SIGNS OF POTENTIAL, SIGNALS OF PERFORMANCE

2

GROWTH SECTOR TEAMS:
DEEP SECTOR EXPERTISE AND ACTIVE PORTFOLIO MANAGEMENT

3

VELOCITY: A CONCEIRGE APPROACH TO GROWING INNOVATIVE BUSINESSES



| INDUSTRIAL STRATEGY SECTORS



**Advanced
Manufacturing**



**Creative
Industries**



**Clean
Energy**



Defence



**Digital &
Technologies**



**Life
Sciences**

| CLEAN ENERGY

- A broad scope defined in collaboration with expert delivery partners and team focal areas:
- Energy Systems
 - Grid tech and digital solutions for increased renewable energy deployment
 - Energy technologies supporting the EV transition
 - Low-cost renewable energy generation and solar technologies including off grid power supply and back-up power
 - Renewable energy storage including LDES
- Industrial Decarbonisation & Alternative Fuels
 - Hydrogen, Ammonia and Low-Carbon Fuels
 - Energy efficiency solutions including digital solutions
 - Low cost low emission heat technologies

T-Hub – Incubator India

Priyanka Ravala
Senior Director
International Programs
T-Hub, Hyderabad



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**The World's Largest
Home for Startups**

GLOBAL INCUBATOR PROGRAM

**India's Best Incubator
(2022)**

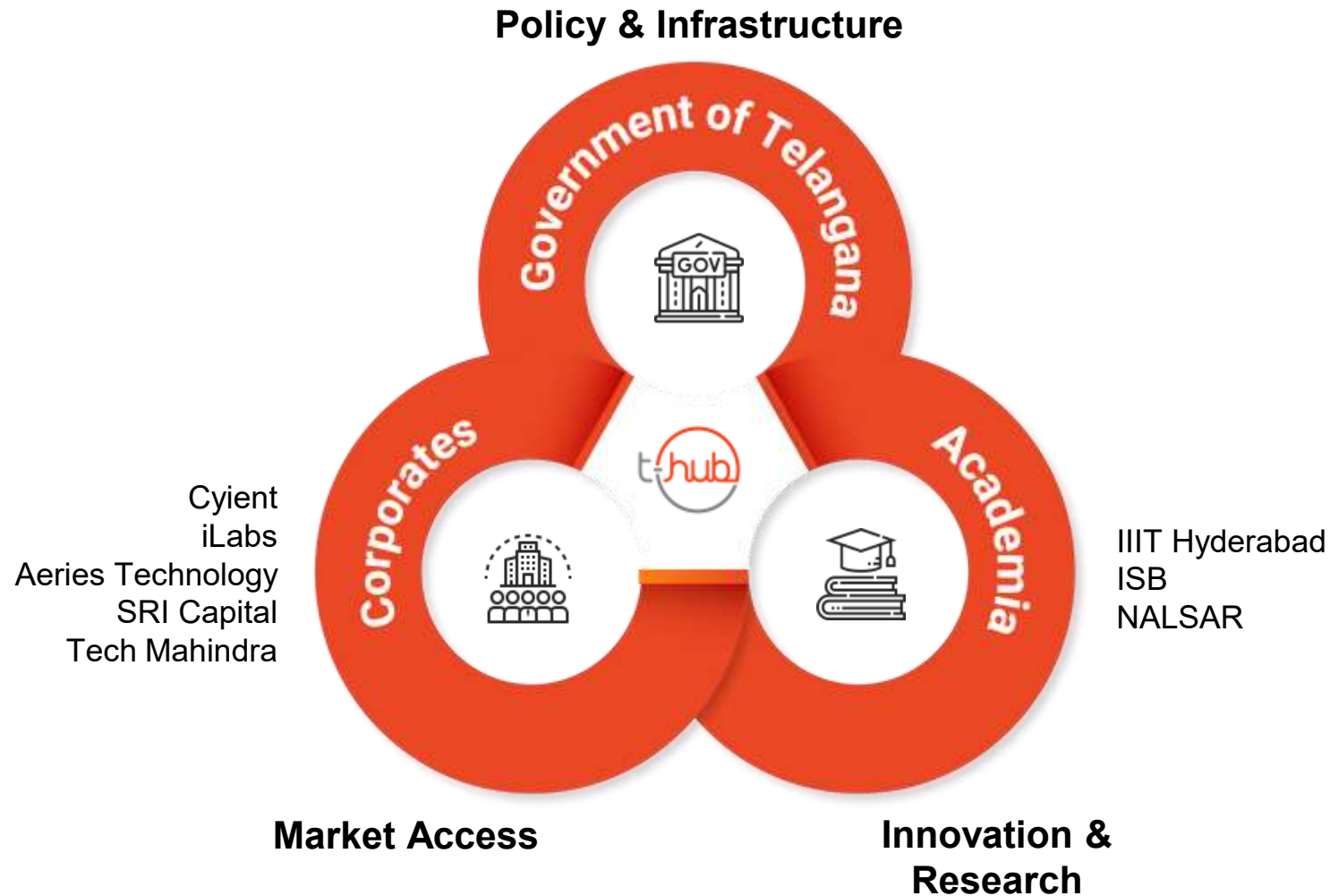
By DST, Govt. of India

**Nation's Best Technology
Business Incubator
(2023)**

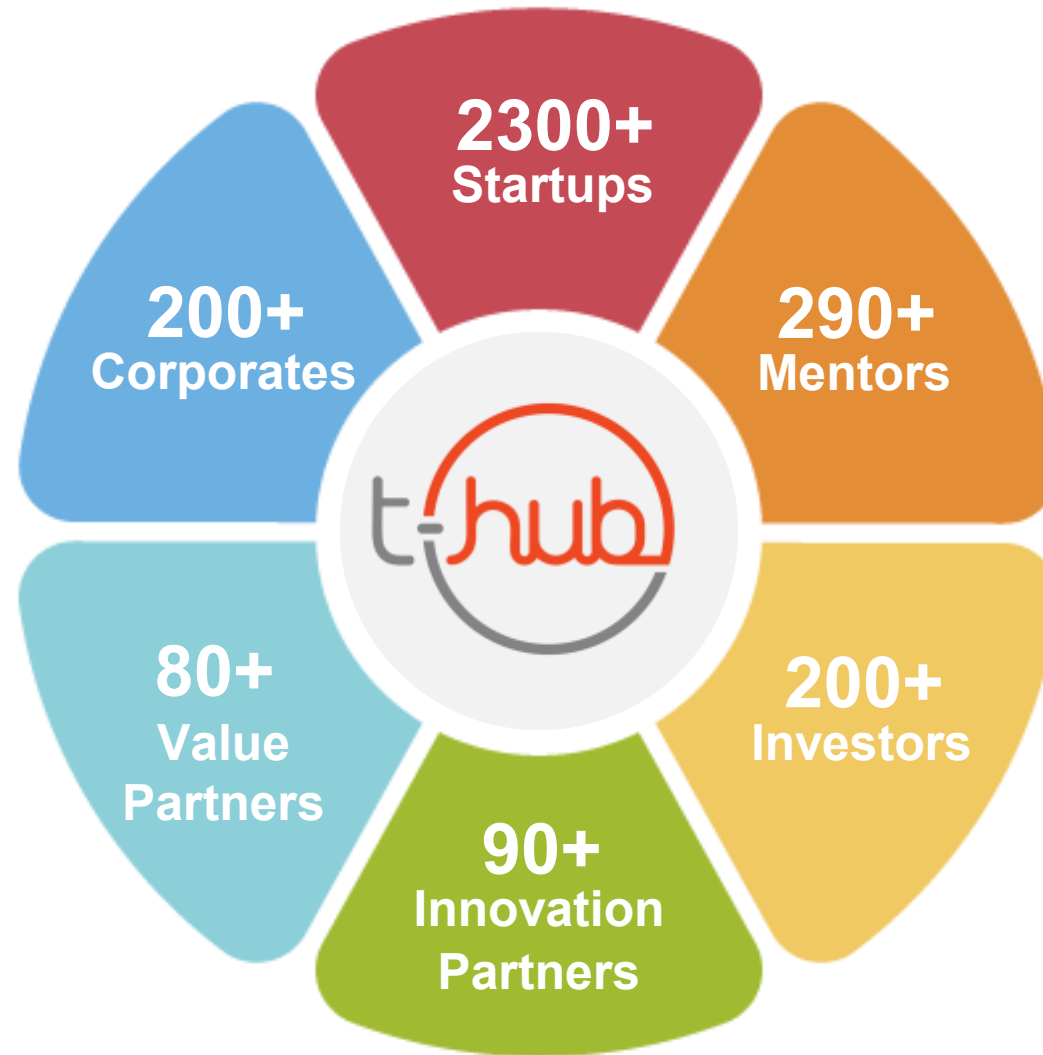
By DPIIT, Govt. of India



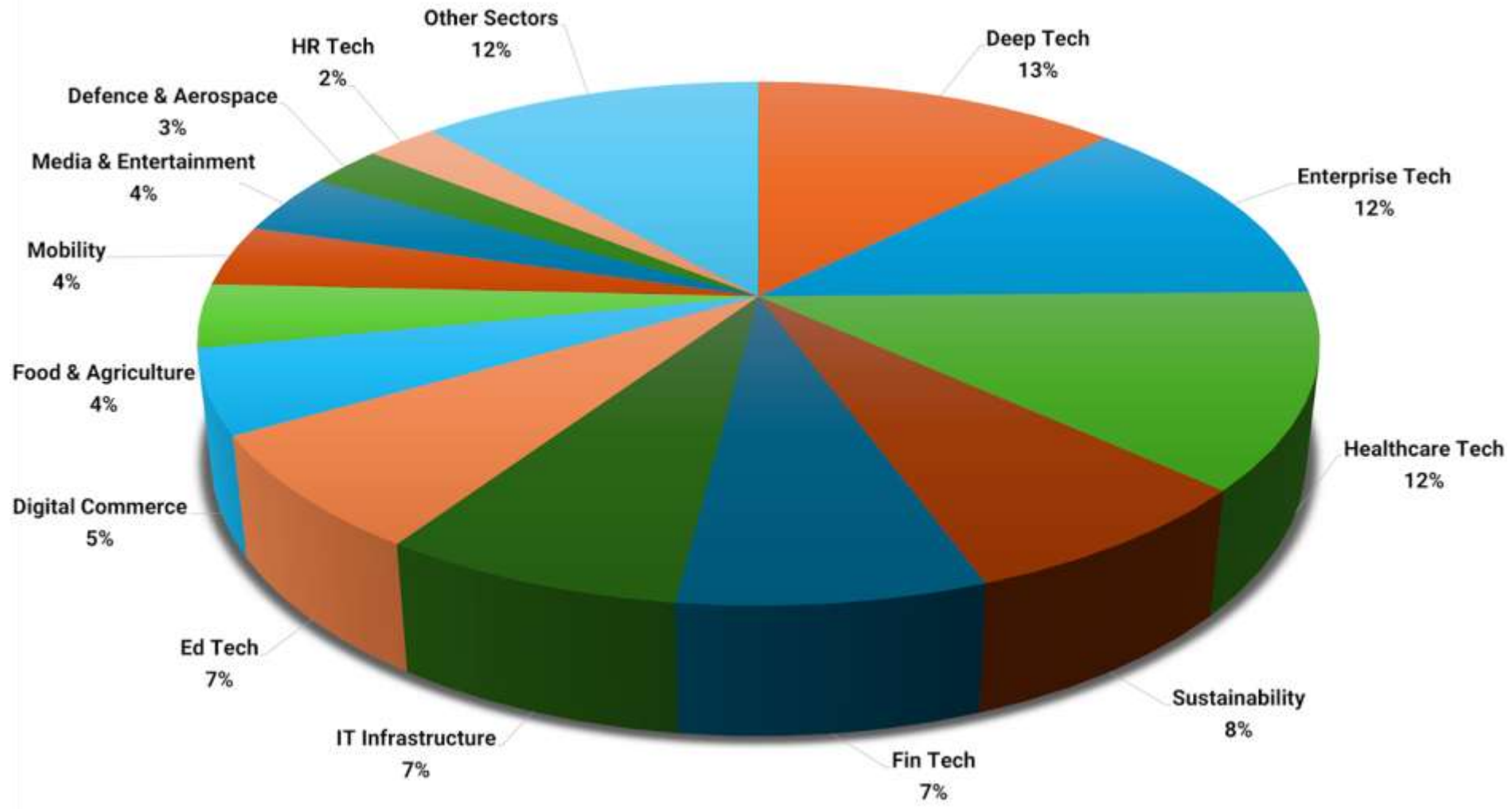
Founded in 2015 as a Section 8 Not-for-Profit, T-Hub pioneered India's Public-Private Partnership model to promote innovation ecosystems



T-Hub is one of the world's largest platforms uniting startups, corporates, investors, mentors, service providers, and innovation agencies



From Deep Tech to Defense to Sustainability; T-Hub startups span across 10+ sectors, among the broadest portfolios globally



Telangana has built one of India's most comprehensive innovation networks; 14 State-backed Institutions powering startups, skills, research, and industry



The world's largest home for startups



India's largest prototyping center



India's first state-led incubator for women entrepreneurs



A state-run network delivering education through satellite TV and digital platforms



One of India's pioneering research-to-market facilitation hubs



Telangana's CSR hub, uniting corporates, NGOs, and startups for social impact



One of India's pioneering state-led skilling hubs, bridging academia and industry



A pioneering state-led fiber grid, delivering last-mile digital connectivity to households and organizations



A state-led NBFC for reviving Telangana's MSMEs



India's first government-backed innovation and incubation center exclusively focused on children and youth



Telangana's nodal agency driving startups, innovation, and entrepreneurship statewide.



A state-led ecosystem for next-gen computing and semiconductor innovation in Telangana



A state initiative driving Telangana's leadership in AI, Blockchain, IoT, and other new-age tech



India's largest state-led AVGC (Animation, Visual Effects, Gaming, and Comics) infrastructure hub

T-Hub has built one of India's largest curated startup funding networks



200+

Partner VCs

1000+

Deal Introductions

USD 3.5B+

Raised by Startups

Actively managing INR 25 Cr in startup funds with leading partners

INR 8.7cr

Funds Disbursed



T-Hub serves as India's leading gateway for global market access



Startups

IMAP (India Market Access Program), Trestle (International Market Access Program), India Immersion Program



Corporates

Membership, Solution Accelerator, Innovation Challenge, Intrapreneurship



Academia

T-Bridge Membership, India Immersion Program, Future Innovators Program, Kickstart



Government

T-Bridge Membership, India Immersion Program

Our Impact

International Market Access for

300+
Indian Startups

Indian Market Access for

200+
International Startups

Innovation Partner for

40+
Countries

Conducted Programs with

25+
Global Accelerators

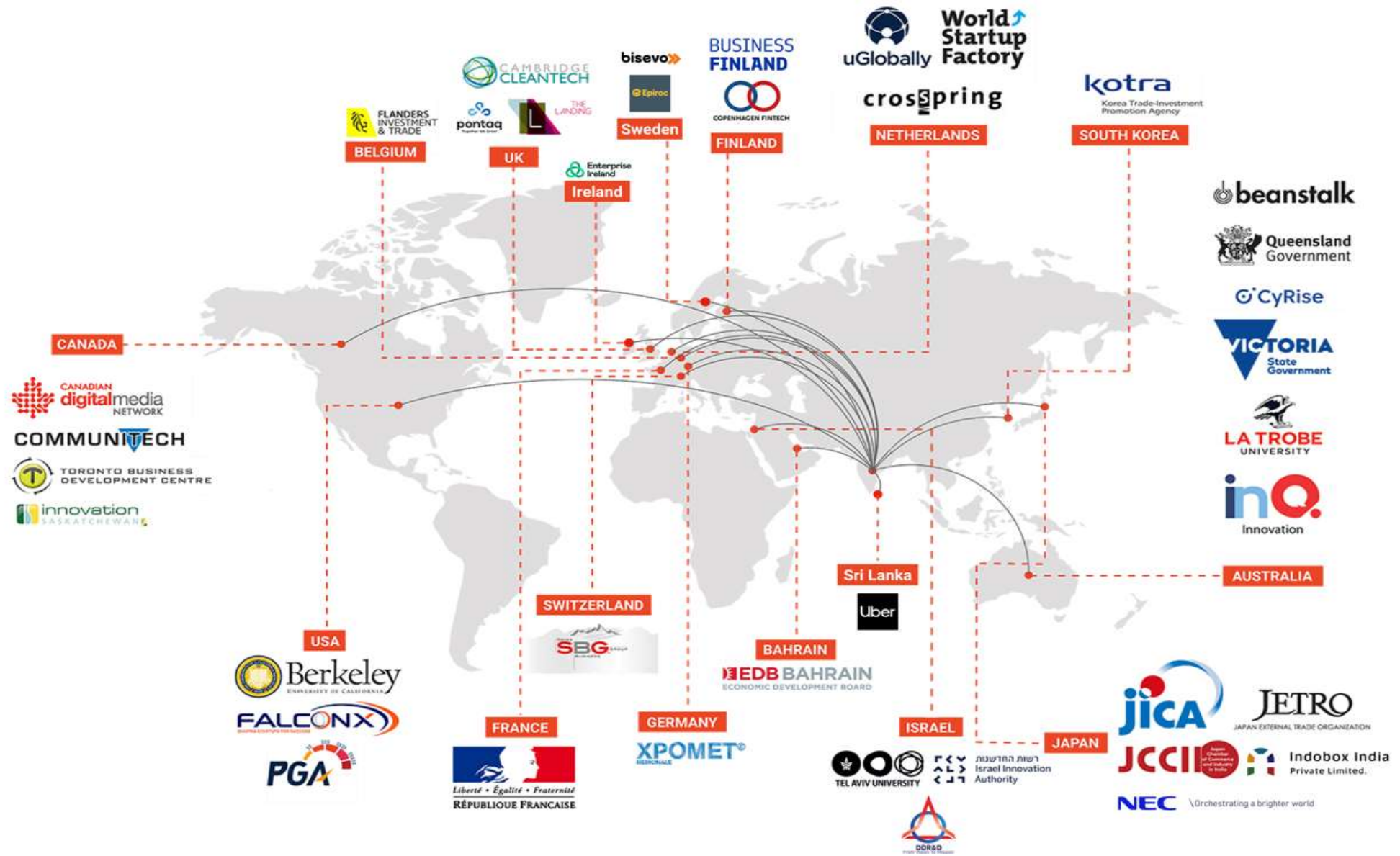
Led

100+
International Interventions

Delivered

25+
Market Access Programs

T-Hub's global network spans 11+ countries and 15+ partners, opening International markets for startups



EXPECTATIONS FROM THE FOUNDERS



06 - 08

Average Work
Hours Weekly

02 - 04

Average hours
of
Advisory/month

04

Hours of
Workshop/month

EXPECTATIONS :

- Allocate sufficient time
- Network with fellow startup founders
- Participate actively
- Ask right questions
- Approach the program with Intent to Learn, Implement and Grow

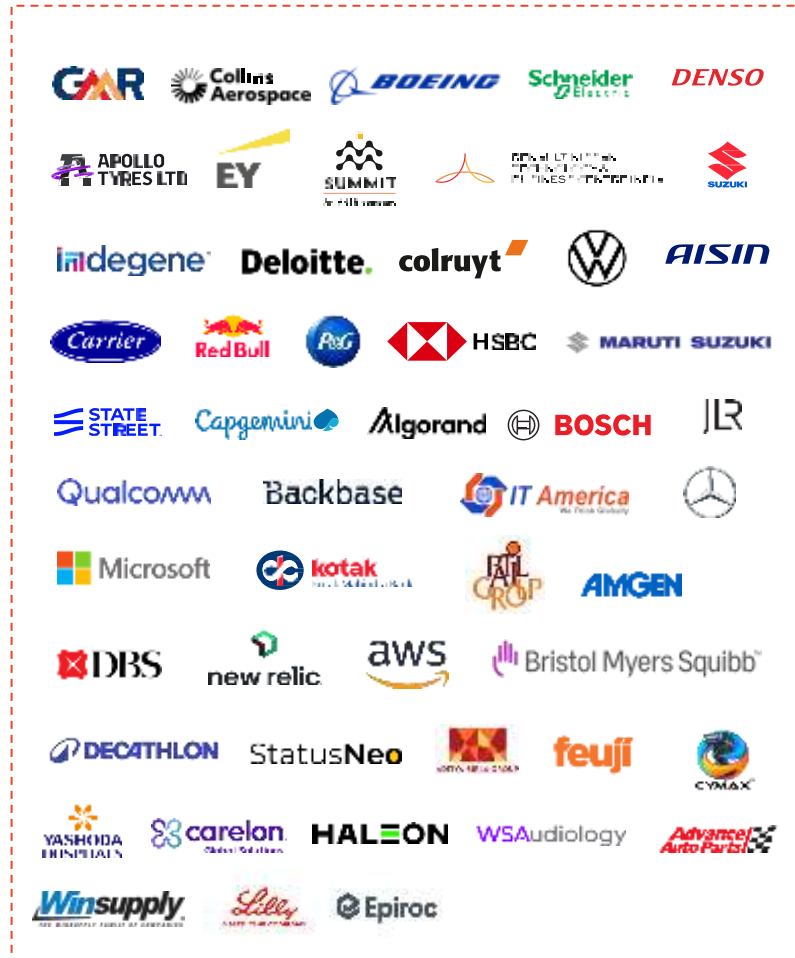
TAKEAWAYS :

- Peer to Peer Engagement
- Founder's Mindset
- Essential Documentation
- Enhanced Collaboration

700+ dedicated partnerships for startups with the world's most recognizable companies and institutions



Corporates



International



Value Partners



Government



Academia



Partnerships



World's Largest Startup Incubator @ 5.72L Sq Ft

1.5x vs Station F, France; 2x vs SOHO 3Q, Beijing



Space for **1,000+ startups**

Major Event Spaces
with a total 1100 capacity

Trade Missions
Bureau de France, Global Wales

Experience Center
1,600 sq. showcasing solutions
from over 20 startups

Investor Hub
190+ VCs

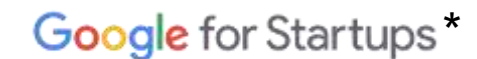
**Branches of India's
top Banks**



6 Centers of Excellence (CoE's)



Incubator of Incubators



* Upcoming Incubators

| Value Partners



and more...

Think tank **Partners**



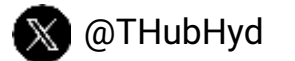
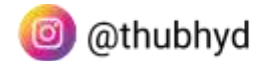
and more...

Our Workspace





Thank you



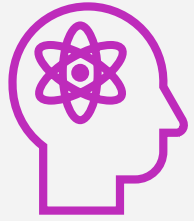
GIP Dates, Application Process & Eligibility

Dilruk Yahathugoda, GIP Lead
Innovate UK Business Growth

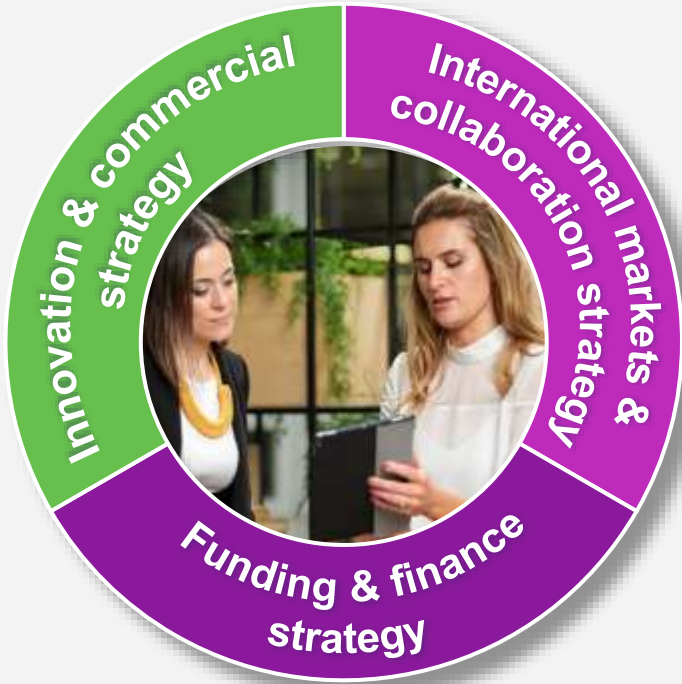


The UK's innovation agency





Specialists with comprehensive expertise to help you hone your strategy



Innovation and growth specialists and scaleup directors nationwide, who are also plugged into technical experts across Innovate UK and beyond.

With the commercial acumen and innovation experience to help clients hone their growth strategies and accelerate their progress in three broad areas.

“Our specialist’s knowledge and experience...has been incredibly helpful and comforting. The...ups and downs can be tough but having that consistent sounding board has made a huge difference.”

Jason Mashinchi, Managing Director at Cambridge Kinetics



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GIP Application Timeline Dates



16th August 5pm – application deadline



15th to 17th September – shortlist interviews



18th September – application outcome



Late September – sign & return offer letter



Late September – Innovation & Growth specialist (IGS) allocated for GIP strategic planning & wrap-around support



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Accessibility and Inclusion

Innovate UK welcome and encourage applications from people of all backgrounds and are committed to making our application process accessible to everyone.

This includes making reasonable adjustments, for people who have a disability or a long-term condition and face barriers applying to us.

[Further information](#)

Eligibility



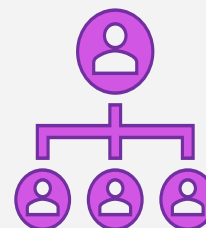
UK based SME (<250 employees) with ambitions to grow and scale globally



Be able to attend and complete all Programme activities in the UK and India



Be an innovative technology provider within Clean Energy Sector



Applicant must be either CEO, founder, senior exec director or decision maker



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Key Programme Dates



6th October 2026 – **Onboarding Workshop (virtual)**



12th October 2026 – **Incubation Programme Starts**



2nd to 13th November 2026 – **Market visit 1**



15th to 26th March 2027 – **Market visit 2**



27th April 2027 - **Exploit the Opportunity Workshop (virtual)**



* All activities are a **mandatory** part of the GIP programme

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What is the cost?

Innovate UK will fund:



International flight – group return economy travel from the UK to India



Group hotel accommodation in India during market visits



Group airport transfers



Internal flights – for the second week of both visits



Incubator support for the duration of the Programme



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What is the cost?

Companies will fund:



Travel within the UK e.g. UK travel to airport



Indian visa fee



Subsistence / meals outside of hotel breakfast



Travel and medical insurance

A Good Application

Demonstrates:



Fit with the GIP scope within Clean Energy sector



That now is a good time to expand internationally, particularly to the India, and how you plan to scale as a result

Explains:



- The size of the market opportunity
- Commercial traction and the impact of your technology
- The credentials of team that will be involved in the programme



Your Programme objectives and the organisations you wish to connect with during the Programme



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Considerations

1. **CEO, founder or senior decision maker** must apply and complete all activities
2. Ability to **commit to all Programme dates**
3. Company **resourced** to maximise the opportunities created
4. Commit to **work closely with your innovation and growth specialist (IGS) or scaleup director**
5. Agree to **report back on meetings and outcomes achieved**

Participant Experience

Ajith Muthayil
CEO & Founder
Thinkclock Battery Labs



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Additional information

- For any enquiries, please contact:
Dilruk.Yahathugoda@iukbg.org.uk
- To view further details on this GIP including the application form please use this [link](#)
- To view all GIP opportunities please visit: <https://iuk-business-connect.org.uk/opportunities/>



Questions?



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